

Số: 207/25-XL/KHLCNT

Ngày: 09/09/2025

“THỎA THUẬN”  
“СОГЛАСОВАНО”

“PHÊ DUYỆT”  
“УТВЕРЖДАЮ”

**Phó Giám Đốc Vật tư**  
Заместитель Директора ПСОРОНГД

**Giám Đốc XNXLKS&SC**  
Директор ПСОРОНГД

**ЕЛКИН И.А**  
Tp.HCM, ngày tháng năm 2025

**PHẠM THANH BÌNH**  
Tp.HCM, ngày tháng năm 2025

**Phó Giám Đốc Dịch Vụ**  
Заместитель Директора ПСОРОНГД

**Chánh Kỹ Sư**  
Главный инженер ПСОРОНГД

**LÊ QUỐC ANH**  
Tp.HCM, ngày tháng năm 2025

**БАГНЮКОВ А. Ю**  
TP.HCM, ngày tháng năm 2025

## HỒ SƠ MỜI THẦU

### ДОКУМЕНТЫ ПРИГЛАШЕНИЯ НА ТЕНДЕР

**Gói thầu: RONG DOI Structural Materials**

**На приобретение: Rong Doi Конструкционные материалы**

**Loại gói thầu: Mua sắm hàng hóa**

*Вид тендерного пакета: на приобретение товаров*

Dự án/ Dự án/ Проект: EPCIC Dự án Phát triển mỏ Thiên Nga -Hải Âu Giai đoạn 1 Lô 12/11, ngoài khơi Việt Nam/ Проект разработки месторождения EPCIC Thiên Nga - Hải Âu, фаза 1, Блок 12/11, шельф Вьетнама

Đơn hàng số/Zаявка №: DVN-VT-3255/25-XL-DA-TTH

## I. DANH MỤC HỒ SƠ MỜI THẦU TRÌNH PHÊ DUYỆT/ ТЕНДЕРНЫЕ ДОКУМЕНТЫ:

### Part 1 – BIDDING PROCEDURES

Chapter I. Instructions to bidders

Chapter II. Bidding data sheet

Chapter III. Bid proposal evaluation criteria

Chapter IV. Bidding form

**Part 2 – TECHNICAL REQUIREMENTS AND SCOPE OF SUPPLY**

Chapter V. Scope of supply

**Part 3 – CONDITIONS OF CONTRACT** (Not Applicable)

**Part 4 - CONTRACT FORMS**

**Part 5 – APPENDIX**

**II. DANH MỤC TÀI LIỆU LIÊN QUAN ĐÍNH KÈM/ ПРИЛОЖЕНИЕ:**

1. Đơn hàng số/ Заявки №: DVN-VT-3255/25-XL-DA-TTH
2. Kế hoạch lựa chọn nhà thầu được phê duyệt/План выбора подрядчика, утвержденный от.

**Ký tắt/Виза:**

Phó Phòng P.TM/ Tổ trưởng tổ xét thầu  
*Зам. Начальник КО /Руководитель рабочей группы*

Bùi Minh Thanh

Trưởng phòng Kỹ thuật/ Tổ phó phụ trách KT  
*Начальника ПТО /Зам. Руководителя рабочей группы по тех.вопросам*

Đông Văn Nhường

Phó phòng Kỹ thuật/ Thành viên xét KT  
*Зам. Начальника ПТО /*  
*Член рабочей группы по тех.вопросам*

Borodin E.C

Chuyên viên P. Kỹ thuật/ Thành viên xét KT  
*Специалист ПТО /*  
*Член рабочей группы по тех.вопросам*

Lê Xuân Trường

Kỹ sư Phòng Thiết kế/ Thành viên xét KT  
*Инженер ОП /*  
*Член рабочей группы по тех.вопросам*

Trần Đăng Hải

Kỹ sư Phòng Thiết kế/ Thành viên xét KT  
*Инженер ОП /*  
*Член рабочей группы по тех.вопросам*

Mai Đức Giang

Kỹ sư Phòng Thiết kế/ Thành viên xét KT  
*Инженер ОП /*  
*Член рабочей группы по тех.вопросам*

Nguyễn Văn Chung

Kỹ sư Phòng Thiết kế/ Thành viên xét KT  
*Инженер ОП /*  
*Член рабочей группы по тех.вопросам*

Nguyễn Tuấn Cường

Kỹ sư Phòng Thiết kế/ Thành viên xét KT  
*Инженер ОП /*  
*Член рабочей группы по тех.вопросам*

Nguyễn Huy

Chánh Kế toán/ Thành viên xét TM  
*Гл. Бухгалтер / Член рабочей группы по*  
*ком.вопросам*

Nguyễn Thị Thanh Hà

Kỹ sư phòng TM/Thành viên xét TM  
*Инженер ОК / Член рабочей группы по*  
*ком.вопросам*

Trần Phúc Dũng

Kỹ sư phòng TM/Thành viên xét TM  
*Инженер ОК / Член рабочей группы по*  
*ком.вопросам*

Nguyễn Thị Phương  
Thảo



# INVITATION TO BID

<b>Package name:</b>	<b>RONG DOI Structural Materials</b>
<b>Package No.</b>	<b>DVN-VT-3255/25-XL-DA-TTH-THAONTP.TM</b>
<b>Project:</b>	<b>Thien Nga – Hai Au Phase 1 Project Block 12/11</b>
<b>Issued on</b>	<b>13-Sep-2025</b>

*(Total: \_\_\_\_ pages, including this page)*



# CONTENTS

Brief description

Abbreviation

## **Part 1 – BIDDING PROCEDURES**

Chapter I. Instructions to bidders

Chapter II. Bidding data sheet

Chapter III. Bid proposal evaluation criteria

Chapter IV. Bidding form

## **Part 2 – TECHNICAL REQUIREMENTS AND SCOPE OF SUPPLY**

Chapter V. Scope of supply

## **Part 3 – CONDITIONS OF CONTRACT**

Chapter VI. General conditions of contract

Chapter VII. Special conditions of contract

## **Part 4 - CONTRACT FORMS**

## **Part 5 – APPENDIX**

85



## BRIEF DESCRIPTION

---

### **Part 1. BIDDING PROCEDURES**

#### **Chapter I. Instructions to bidders**

Information is provided on the preparation, submission, opening, and evaluation of bids and on the award of contracts. This chapter contains provisions that are to be used without modification.

#### **Chapter II. Bid data sheet**

This Chapter specifies in detail contents of Chapter I for applying for each bid package.

#### **Chapter III. Evaluation criteria**

This chapter includes criteria for evaluating bid proposal. Specifically:

- Section 1: Examining and evaluating the eligibility of Bid proposal;
- Section 2: Evaluation criteria for capacity and experience;
- Section 3: Technical Evaluation criteria for Technical Proposal;
- Section 4: Financial evaluation criteria;
- Section 5: Technical alternative plans in bid proposal (if any).
- Section 6: Bidding package with multiple independent parts (Applicable/Not applicable)
- Section 7: The right to unilaterally terminate contract negotiations with the first-ranked contractor in in contract negotiation stage.

#### **Chapter IV. Bidding forms**

This chapter includes the forms that the bidder will be required to complete as part of the bid proposal.

### **Part 2. TECHNICAL REQUIREMENTS AND SCOPE OF SUPPLY**

#### **Chapter V. Technical requirements and scope of supply**

This chapter provides information on technical requirements, drawings describing technical specifications of the goods and related services; it also includes the inspection and testing procedures for the goods (if any), prepared and attached to the bidding document by the Procuring entity.

### **Part 3. TERMS AND CONDITIONS OF CONTRACT**

#### **Chapter VI. General conditions of Contract**

This chapter contains general clauses be applied in all contracts of different bid packages. The text of the clauses in this chapter shall not be modified.

#### **Chapter VII. Special conditions of Contract**

This chapter includes contract data and special conditions of contract. The Special conditions of contract are intended to detail, supplement but do not replace the General conditions of contract.

### **Part 4. CONTRACT FORMS**

This chapter contains forms that, once completed, shall become a constituent part of the contract. The Contract performance guarantee (Performance bond) and the Advance payment guarantee (if any) shall be completed by the successful bidder before the contract takes effect.

### **Part 5. APPENDIX**

This section includes documents attached to the bidding document as below:

**Appendix 01A: Form of Acknowledgement of Receipt of the bidding document.**

**Appendix 01B: Form of Confidentiality Statement.**



Appendix 02: Technical evaluation of package.

**As soon as possible but not later 03 (three) days after the receipt of Bidding document,** Bidders are requested to complete forms as specified in Appendix 01A, Appendix 01B and send these forms to the Procuring entity/ Vietsovpetro by the email address of person in charge of the clarification for technical and commercial aspects as prescribed in **ITB 7.2 BDS**.

Technical evaluation criteria as specified in Appendix 02 includes all criterias for technical evaluation that bidders have to follow to be a valued qualified for Technical requirement of the package.



## ABBREVIATION

---

ITB	Instructions to Bidders
BDS	Bid data sheet
BD	Bidding document
BDB	Bid document/ Bid proposal
GCC	General conditions of contract
SCC	Special conditions of contract
VND	Vietnam Dong
USD	US Dollars
NIB	Notices of Bidding document (BD)s
VNEPS/ System	Vietnam Procurement System
VAT	Value Added Tax



## **Part 1. BIDDING PROCEDURES**

### **Chapter I. INSTRUCTIONS TO BIDDERS**

<b>1. Scope of bid</b>	<p>1.1. Employer as specified in the Bid Data Sheet (BDS) issues this Invitation to Bid for selection of Bidder to implement bidding package for procurement of goods following single-stage one-envelope procedure.</p> <p>1.2. Title of the bidding package; number, quantity of parts (in case bidding package is divided into many independent parts) belongs to bidding package as specified in BDS.</p>
<b>2. Explanation of terms used in bidding</b>	<p>2.1. The Deadline for bid submission is the deadline for submission bids and is specified in the Invitation to Bid.</p> <p>2.2. Day refers to Gregorian calendar day, including weekends, holidays, and Tet holidays according to the provisions of labor law.</p> <p>2.3. Time and day, month on the national bidding network shall be defined time and day, month published the national bidding network (GMT+7).</p>
<b>3. Source of Funds</b>	Source of funding (or method of capital arrangement) for bidding package as specified in <b>BDS</b> .
<b>4. Prohibited acts in bidding</b>	<p>4.1. Offering, giving, receiving or taking a bribe.</p> <p>4.2. Abusing positions or entrusted power to influence or illegally intervene in bidding process in any form.</p> <p>4.3. Collusive practice, including:</p> <ul style="list-style-type: none"><li>a) Reaching, with or without undue influence, an arrangement or agreement which is designed to let one or more parties to prepare bids for all bidders or to withdraw submitted bids so that one of them will win the bid;</li><li>b) Reaching an arrangement or agreement on refusal to supply goods or services, or subcontract, or reaching other agreements to limit competition so that one party will win the bid;</li><li>c) A bidder or investor with appropriate qualifications and experience has submitted a bid and meets the requirements laid down in the Invitation to Bid but deliberately refuses to provide additional documents proving their capacity and experience at the Vietsovpetro's request for clarification of the bid or verification of their submitted documents with the aim of facilitating one party's winning of the bid.</li></ul> <p>4.4. Fraudulent practice, including:</p> <ul style="list-style-type: none"><li>a) Forging or falsifying information and/or documents used in bidding;</li><li>b) Deliberately providing information and documents which are not accurate or objective in bids or proposals with the aim of falsifying the contractor selection result.</li></ul> <p>4.5. Obstructive practice, including:</p> <ul style="list-style-type: none"><li>a) Destroying, deceiving, altering or concealing of evidence or making false statements; threatening, harassing or intimidating any party to prevent the verification or investigation into a corrupt, fraudulent or collusive practice</li></ul>

	<p>made with a supervision, inspection or audit authority;</p> <ul style="list-style-type: none"> <li>b) Obstructing the competent person, employer, Vietsovpetro, bidders in the course of contractor selection;</li> <li>c) Impeding competent authorities' rights of supervision, inspection or audit of bidding activities;</li> <li>d) Deliberately making false complaints, denunciations or petitions with the aim of impeding bidding process;</li> <li>đ) Acts of violation against laws and regulations on cybersecurity and safety intended to intervene or impede the online bidding process.</li> </ul> <p>4.6. Inequality and non-transparency, including:</p> <ul style="list-style-type: none"> <li>a) A bidder of a package or investment project is also the Vietsovpetro or employer or takes charge of performing tasks of the Vietsovpetro or employer of that package or investment project, violating against the regulations stated in Point 5 ITB;</li> <li>b) A person or entity concurrently engages in the preparation and appraisal of Invitation to Bid, or RFP of the same package or investment project;</li> <li>c) A person or entity concurrently engages in the evaluation of bids or proposals and the appraisal of the contractor selection result of the same package or investment project;</li> <li>d) A person who is working for the Vietsovpetro/employer directly engages in the contractor selection, or acts as a member of the expert team or appraising team in charge of appraising the contractor selection result, or is a competent person or head of the Vietsovpetro/employer, for a package or investment project for which his/her family relative, as defined in the Law on enterprises, directly submits a bid or acts as the legal representative of a bidder;</li> <li>đ) A bidder submits a bid for a procurement, construction or non-consulting service package for which the bidder is also acting as a consultant on preparation, verification and appraisal of cost estimate, technical design, building drawings and designs, front-end engineering design (FEED); preparation and appraisal of Invitation to Bid; evaluation of bids; inspection of goods; appraisal of contractor selection result; supervision of contract execution;</li> <li>e) A person acts as a bidder for a package of a project or investment project of the Vietsovpetro or employer for which he/she worked and held the executive or managerial position within 12 months from the date of his/her resignation therefrom;</li> <li>g) A supervision consultant also acts as the inspection consultant of the same package;</li> </ul> <p>4.7. Unauthorized disclosure of the following information and documents on the contractor/investor selection:</p> <ul style="list-style-type: none"> <li>a) Contents of bidding documents before they are issued as prescribed;</li> <li>b) Contents of Bids, notebooks, minutes of bid evaluation meetings, comments and evaluations for each Bids before</li> </ul>
--	---



	<p>publishing contractor selection result;</p> <p>c) Content of request for clarification of Bid proposals of the Vietsovpetro and responses of bidders during the evaluation process of Bid proposals before publishing the bidder selection result;</p> <p>d) Report of the Vietsovpetro, report of the Expert Group, appraisal report, report of consulting bidder, report of relevant professional authorized organization during the bidder selection process before publishing the bidder selection result;</p> <p>đ) The bidder selection result before being published according to regulation as prescribed;</p> <p>4.8. Illegal transfer of awarded contract:</p> <p>a) The contractor transfers to other contractor(s) a workload of task of the package worth more than 10% of package value; or worth less than 10% of package value but more than 02 million USD (after deducting the workload of the subcontractor's responsibility as declared in the contract), calculated on the signed Contract price.</p>
<p><b>5. Eligibility of bidders</b></p>	<p>A bidder that is an organization shall be deemed to be eligible if complying the following requirements:</p> <p>a) It is required to have registration of establishment and operation issued by the competent authority of the country where the bidder is operating.</p> <p>b) It must keep independent accounting records;</p> <p>c) It is not undergoing dissolution process or subject to revocation of enterprise registration certificate, cooperative/cooperative union/ artel registration certificate; is not facing insolvency as prescribed by the law on bankruptcy;</p> <p>d) It must ensure competitiveness in bidding as prescribed in Point BDS;</p> <p>e) It is not being prohibited from participating in bidding;</p> <p>f) It is not liable to criminal prosecution;</p> <p>g) It is not the state of temporary suspension, termination of participation in national bidding network.</p> <p>h) It's name is registered on National bidding network before the grant of approval for contractor selection result as prescribed in BDS.</p>
<p><b>6. Contents of Invitation to Bid</b></p>	<p>6.1. The Invitation to Bid consists of Parts 1, 2, 3, 4 accompanied with documents of Bid Proposal amendment as specified in ITB 7 (if any) including as follows:</p> <p><b>Part 1. Bidding Procedures:</b></p> <ul style="list-style-type: none"> <li>- Chapter I. Instructions to Bidders (ITB);</li> <li>- Chapter II. Bidding Data Sheet (BDS);</li> <li>- Chapter III. Bid Proposal Evaluation Criteria;</li> <li>- Chapter IV. Bidding Forms.</li> </ul> <p><b>Part 2. Technical Requirements:</b></p> <ul style="list-style-type: none"> <li>- Chapter V. Technical Requirements.</li> </ul> <p><b>Part 3. Conditions and Forms of Contract:</b></p> <p>This part includes the terms, conditions, data and forms that constitute the complete contract.</p>



	<p style="text-align: center;"><b>Part 4. Contract forms</b></p> <p style="text-align: center;"><b>Part 5. Appendix</b></p> <p>6.2. The Procuring entity shall not be responsible for the accuracy and completeness of the BD, documents explaining and clarifying the BD or documents amending the BD as prescribed in ITB 7 if if these documents are not provided by Procuring entity on the System.</p> <p>In case of any contradiction, the BD issued by the Procuring entity are the basis for consideration and evaluation.</p> <p>6.3. As soon as possible but no later than <b>03 days upon receipt of the BD on the System, bidders are requested to send Acknowledgement of Receipt of the BD and Confidentiality Statement as prescribed in Appendix 01A and Appendix 01B of Part 5 in the BD.</b></p> <p>6.4. The bidder is expected to examine all contents of the NIB, the BD, including amendments and clarifications, pre-bid meeting minutes (if any), and to prepare its bid as required by the BD.</p>
<p><b>7. Clarification, Amendment of Invitation to Bid</b></p>	<p>7.1. In case of amendments to the BD, the Procuring entity shall publish the amendment decision along with the amended contents to all bidders on the System. Amendments to the BD shall be made at least <b>05 working days</b> before the deadline for submission of bids and shall ensure sufficient time for bidders to complete the BD; in case the above-mentioned time is not enough, the Procuring Entity may, at its discretion, extend the deadline for the submission of Bids. In case of extension of submission of the BD, the Procuring entity shall make the amendment decision for bid submission deadline as an amendment to the BD and amend NIB on the System.</p> <p>7.2. In case of needing to clarify the BD, the Bidder shall make a written request for bid clarification and publish this document to the Procuring entity on the System and simultaneously, send such document to the Procuring entity <b>by the email address</b> as prescribed in BDS in the time period but no later than <b>05 working days</b> prior to the deadline for bid submission for the Procuring entity to take consideration. After receipt of bidder's request for the BD clarification, the Procuring entity shall consider and publish its written clarification response to all bidders on the System in the time period but no later than <b>02 working days</b> prior to the deadline for bid submission, including a description of the inquiry but without identifying its source. Should the clarification result in amendments to the BD, the Procuring entity will amend the BD and publish the amendment decision and the admended content of the BD to all bidders following the procedure under <b>ITB 7.1.</b></p> <p>7.3. The Procuring entity shall be responsible for monitoring bidders' requests for technical and commercial bid clarifications both published on <b>the System</b> and <b>sent via the email address</b> by bidders in order to promptly clarify the BD.</p> <p>7.4. Bidders shall be responsible for monitoring amendments of the BD and responses to bidder's bid clarification request sent by the Procuring entity on the System to update BD amendments, extension of the deadline for submission of bids (if any) and others related to the BD as they prepare their bids. In case of errors due to failure to monitor and update information as above, leading to disadvantages for bidders during the bidding process, including: changes, amendments to the BD, the deadline for submission of bids, and other contents, bidders must take responsibility and suffer disadvantages during the bidding process.</p>



	<p>necessary, the Procuring entity shall hold a pre-bid meeting for discussion of the elements of the bidding document that are deemed unclear to the bidders according to the provisions of the BDS. The Procuring entity shall publish a notice of the pre-bid meeting on the System; all interested bidders shall be allowed to attend the pre-bid meeting without prior notice to the Procuring entity. The content of the exchange between the Procuring entity and the Bidder shall be made in writing and included in the minutes of the pre-bid meeting, as part of the clarification of the BD and published on the System within 02 days from the end of the pre-bid meeting.</p> <p>7.6. If the BD needs to be amended as a result of the pre-bid meeting, the Procuring entity will publish amendments to the BD in accordance with ITB 7.1. The minutes of the pre-bid meeting is not the amendment.</p> <p>bidder shall not be disqualified for failing to attend the pre-bid meeting or failing to produce documentation proving that they were there.</p>
<b>8. Cost of bidding</b>	<p>The BD shall be released on the System immediately after the Procuring entity successfully publish the <b>NIB</b> on the System. The Bidder shall bear all costs associated with its participation. The Bidder shall pay for the electronic copy of the bidding document when submitting the Bid document/Bid proposal to the Procuring entity as prescribed in the <b>BDS</b>.</p> <p>In any case, the Employer/ The Procuring entity shall not be responsible for any costs associated with the bidder's participation.</p>
<b>9. Language of Bid Proposal</b>	<p>The BD is written in English. The Bidder's BDB must be written in English. All correspondence and documents relating to the bid document/ Bid proposal exchanged by the bidder and Vietsovpetro, shall be written in English.</p> <p>Supplementary documents in BDB (catalogues, etc.) may be written in other languages and accompanied by an English translation. In case of lack of translation, the Procuring entity may request the Bidder to send additional documents (if necessary).</p>
<b>10. Documents comprising the bid proposal</b>	<p>The Bid Proposal shall comprise of the following:</p> <ol style="list-style-type: none"> <li>10.1. Application for bidding in accordance with ITB 11;</li> <li>10.2. Consortium agreement in case the bidder is Consortium in accordance with Template No.3, Chapter IV – Bidding forms;</li> <li>10.3. Bid Bond, in accordance with ITB 18;</li> <li>10.4. Proof documents for eligibility of bidder in accordance with ITB 5;</li> <li>10.5. Proof documents for eligibility of signatory under the application for bidding, in accordance with ITB 20.3;</li> <li>10.6. Proof documents for capacity and experience of bidder, in accordance with ITB 16;</li> <li>10.7. Technical proposals and proof document for adequacy of goods and related services, in accordance with ITB 15;</li> <li>10.8. Price proposals and price schedules with full information, in accordance with ITB 11, 13;</li> <li>10.9. Proposals of technical alternatives, in accordance with ITB 12 (if any);</li> <li>10.10 Other contents as specified in <b>BDS</b>.</li> </ol>
<b>11. Application for bidding</b>	<p>The application for bidding form and respective price schedules shall be prepared using the relevant forms furnished in Chapter IV, Bidding Forms.</p>



<p><b>form and price schedules</b></p>	
<p><b>12. Proposals of technical alternatives</b></p>	<p>12.1. If permitted as specified in the BDS, alternative technical plans shall be considered.</p> <p>The bidder is required to clearly state the <b>main offer</b> and the alternative offer in the bidding proposal.</p> <p>12.2. <b>An alternative technical plan is only considered if the bid fulfills the requirements and the bidder is ranked first.</b> In this case, the bidder shall provide all necessary information so as for the Procuring entity to evaluate the alternative technical plan, including explanation, drawings, technical specifications, delivery schedule, costs, and other relevant information. The evaluation of alternative technical plan shall be pursuant to Section 6, Chapter III.</p> <p>12.3 In case the bidder does not clearly state "<b>Technical alternative</b>" on the cover of dossier of the alternative technical plan documents as prescribed in ITB 20, and if the bidder quotes 02 technical proposals in the BD, these 02 offers shall not be considered as the alternative technical plan.</p>
<p><b>13. Bidding prices and discounts</b></p>	<p>13.1. Bidding price stated in the Application for bidding and in the bidding price tables with discounts must comply with the regulations as specified in this Section:</p> <p>a) The bidding prices means the price stated in Application for bidding, including all costs for implementation of bidding package (not including discounts).</p> <p>b) In case the bidding packages is not divided into independent parts, on condition that bidder offers discount, this can be offered directly in Application for Bidding or put in separate letter for discount. Bidder has to specify the content of discount and details of discount allocation into specific items in columns of "List of goods", "Services description". In case details are not provided, the discount is assumed to apply uniformly for all items in the columns of "List of goods", "Services description". Letter for discount (if any) can be submitted with Bid Proposal or separately provided that Vietsovpetro receive prior to Deadline for bid submission.</p> <p>c) Bidder shall submit Bid Proposal for all work described in ITB 1.1 and offer unit prices, extended amount for work specified in columns of "List of goods", "Services description" in accordance with respective template prescribed in Chapter IV – Bidding forms.</p> <p>In case columns "Unit price" and "Extended amount" are not offered or offered "0", it is assumed that bidder allocates prices of these goods and services into others prices of those in bidding package, bidder is responsible to provide goods, services in accordance with requirements of Invitation to Bid and not receive payment from Vietsovptero during implementation of contract. Bidder is required to offer prices in each Price schedules as prescribed in <b>BDS</b>.</p> <p>13.2. In case bidding package is divided into independent parts and bidder is allowed bidding in each part specified in BDS, bidder is able to bid for one or many parts of bidding package. Bidder has to bid all work of such part which the bidder attends. Should the bidder offer discount, bidder shall specify details and prices of discount in each part as per ITB 1.2.</p> <p>13.3. The bidder shall be responsible for the bidding price quoted to perform and complete the work in accordance with the requirements as</p>



	<p>stated in the Invitation to Bid. In case the bidder offer a low unit price in abnormal manner which affecting to the quality of the bidding package, the Vietsovpetro may require the bidder to clarify the feasibility of such abnormal unit price.</p> <p>13.4. Bidder's bidding price quoted shall include all taxes, fees and charges (if any) in response to tax rates, expenses, fees at the time of 28 days prior to the stipulated deadline for bid submission. In case bidders announce bidding prices not including taxes, fees, charges (if any), bidders' Bid Proposal shall be rejected.</p> <p>13.5. Bidders offer the bidding price as stipulated in <b>BDS</b>.</p>
<p><b>14.Currencies of Bid and Payment</b></p>	<p>14.1 The currency of the bid shall be offered in <i>VND/ USD</i>. Cost incurred inside Vietnam shall be offered in VND. Cost incurred outside Vietnam shall be offered in <i>VND/ USD</i>. Bidders have to offer by only one currency for a specific work. In case bidding price is offered in foreign currency, bidder has to prove that the respective work has been using foreign currency.</p> <p>14.2 The currency of payment for work items shall correspond with the currency of bid for those items. Domestic costs are only paid in VND.</p> <p>14.3 The currency for conversion of different bidding prices from various currencies into unique currency for evaluation and comparison is: VND/USD applying the selling rate stated by Vietcombank on the date when the bid is closed. <b>If all bidding prices are in foreign currency, then bid evaluation and comparison shall be done in USD. In the event that one of bidding prices is in VND, then bid evaluation and comparison shall be done in VND.</b></p> <p>14.4 Without prejudice to any terms mentioned above and relevant applicable laws, contract currency for domestic bidders shall be in VND, applying the selling rate stated by Vietcombank on the date when the bid is closed.</p>
<p><b>15.Documents establishing the conformity of the Goods and Related Services</b></p>	<p>15.1. To establish the eligibility of the goods and related services in accordance with Invitation to Bid, the bidder shall furnish as part of its Bid Proposal the documentary evidence that the goods conform to the technical specifications and standards specified in Chapter V.</p> <p>15.2. The term "Goods" is construed including but not limited to machinery, equipment, raw materials, fuel, materials, supplies, accessories; consumables; medical supplies used for medical establishment.</p> <p>15.3 The term "origin" shall mean as country or territory where produces whole goods or implements final basic processing in case many countries or territories take part in production process of those goods.</p> <p>15.4 The term "Related Services" including but not limited to the Services such as: warranty, maintenance, overhaul, repair, supply of spare parts or supply of other after sales services like training, technology transfer...</p> <p>15.5. The documentary evidence responsiveness of the goods and related services may be in the form of documents, drawings, data, and shall consist of a detailed item by item description of the essential technical and performance characteristics of the goods and related services, demonstrating substantial responsiveness of the goods and</p>



	<p>related services to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Chapter V.</p> <p>15.6. The bidder shall also provide a list giving full particulars, current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods during the period specified in the <b>BDS</b> following commencement of the use of the goods.</p> <p>15.7. Standards for manufacturing, production process of material and equipment, as well as references to brand names or catalogue numbers specified by Vietsovpetro in the Chapter V, are intended to be descriptive only and not restrictive to bidder. The bidder may offer other standards of quality, brand names, catalogue numbers, provided that it demonstrates, to Vietsovpetro’s satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Chapter V.</p>
<p><b>16. Documents establishing the capacity and experiences of the bidder</b></p>	<p>16.1. The bidder shall provide necessary information in templates in Chapter IV – Bidding Forms in order to demonstrate capacity and experiences for performance of contract as specified in Chapter III – Bid Proposal evaluation criteria. The bidder shall prepare original documents for verification with information stated in bidder’s Bid proposal if Vietsovpetro requires.</p> <p>16.2. The documentary evidence of the bidder’s capacity to perform the contract if its bid proposal is awarded as specified in <b>BDS</b>.</p>
<p><b>17. Period of validity of Bid Proposal</b></p>	<p>17.1. Bid Proposal shall remain valid not shorter than the period specified in the <b>BDS</b>.</p> <p>17.2. In exceptional circumstances, prior to the expiration of the bid proposal’s validity period, Vietsovpetro may request bidders to extend the period of validity of their Bid Proposal. The Bid Bond as also requested shall be extended for 30 days beyond the deadline of the extended validity period. If a bidder refuses to extend its Bid Proposal validity as required, the Bid Proposal shall not be further considered and the Bid Bond shall be returned to bidder. The bidder have accepted Vietsovpetro’s extension request shall not be permitted to modify any contents of its Bid Proposal. The extension request and acceptance or non-acceptance shall be in writing.</p>
<p><b>18. Bid security/ Bid bond</b></p>	<p>18.1. When attending the bid, prior to deadline for bid submission, the bidder shall implement bid guarantee and attach it to Bid proposal under the following forms:</p> <ul style="list-style-type: none"> <li>i) a form unconditional guarantee issued by a bank or financial institution which is legally operating in Vietnam or foreign bank branches established under Vietnamese law;</li> <li>ii) submit a certificate of insurance guarantee issued by a domestic non-life insurance enterprise, or branch of a foreign non-life insurance enterprise established under the Vietnamese law.</li> <li>iii) pay a deposit or bank transfer to VSP’s account as specified in <b>BDS</b> 18.2.</li> </ul> <p>In case the validity of Bid proposal is extended as specified in ITB 17.2, the Bid bond’s validity shall be accordingly extended. In case of consortium bidder, all partners of consortium shall implement the same form of Bid bond.</p> <p>In case of Consortium, the Bid Bond shall comply with one of the following:</p>



a) Each Consortium partner shall provide a separate Bid Bond; however, the aggregate amount of Bid Bond submitted by all Consortium partners is not less than the required amount specified in ITB 18.2. If the Bid Bond of any Consortium partner is determined to be invalid, the bid of the Consortium shall not be considered and evaluated further. If any Consortium partner is in breach of the rules resulting in without return of Bid Bond in accordance with point b ITB 18.5, then Bid bond of all Consortium partners shall not be returned.

b) All partners of the Consortium shall nominate one partner to arrange a single Bid Bond for itself and all other partners in the Consortium. In this case, the Bid Bond shall be in the name of the Consortium or the name of the partner who arranges the Bid Bond for the entire Consortium provided that the total amount is not less than the required amount in BDS of ITB 18.2. If any Consortium partner is in breach of the rules resulting in without return of the Bid Bond in accordance with ITB 18.5, the Bid Bond shall not be returned.

18.2. Amount, currency and valid period of the Bid Bond shall be as specified in the **BDS**.

18.3. The Bid Bond shall be considered illegitimate in one of following cases: having lower value, with shorter valid period as specified in ITB 18.2, incorrectly states the name of the beneficiary, not original and without legitimate signature, signed before Vietsovpetro issues the Invitation to Bid or accompanied with adverse condition for Vietsovpetro (including not fully committed with content of the Bid Bond Forms – 04A, 04B, 04C in Chapter IV). In case of using a letter of guarantee or certificate of insurance, the letter of guarantee or certificate of insurance must be provided, signed and stamped (if applied) by one of the following: a lawful representative of a domestic credit institution, a branch of a foreign bank established under Vietnamese law, a domestic non-life insurance enterprise, a branch of foreign non-life insurance enterprise established under Vietnamese law. In case of using a letter of guarantee (of deposit/transfer to Vietsovpetro's account), the letter must be signed and stamped by the legal representative of the contractor.

18.4. Unsuccessful bidder shall be returned or released the Bid Bond in the maximum duration specified in the **BDS** since the date for notification of result of selecting bidder. For successful bidder, the Bid Bond shall be returned or released after the bidder furnishes the contract performance guarantee.

18.5. The Bid Bond shall not be returned in one of following cases:

a) After the deadline for submission of bids and during the validity period of the bid, the bidder withdraws their Bid proposals or gives a written refusal to perform one or some tasks proposed in their Bid proposals in accordance with the requirements laid down in the Invitation to Bid;

b) The bidder performs any of the prohibited acts specified in Point 4 ITB or commits violations of the bidding law resulting in bid cancellation as prescribed in Point 32 ITB;

c) The successful bidder fails to furnish the required performance security as prescribed Point 37 ITB; The first ranked bidder is invited to negotiate the Contract. Within seven (07) days from the date of receipt of the invitation to negotiate the Contract from Vietsovpetro, the bidder does not come to negotiate or refuses to negotiate the Contract or offers conditions different from the content in the Bid Proposals or withdrawing commitments in the Bid Proposals resulting to unsuccessful Contract

	<p>negotiations, the Bid bond shall be not returned to bidder, except in cases of force majeure;</p> <p>d) The bidder fails or refuses to complete the Contract within twenty (20) days from the date of receipt of notification of Bid award from Vietsovpetro, except in cases of force majeure.</p> <p>e) The bidder refuses to sign the Contract within ten (10) days from the date of completion of the Contract, except in cases of force majeure.</p> <p>18.6. In case the Invitation to Bid is divided into independent parts, bidder may submit the bid bond in either of the two ways as follows:</p> <p>a) A bid bond for all parts that bidder participate in the bidding (the value of bid bond will be equal to the total values of the parts that bidder takes part in). Where the value of bid bond submitted by the bidder is less than the total of values, Vietsovpetro is entitled to decide the application of such bid bond to the parts that bidder takes part in;</p> <p>b) Separated bid bonds for each part that bidder takes part in the bidding.</p> <p>Where the bidder's breach results in a failure to refund the bid bond as stipulated in section ITB 18.5, the failure to refund the value of bid bond shall be calculated on the part violated by the bidder.</p>
<p><b>19. Deadline for bid submission</b></p>	<p>19.1. The deadline for bid submission is the time specified in the <b>BDS</b>.</p> <p>19.2. Vietsovpetro may at its discretion, extend the deadline for the submission of Bid Proposal by amending the Invitation to Bid in accordance with ITB 8, in which case all rights and obligations of Vietsovpetro and bidders previously subject to the deadline shall thereafter be subject to the new deadline as extended.</p> <p>19.3 The bidder submits directly or delivers the Bid Proposal to Vietsovpetro addresss provided that it arrives before deadline for submission of bid specified in the <b>BDS</b>. Vietsovpetro receive Bid Proposal of all bidders before deadline for submission of bid, including even if bidder has not bought or received the Invitation to Bid from Vietsovpetro. In such case, the bidder shall pay an amount equal to the selling price of the Invitation to Bid to Vietsovpetro account prior to the Bid Proposal is received and before the deadline for bid submission.</p>
<p><b>20. Submission, Withdrawal, substitution, and amendment of Bid Proposal</b></p>	<p>20.1. The bidder shall prepare Bid Proposal comprising: one original as specified in ITB 10 and some copies with amount mentioned in the <b>BDS</b>. The cover of dossier shall be marked clearly “ORIGINAL OF BID PROPOSAL”, “COPY OF BID PROPOSAL”.</p> <p>In case of amendment, alternative of Bid Proposal, the bidder shall prepare one original and some copies of dossier with amount specified in the <b>BDS</b>. The cover of dossier shall be marked clearly “ORIGINAL OF AMENDED BID PROPOSAL”, “COPY OF AMENDED BID PROPOSAL”, “ORIGINAL OF ALTERNATIVE”, “COPY OF ALTERNATIVE”.</p> <p>In case of technical alternative in the Bid Proposal specified in ITB 12, the bidder shall prepare one original and some copies with amount mentioned in <b>BDS</b>. The cover of dossier shall be marked clearly “ORIGINAL OF TECHNICAL ALTERNATIVE”, “COPY OF TECHNICAL ALTERNATIVE OPTION”.</p> <p>20.2. Bidders shall be responsible for the appropriateness of the copies compared to the original. In case of deviation between original and copy but without changing the bidder ranking, the original shall be</p>



	<p>used for evaluation. In case of deviation between original and copy leading to different results in evaluation of original and the copy, and resulting change in the bidder ranking, the Bid Proposal of that bidder shall be rejected.</p> <p>20.3. The original of Bid Proposal shall be typed, printed with inerasable ink, with continuous page numbers. The application for bidding form letter, letter of discount (if any), supplementary documents, clarifying the Bid Proposal, price offer list and other forms in Chapter IV – Bidding forms shall be signed and stamped by the bidder's legitimate representative or the bidder's legitimate attorney (if any), in case of attorney, letter of attorney specified in Template 02, Chapter IV – Bidding forms or certified copy of company charter, decision on establishment of branch or other documents to demonstrate power of attorney shall be submitted with the Bid Proposal.</p> <p>20.4. In case of Consortium bidders, Bid Proposal shall be signed by legal representative of all partners in Consortium or legal partner representing Consortium bidders according to Consortium agreement. In order that all partners of Consortium to be legally bound, Consortium agreement must be signed by legal representatives of all partners of Consortium.</p> <p>20.5. Any words added, written between lines, erased, overwritten shall only be deemed legitimate if having signature nearby or in that page of signatory on the application for bidding letter.</p> <p>20.6 The envelope of Bid Proposal comprises of original and copies, duly marking “BID PROPOSAL”.</p> <p>In case of amendment, alternative of Bid Proposal, then the amended, alternative document (including original and copies) shall be placed in separated envelopes other than the envelope for Bid Proposal, clearly marking “AMENDMENT OF BID PROPOSAL”, “ALTERNATIVE BID PROPOSAL”.</p> <p>In case the bidder proposes an alternative technical plan, the entire alternative technical plan, including technical proposals and price proposals, must be contained in separate envelopes from the Bid Proposal envelop, the outside must clearly state "PROPOSED ALTERNATIVE TECHNICAL OPTION".</p> <p>The envelopes: for Bid Proposal; amended Bid Proposal, proposed alternative technical options (if any) must be sealed. Sealing method is according to the bidders' own regulations.</p> <p>20.7. The envelopes shall:</p> <ol style="list-style-type: none"> <li>a) bear the name and address of the bidder;</li> <li>b) be addressed to Vietsovpetro in accordance with <b>BDS</b>;</li> <li>c) bear title of bidding package in accordance with ITB 1.2;</li> <li>d) bear a warning “not to open before the time and date for bid opening”.</li> </ol> <p>20.8. The bidder shall be responsible for aftermath or disadvantages if is not in accordance with this Invitation to Bid such as not sealing or losing seal of Bid Proposal during delivery to Vietsovpetro, not marking right information on envelopes of Bid Proposal as specified in ITB 20.6 and ITB 20.7. Vietsovpetro shall not be responsible for confidentiality of information in Bid Proposal if the bidders do not comply with above requirements.</p>
--	---



	<p>20.9. Vietsovpetro shall not consider any Bid Proposals submitted after the Deadline for bid submission. Any Bid Proposals received by Vietsovpetro after the Deadline for bid submission shall be declared late submission, be rejected and be returned unopened to the Bidder.</p> <p>20.10. After submitting the Bid Proposals, the Bidders may amend, replace or withdraw the Bid Proposals by sending a written notice signed by the bidder's legal representative, in case of attorney, a power of attorney letter must be enclosed as prescribed in ITB 20.3. Dossier for amendment or replacement of Bid Proposal must be enclosed with a written notification of the corresponding amendment, replacement and must ensure the following conditions:</p> <p>a) Being prepared by the Bidders and being submitted to the Vietsovpetro in accordance with ITB 20, the dossier containing the notification must be clearly stated "AMENDMENT OF BID PROPOSAL" or "SUBSTITUTION OF BID PROPOSAL" or "WITHDRAWAL OF BID PROPOSAL";</p> <p>b) Being received by Vietsovpetro before the Deadline for bid submission as stipulated in ITB 19.</p> <p>20.11. The Bid Proposals which the bidder requests to withdraw in accordance with ITB 20.10 shall be returned unopened to the bidder.</p> <p>20.12. The Bidder is not allowed to modify, replace or withdraw the Bid Proposal after the Deadline for bid submission until the expiration of the Bid Proposal's validity as stated in the application for bidding form letter or until the expiration of the extended validity of the Bid Proposal.</p>
<p><b>21. Bid opening</b></p>	<p>21.1. Except in the cases specified in ITB 20, Vietsovpetro shall publicly open and read out, clearly information in accordance with ITB 21.3 of all Bid Proposal received before the deadline for submission of bids. The bid opening shall take place publicly at time and place specified in the <b>BDS</b> in the presence of bidders and representatives of related organizations. The bid opening does not depend on presence or absence of bidders' representatives attending the bid.</p> <p>21.2. In case bidder requests withdrawal or substitution of Bid Proposal, Vietsovpetro shall firstly open and read out clearly information in envelope of which outer notification marks "WITHDRAWAL OF BID PROPOSAL", the envelope of Bid Proposal of bidder with request for withdrawal shall remain sealed and be returned unopened to Bidder. Vietsovpetro shall not accept the Bidders' withdrawal of the Bid Proposal and still open such the Bid Proposal if the written notice of "Withdrawal of Bid Proposal" does not include documents providing that the person signing such documents is the bidder's legal representative and must be publicly announced during the bid opening.</p> <p>Next, Vietsovpetro shall open, read out clearly information in envelope of which outer notification marks "SUBSTITUTION OF BID PROPOSAL" and this shall be replaced with the previous. This previous shall not be opened and be returned unopened to bidder. Vietsovpetro shall not accept the bidder to replace the Bid Proposal if the written notice of Bid Proposal replacement is not accompanied by documents proving that the person signing the document is the bidder's legal representative and must be made public during the bid opening.</p> <p>For envelope with notification marked "SUBSTITUTION OF BID PROPOSAL", any attached notification document accompanied with</p>



	<p>amended Bid Proposal shall be opened, read out clearly. Vietsovpetro shall not accept the bidder to amend the Bid Proposal if the written notice of Bid Proposal's amendment does not include documents proving that the person signing the document is the bidder's legal representative. Only Bid Proposal opened and read out at the bid opening then shall be considered further and evaluated.</p> <p>21.3 All the Bid Proposals shall be opened one at a time following the alphabetical sequence of the bidders' names and sequence below:</p> <ol style="list-style-type: none"> <li>a) Examine the seals;</li> <li>b) Open original of Bid Proposal, amendment of Bid Proposal (if any) and read out clearly at least the following information: name of bidder, quantity of originals and copies, bidding price in letter of bid, bidding price in summarized price list, discount (if any), validity of Bid Proposal, date of contract performance, value, validity of Bid Bond and other necessary information. In case bidding package is divided into many independent parts, then bidding prices and discount for each part shall be read out. Only discount read out in bid opening shall be further considered and evaluated;</li> <li>c) Representatives of Vietsovpetro shall countersign in original of letter of bid, Bid Bond, summarized price list, letter of attorney of bidder's legal representative (if any), letter of discount (if any), Consortium agreement (if any). Vietsovpetro shall not reject any Bid Proposal at the bid opening, except for late submission Bid Proposals as specified in ITB 20.</li> </ol> <p>21.4. Vietsovpetro shall prepare a record of the bid opening that shall include information specified in ITB 21.3. The record shall be signed by representatives of Vietsovpetro and bidders attending bid opening. The omission of a bidder's signature on the record shall not invalidate the contents and effect of the record. The record shall be distributed to all bidders attending the bid.</p>
<p><b>22. Confidentiality</b></p>	<p>22.1. Information relating to the evaluation of bids and recommendation of contract award shall not be disclosed to bidders or any other persons not officially concerned with the bidder selection process until publication of result of bidder selection. Under no circumstances, is the information in Bid Proposal revealed to any other bidders, except for the information that need disclosing during the bid opening.</p> <p>22.2. Except for the case of enquiries for clarification of Bid Proposal and comparing documents, bidder is not allowed to contact with Vietsovpetro for issues related to bidder's Bid Proposal and other relevant issues of bidding package during the time from bid opening until the result of tendered selection is published.</p>
<p><b>23. Clarification of Bid Proposal</b></p>	<p>23.1. After bid opening, the bidder shall be responsible to clarify the Bid Proposal if required by Vietsovpetro, including eligibility, capacity and experiences of the Bidder. In terms of technical, financial proposal in bidder's Bid Proposal, the clarification shall comply with the principle of not changing the basic content of the submitted Bid Proposal and not changing the offered bidding price.</p> <p>23.2. During the evaluation process, clarification of Bid proposal between Bidders and Vietsovpetro is performed directly in written.</p> <p>23.3. Clarification of Bid Proposals is only performed between the Vietsovpetro and Bidder whose Bid Proposals need to be clarified. In terms of clarification contents that directly affect evaluation of eligibility,</p>



	<p>capacity, experiences, technical requirement, financial issues, if period of clarification exceeds deadline and bidder does not submit documentation for clarification or submitted documentation does not comply with requirements of clarification from Vietsovpetro, Vietsovpetro shall evaluate based on the Bid Proposal submitted before deadline for bid submission. Vietsovpetro shall give the Bidder a reasonable period of time to clarify the Bid Proposal.</p> <p>23.4. In case after deadline for submission of bids, the bidder knowing that the Bid Proposal it has submitted falls short of documents establishing its eligibility, similar contracts, production capacity, financial reports, tax declaration and payment obligations, documents on personnel, specific equipment proposed in its Bid Proposal may provide such evidence to the Procuring entity within a period of time specified in the BDS. The Procuring entity shall receive, consider and evaluate the bidder's additional and clarifying documents, which shall be considered as part of the Bid Proposal.</p> <p>23.5. In case of any inconsistencies in the Bid Proposal's content or on the condition that the content is unclear, Vietsovpetro request clarification toward the bidder based on compliance as specified in ITB 23.1.</p> <p>23.6. In case of doubt about the authenticity of documents provided by the Bidder, Vietsovpetro shall verify with organizations and individuals related to the content of the documents.</p> <p>23.7. In case the Invitation to Bid requires the commitment, Contract Principles for equipment rental, main material supply, warranty, upkeep and maintenance, but such documents are not enclosed in the Bid Proposals, Vietsovpetro shall request Bidders to clarify their Bid Proposals and supplement documents within an appropriate period of time but not less than 03 working days as a basis for evaluation of Bid Proposals.</p>
<p><b>24.Deviations, Imposing Conditions and Omissions</b></p>	<p>During the evaluation of bid proposal, the following definitions apply:</p> <p>24.1. "Deviation" is a difference from the requirements specified in the Invitation to Bid;</p> <p>24.2. "Imposing Conditions" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the Invitation to Bid;</p> <p>24.3. "Omission" is the Bidder's failure to submit part or all of the information or documentation required in the Invitation to Bid.</p>
<p><b>25.Determination of responsiveness</b></p>	<p>25.1. Vietsovpetro's determination of a responsiveness of Bid Proposal is to be based on the contents of the Bid Proposal itself, as defined in ITB 10.</p> <p>25.2. A substantially responsive Bid Proposal is one that meets the requirements of the Invitation to Bid without material deviations, conditions, or omissions. A material deviation, reservation, or omission is one that:</p> <p>a) If accepted, would affect in any substantial way the scope, quality, or performance of the goods and related services; limit in any substantial way, inconsistent with the Invitation to Bid, Vietsovpetro's rights or the bidder's obligations under the contract;</p> <p>b) If rectified, would unfairly affect the competitive position of other bidders presenting substantially responsive Bid proposal that meet the requirement of the Invitation to Bid.</p> <p>25.3. Vietsovpetro shall examine the technical aspects of the Bid Proposal submitted in accordance with ITB 15 and ITB 16, in particular, to confirm</p>



	<p>that all requirements of the Invitation to Bid have been complied without any material deviation or reservation, or omission.</p> <p>25.4. If the Bid Proposal is not substantially responsive to the requirements of Bidding Document, it shall be rejected; not being allowed to deviations, reservation conditions or omission of basic content in such Bid Proposal with the purpose of making Bid Proposal to be met substantially responsive to the requirements of Bidding Document.</p>
<b>26.Nonmaterial mistake</b>	<p>26.1. Provided that a Bid Proposal is substantially responsive, Vietsovpetro may waive any mistakes in the bid proposal that not to be a material deviation, reservation or omission.</p> <p>26.2. Provided that a bid proposal is substantially responsive, Vietsovpetro may request that the bidder submits the necessary information or documentation, within a reasonable period of time, to rectify inappropriate points or nonmaterial mistake in the bid related to documentation requirements. The request for provsion of information and documentation to rectify such mistakes shall not be related to any aspect of the bidding price. Failure of the bidder to comply with the request may result in the rejection of its Bid Proposal.</p> <p>26.3 Provided that a bid proposal is substantially responsive, Vietsovpetro shall rectify quantifiable nonmaterial mistakes related to the bidding price; the bidding price shall be adjusted to reflect the price of a missing or non-conforming item or component; this adjustment is for comparison purposes only.</p>
<b>27.Sub-contractor (Not applicable)</b>	<p>27.1. Sub-contractors are organizations, individuals signing contracts with the bidders to perform related services.</p> <p>27.2. Requirements of Subcontractors are specified in <b>BDS</b>.</p> <p>27.3. Sub-contracting will not change the bidder's responsibilities. The bidders shall be responsible for the workload, quality, progress and other responsibilities for the parts of the contract carried out by the subcontractors. Sub-contractors' capacity and experiences shall not be considered in evaluation of the Bidder's Bid proposal. The bidder itself must comply with capacity criteria (no consideration of sub-contractors' capacity and experiences).</p> <p>27.4. The bidder may sign contracts with sub-contractors according to the list of sub-contractors stated in the Bid Proposal or signing contracts with sub-contractors approved by Vietsovpetro to participate in performing the work.</p> <p>27.5. The bidders is not allowed to utilize the sub-contractors to carry out the tasks other than the tasks of the subcontractors mentioned in the Bid Proposal; the replacement or addition of sub-contractors other than the list of sub-contractors prescribed in the Bid Proposal shall only be carried out when there is a valid and arppropriate reason and is approved by Vietsovpetro; in case sub-contractors are utilized to carry out the taks other than the tasks listed in the Bid Proposal that using a sub-contractor with a value of 10% or higher (after deducting the work part of the sub-contractor's responsibility) calculated on the contract price signed, as an act of "bid transfer".</p>
<b>28.Bid preferences in the selection of bidder (Not applicable)</b>	<p>28.1. Rules of bid preferences:</p> <p>Bidders shall be granted preferential treatment when supplying goods of which costs for domestic production occupy 25% or higher.</p>



	<p>28.2. Bid preferences are applied during evaluation process for comparing and rating Bid Proposal:</p> <p>Goods are eligible for bid preferences provided that bidders prove that domestic production costs account for above 25% of total price. Percentage (%) of domestic production cost of goods is calculated according to the following formula:</p> $D (\%) = G^*/G (\%)$ <p>Where:</p> <ul style="list-style-type: none"> <li>- G*: Domestic production cost calculated by quoted price of goods defined in the Bid Proposal which subtracts tax values and external costs, inclusive of fees and charges (if any);</li> <li>- G: Quoted price of goods defined in the Bid Proposal subtracting tax values;</li> <li>- D: Percentage (%) of domestic production cost of goods, D gains the rate of 25%, which can enable goods to receive the bid preferences as regulated in this clause.</li> </ul> <p>28.3. Bid preferences calculation is specified in the <b>BDS</b>.</p> <p>28.4. Bidder must declare information about the eligible types of goods for bid preferences according to Forms 15A, 15B and 15C Chapter IV that is on the basis of consideration and evaluation of bid preferences. In case bidders does not declare so, the Bidder's goods are considered not eligible for bid preferences.</p> <p>28.5. In case goods do not receive bid preferences, evaluation and determination of bid preferences shall not be applied.</p> <p>28.6. In case of bidders ranking equally, priority shall be given to those with:</p> <ul style="list-style-type: none"> <li>- Goods originating from the Socialist Republic of Vietnam and the Russia Federation.</li> <li>- Services/Jobs that employ workers from the Socialist Republic of Vietnam and the Russian Federation.</li> </ul>
<p><b>29. Bid Proposal evaluation</b></p>	<p>29.1. Vietsovetro shall apply evaluation criteria listed in this clause and methods of evaluation are specified in the <b>BDS</b>. Any other criteria and methods of evaluation shall not be allowed.</p> <p>29.2. Vietsovetro shall evaluate directly on the bid proposals submitted by the bidder.</p> <p>29.3. Verify and evaluate eligibility of Bid Proposal:</p> <ul style="list-style-type: none"> <li>a) The verification and evaluation of eligibility of Bid Proposal as specified in clause 1, Chapter III – Bid Proposal Evaluation criteria;</li> <li>b) Any bidders who have eligibility Bid Proposal shall be further considered and evaluated with respect to capacity and experiences.</li> </ul> <p>29.4. Evaluation of capacity and experiences:</p> <ul style="list-style-type: none"> <li>a) Capacity and experiences are evaluated as specified in clause 2, Chapter III – Bid Proposal Evaluation criteria;</li> <li>b) Bidders with satisfactory capacity and experiences shall be considered and evaluated to examine their technical capability.</li> </ul> <p>29.5. Technical and price-based evaluation:</p> <ul style="list-style-type: none"> <li>a) Evaluation of technical capability must adhere to the evaluation standards and methods prescribed in Section 3, Chapter III – Bid Proposal Evaluation criteria;</li> </ul>



b) Bidders who satisfy technical requirements shall be considered to evaluate the price specified in Section 4, Chapter III – Bid Proposal Evaluation criteria.

29.6. After price-based evaluation, Vietsovpetro shall make and approve ranking list of bidders. The bidder ranked at the first position in the bidder's ranking list shall be eligible for the contract negotiation. Ranking of bidders shall be made as prescribed in the **BDS**.

29.7. In case the Invitation to Bid is divided into independent parts and bidder is allowed bidding in each part prescribed in ITB 1.2, bid evaluation is carried out with those respective parts of the bidder as prescribed in Section 6, Chapter III – Bid Proposal Evaluation criteria.

29.8. Principle of Bid proposal's evaluation:

a) Vietsovpetro evaluate directly based on the bid proposals submitted by the bidder. In case the information committed, declared in the Bid proposal is not truthful, leading to false results of evaluating Bid proposal of the bidder, bidder shall be considered to have committed fraudulent;

b) In case there is inconsistency between information of similar contract and supporting documents proving information of such similar contract, Vietsovpetro request bidder to clarify the Bid proposal. In case the contracts declared, enclosed in the Bid proposal that not meeting the requirements of Invitation to Bid or the Bidder does not declare or incompletely declares the similar contracts, Vietsovpetro request the bidder to clarify and supplement the another contract to meet the requirements of the Invitation to Bid within an appropriate period of time but not less than 03 working days. In case the bidder does not have a contract met the requirements of the Invitation to Bid, the bidder shall be disqualified;

d) In case the key personnel and key equipment (if any) proposed by the contractor in the Bid proposal not meeting the requirements, Vietsovpetro allow the bidder to supplement or replace. Bidders are only allowed to add or replace each personnel position, equipment once within an appropriate period of time but not less than 03 working days. In case the Bidder does not have the replacement of personnel and equipment that meet the requirements of the Invitation to Bid, the bidder will be disqualified. Under any circumstances, on condition that the Bidder dishonestly declares personnel and equipment, the Bidder is not allowed to substitute other personnel or equipment, the Bidder's Bid proposal shall be rejected and the Bidder shall be considered having committed fraudulent according to regulations with legislation on bidding or other relevant legislation and shall be subject to be handled according to regulations.

e) For the origin of the goods, in case there is any inconsistency between the declared information and attached documents, Vietsovpetro request clarification of the Bid proposal;

f) For contents other than those mentioned in Points a, b, c and d of this Clause, in case there is inconsistency between the information in the original Bid proposal and the copy of the Bid proposal, the information in the original Bid proposal is the basis for review and evaluation;

g) At the financial assessment step, in case the Bidder does not declare information in the bid preferences's form for domestically produced goods (for Goods procurement bidding packages) in order that Vietsovpetro have a basis for calculating bid preferences, then Bidder will not receive the bid preferences;

**30.Contract negotiation**

Contract negotiation shall be stipulated in **BDS**.

30.1. Contract negotiation shall be based on the followings:

- a) Report on evaluation of the Bid Proposal;
- b) Bid Proposal and bidder's records of clarification of bidding package (if any);
- c) Invitation to Bid.

30.2. Principles of the contract negotiation:

- a) Not negotiating on the contents the bidder offered in accordance with the requirements of the Invitation to Bid.
- b) While evaluating Bid Proposal and negotiating contract, if realizing the scope of supply/ work, workloads specified in Chapter V – Scope of Supply are insufficient compared with the design documentation, Vietsovetro shall request bidder to add supplement scope for this insufficient part, on the basis of the quoted price; if the Bid Proposal has not provided the unit price, Vietsovetro shall consider and decide on applying the unit price approved estimated price for these scope of work/ inadequate workloads compared to the design documentation or the unit price quoted by other bidders who have passed the technical evaluation if this unit price is lower than the approved unit price in the estimated bidding package;
- c) When negotiating a contract for the deficient deviation, if the Bidder's bid proposal does not have a unit price corresponding to the deviation, the lowest bid unit price among other bidders' bid proposals that meet the technical requirements must be taken or taking the unit price in the approved estimate if this is the only bidder who passes the technical evaluation step as a basis for negotiating that deficient deviation.

30.3. Contents of contract negotiation:

- a) Unspecified, inappropriate and inconsistent contents between Invitation to Bid and Bid Proposal, between different contents in the Invitation to Bid may lead to incidents, disputes or impact on the contractual obligations of contracting parties;
- b) Deviations that have been found by the Bidder and Bidder's recommendations (if any), including proposal of amendment or technical alternatives which Bidder is allowed to provide according to relevant bidding regulations;
- c) Any issue that arises during the selection of Bidder (if any) in the aim of completing detailed contents of the bidding package;
- d) Nonmaterial omissions specified in ITB 30;
- đ) Other necessary issues.

30.4. During contract negotiation, negotiating parties must proceed to draft and complete the official agreement, detailed terms and conditions and annexes that determine detailed list of scope of supply, price list and progress of supply.

30.5. If the negotiation fails, Vietsovetro shall consider, decide to invite the bidder who is ranked at the next positions for contract negotiation; if the



	successive negotiations also fail, Vietsovpetro shall report to the Investor to consider, decide the bidding cancellation as regulated in point a, ITB 32.1
<b>31. Conditions for recommendation as the awarded bidder</b>	<p>Bidder shall be considered for recommendation as the winning bidder upon satisfying the following conditions:</p> <p>31.1. Having Eligibility Bid Proposal as prescribed in Section 1, Chapter III;</p> <p>31.2. Having capacity and experiences satisfying requirements as prescribed in Section 2, Chapter III;</p> <p>31.3. Having technical proposals satisfying requirements as prescribed in Section 3, Chapter III;</p> <p>31.4. Having deficient deviation not exceeding 10% of bidding price;</p> <p>31.5. Meeting requirements specified in the <b>BDS</b>;</p> <p>31.6. The bidder has the proposed price award (including taxes, fees, charges (if any) not exceeding the approved bidding package price. If the approved estimated budget of bidding package is lower than or higher than the approved bidding package price, this estimate shall replace the bidding package price as basis for consideration for recommendation as the winning bidder.</p>
<b>32. Bidding cancellation</b>	<p>32.1. Vietsovpetro shall notify the bidding cancellation in following cases:</p> <p>a) All Bid Proposals fail to satisfy the requirements of the Invitation to Bid;</p> <p>b) Change of the objectives, scope of procurement resulting in changes in volume of work and evaluation criteria stated in the Invitation to Bid at Vietsovpetro's decision;</p> <p>c) The Invitation to Bid fails to comply with legislation on bidding or other relevant legislation that lead to the failure of the selected bidder to meet requirements for performing bidding package;</p> <p>d) The award bidder commits prohibited acts specified in section 4 prohibited acts - Chapter I Instructions to Bidders.</p> <p>e) Organizations and individuals other than the awarded bidder commit prohibited acts specified in section 4 prohibited acts - Chapter I Instructions to Bidders leading to deviations in bidder selection results.</p> <p>32.2. Organizations and individuals infringing law on bidding that lead to bidding cancellation as prescribed in point c, d, e in ITB 32.1 is undertaken to compensate expenses for related parties and be handled as prescribed by law.</p> <p>32.3. In case of bidding cancellation specified in this section, Vietsovpetro shall return or release Bid Bond to bidders who has submitted the original Bid Bond within 05 working days, except the bidder violates the regulation as specified in point d and point đ, ITB 32.1.</p>
<b>33. Notice of bidder selection result</b>	<p>33.1. Vietsovpetro shall publish notice of bidder selection results within 05 working days from the date of approval of bidder selection results. Notice of bidder selection result shall include following contents:</p> <p>a) Information of the bidding package:</p> <ul style="list-style-type: none"> <li>- Number of Invitation to Bidder;</li> <li>- Name of the bidding package;</li> </ul>



	<ul style="list-style-type: none"> <li>- Bidding package price or approved estimate (if any);</li> <li>- Name of Investor;</li> <li>- Form of bidder selection;</li> <li>- Type of contract;</li> <li>- Time to implement the bidding package;</li> <li>- Time of contract performance.</li> </ul> <p>b) Information of the awarded bidder:</p> <ul style="list-style-type: none"> <li>- Tax code;</li> <li>- Contractor name;</li> <li>- Bidding price;</li> <li>- Bidding price after discount (if any);</li> <li>- Technical scores (if any);</li> <li>- Evaluation price (if any);</li> <li>- Awarded bidding price;</li> <li>- Time to implement the bidding package.</li> </ul> <p>c) For each type of goods and equipment in the bidding package, the Investor must publish the following information:</p> <ul style="list-style-type: none"> <li>- Goods name;</li> <li>- Wattage;</li> <li>- Features and technical specifications; models, part numbers, labels;</li> <li>- Origin;</li> <li>- Awarded of bidding unit price.</li> </ul> <p>d) List of unselected bidders and brief reasons of each bidder for not being selected.</p> <p>33.2. In case of bidding cancellation as prescribed in point a, ITB 32.1, in the notice of bidder selection results and on the national bidding network must be clearly stated the reason for cancellation of bidding.</p>
<p><b>34.Change in volume of goods and services</b></p>	<p>34.1. At the time of awarding contract, Vietsovpetro are entitled to increase or decrease the volume of services stated in Chapter IV provided that such change not exceeding the rate specified in the <b>BDS</b> and there is not any change in the unit price or other terms and conditions of the Bid Proposals and Invitation to Bid. The rate of increase and decrease in volume shall not exceed 10%.</p> <p>34.2. Additional purchase option: Before the contract expires, the Investor has the right to purchase an additional volume of goods or services in the bidding package other than the volume stated in Chapter IV provided that not exceeding the rate specified in the <b>BDS</b>.</p>
<p><b>35.Notice of Bid Proposal acceptance and contract award</b></p>	<p>After publishing the notice of bidder selection results, Vietsovpetro send a notice of acceptance of the Bid proposals and award the contract, including requirements on measures of contract performance guarantee, completion time, and contract signing. VND according to the provisions in Form as prescribed in Part 4 for the awarded bidder. Notice of acceptance of bid proposals and contract award are part of the contract documentation. In case the awarded bidder fails to complete, sign the contract or submit the contract performance guarantee within the deadline stated in the notice of bid proposal's acceptance and contract award, the bidder shall be disqualified and shall not be refunded the value of Bid bond as prescribed in Section</p>



	18.5 ITB. The period of time stated in the notice of bid proposal acceptance is calculated from the date Vietsovpetro sending this acceptance notice to the awarded bidder on the nation bidding network.
<b>36. Conditions for signing contract</b>	<p>36.1. At time of signing contract, Bid Proposal of the selected bidder are still valid.</p> <p>36.2. At time of signing contract, the selected bidder must ensure to meet requirements on technical and financial capability for implementation as prescribed in the Invitation to Bid. If the bidder no longer meets basic requirements of technical and financial capability prescribed in the Invitation to Bid, Vietsovpetro shall refuse to sign contract with the bidder. Vietsovpetro shall therefore cancel previous decision on approval of bidder selection result and contract award, and shall invite the bidder who is ranked at the next position for comparing documentation and contract negotiation (if required).</p> <p>36.3. Vietsovpetro shall ensure conditions on funding for advance payment, payment funding and other necessary conditions for carrying out the bidding package on the schedule.</p>
<b>37. Contract performance guarantee</b>	<p>37.1. Before signing a contract or before the contract comes into effect, the bidder shall provide contract performance guarantee as specified in Part 3. In case of applying a form of contract performance guarantee, the form specified in Part 3 or another form approved by Vietsovpetro shall be complied.</p> <p>37.2. The bidder shall not be entitled for the returning of the contract performance guarantee in the following cases:</p> <ol style="list-style-type: none"> <li>a) The bidder refuses to perform the contract after the date the contract comes into force;</li> <li>b) The bidder violates agreements in contract;</li> <li>c) Performing the contract behind schedule due to bidder's fault but refusing to extend the validity of the contract performance guarantee.</li> </ol>
<b>38. Handling of Complaints in Bidding</b>	<p>38.1. When bidder's legal rights and interests are affected, the bidders, agencies and organizations may file any complaint to Vietsovpetro with respect to procurement process, bidder selection result according to the regulations of Vietsovpetro.</p> <p>38.2. In case of petition to Vietsovpetro, the bidder shall send the petition to the address specified in the <b>BDS</b>.</p>
<b>39. Monitoring, supervising of Bidder selection process</b>	When detecting violated behavior or content inconsistent with the provisions of bidding law, the bidder is responsible for notifying the organization, individual performing the monitoring task and supervision as prescribed in the <b>BDS</b> .



## Chapter II. BIDDING DATA SHEET

<b>ITB 1.1</b>	<ul style="list-style-type: none"> <li>- Client: Zarubezhneft EP Vietnam B.V.</li> <li>- Employer /Procuring entity: Joint Venture Vietsovetro (Initials: JV. Vietsovetro)</li> </ul>
<b>ITB 1.2</b>	<p>Title of the bid package: <b>Provision of RONG DOI Structural materials</b></p> <p>Name of project: Thien Nga – Hai Au Phase 1 Project Block 12/11</p> <p><b>Quantity and part number of parts in bidding package:</b></p> <p><b>This package is applied as full scope of supply package.</b></p> <p>Technical requirement and scope of supply as per Attachment of Part 2 - Chapter V.</p> <p>Technical Evaluation Criteria for package as per Attachment of Part 5.</p>
<b>ITB 3</b>	Source of funding: Financial revenue of Thien Nga – Hai Au Phase 1 Project Block 12/11.
<b>ITB 5 (d)</b>	<p>Ensuring fair competition in bidding according to the following regulations:</p> <ul style="list-style-type: none"> <li>- Bidders participating in bidding do not have a shareholding or equity contribution representing more than 30% with Vietsovetro, except in the case of: <ul style="list-style-type: none"> <li>(i) The bidder is an affiliate or subsidiary of a state-owned corporation or group whose main production and business lines are consistent with the nature of the bid package of that state-owned corporation or group.</li> <li>(ii) The bidder is a parent company, subsidiary, or affiliate of a state-owned corporation or group whose main production and business lines are suitable for products and services under the bid package, and this bid package belongs to its subsidiary or affiliate.</li> </ul> </li> <li>- The bidder does not either have a shareholding or equity contribution relationship with consultants or have a shareholding or equity contribution representing more than 20% of equity owned by a third party being an entity or a natural person, specifically as follows: <ul style="list-style-type: none"> <li>+ Consulting on preparation for technical design: Not applicable</li> <li>+ Consulting on verification of bid price: Not applicable</li> <li>+ Consulting on supervision of contract execution and inspection: Not applicable</li> <li>+ Consulting on preparation for the BD: Not applicable</li> <li>+ Consulting on appraisal of the BD: Not applicable</li> <li>+ Consulting on evaluation BDBs: Not applicable</li> <li>+ Consulting on appraisal of bidder selection results: Not applicable</li> <li>+ Project management consulting, contract management, other consulting services whose work is directly related to the bid package: Not applicable</li> </ul> </li> </ul>



	<p>- The bidder does not belong to the same agency or organization directly managing the consultants (mentioned above)<sup>1</sup>.</p> <p>- Public sector entities and employers, procuring entities that have the same direct governing authority, and equity contribution when participating in bidding for each other's bid packages shall not have to satisfy the regulations on legal and financial independence between the bidder and the employer and the procuring entity.</p> <p>- Public sector entities and enterprises that have the same direct governing authority, and equity contribution when participating in bidding for each other's bid packages shall not have to satisfy the regulations on legal and financial independence between the bidder and the employer and the procuring entity.</p> <p>- The ratio of shares, equity contributions between the parties is determined at the deadline for submission of bids and according to the ratio stated in the business registration certificate, establishment decision, and other documents of equivalent value.</p> <p>In case the bidder participates in the bidding as a joint venture or the consultant is selected as a joint venture, the equity ownership ratio of other organizations and individuals in the joint venture is determined according to the following formula:</p> $\text{Ownership ratio} = \sum_{i=1}^n X_i \times Y_i$ <p>Of which:</p> <p>X<sub>i</sub>: Equity ownership ratio of other organizations and individuals in the i-th joint venture member;</p> <p>Y<sub>i</sub>: Percentage (%) of the work volume of the i-th joint venture member in the joint venture agreement;</p> <p>n: Number of members participating in the joint venture</p> <p>Notes:</p> <p><sup>(1)</sup> Only evaluate this content for bidders that are public sector entities.</p>
<p><b>ITB 5 (h)</b></p>	<p>Bidder's name is registered on National bidding network before the grant of approval for contractor selection result as prescribed:</p> <p>- Bidders have to register procurement information on the National bidding network: <b>To be applied</b></p> <p>- Bidders are to provide confirmation of information registration on the national bidding network system in according to the Circulars issued by Ministry of Planning &amp; Investment for providing provisions on posting information about biding, on the roadmap for applying online Contractor</p>



	<p>selection, and managing the use of the value of bidding guarantee, ensuring the performance of non-refundable contracts:</p> <p>Detailed instructions of the National bidding network system are on the website: <a href="http://muasamcong.mpi.gov.vn">http://muasamcong.mpi.gov.vn</a>.</p>																				
<b>ITB 7.2</b>	<p>+In respect of Technical bid clarification for the BD, the bidder sends the Procuring entity the request for clarification by the email address as below:</p> <table border="1"> <tr> <td><b>To/Attn:</b></td> <td><b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn</td> </tr> <tr> <td><b>Cc:</b></td> <td><b>Mr. Dong Van Nhung- Project Manager</b> Email: nhungdx.cd@vietsov.com.vn</td> </tr> <tr> <td></td> <td>Mr. Borodin E.C Email: borodin.cd@vietsov.com.vn</td> </tr> <tr> <td></td> <td>Mr. Le Xuan Truong Email: truonglx.cd@vietsov.com.vn</td> </tr> <tr> <td></td> <td>Mr. Mai Duc Giang Email: giangmd.cd@vietsov.com.vn</td> </tr> <tr> <td></td> <td>Mr:Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a></td> </tr> <tr> <td></td> <td>Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn</td> </tr> </table> <p>+ In respect of commercial bid clarification for the BD, the bidder sends the Procuring entity the request for clarification by the email address as below:</p> <table border="1"> <tr> <td><b>To/Attn:</b></td> <td><b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn</td> </tr> <tr> <td><b>Cc:</b></td> <td>Mr: Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a></td> </tr> <tr> <td></td> <td>Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn</td> </tr> </table>	<b>To/Attn:</b>	<b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn	<b>Cc:</b>	<b>Mr. Dong Van Nhung- Project Manager</b> Email: nhungdx.cd@vietsov.com.vn		Mr. Borodin E.C Email: borodin.cd@vietsov.com.vn		Mr. Le Xuan Truong Email: truonglx.cd@vietsov.com.vn		Mr. Mai Duc Giang Email: giangmd.cd@vietsov.com.vn		Mr:Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a>		Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn	<b>To/Attn:</b>	<b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn	<b>Cc:</b>	Mr: Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a>		Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn
<b>To/Attn:</b>	<b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn																				
<b>Cc:</b>	<b>Mr. Dong Van Nhung- Project Manager</b> Email: nhungdx.cd@vietsov.com.vn																				
	Mr. Borodin E.C Email: borodin.cd@vietsov.com.vn																				
	Mr. Le Xuan Truong Email: truonglx.cd@vietsov.com.vn																				
	Mr. Mai Duc Giang Email: giangmd.cd@vietsov.com.vn																				
	Mr:Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a>																				
	Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn																				
<b>To/Attn:</b>	<b>Mr. Bui Minh Thanh – Procurement Manager</b> Email: thanhbm.hq@vietsov.com.vn																				
<b>Cc:</b>	Mr: Tran Phuc Dung Email: <a href="mailto:dungtp.cd@vietsov.com.vn">dungtp.cd@vietsov.com.vn</a>																				
	Ms. Nguyen Thi Phuong Thao Email: thaontp.cd@vietsov.com.vn																				
<b>ITB 7.3</b>	Pre-bidding conference: <i>Not applicable.</i>																				
<b>ITB 8</b>	Cost of selling the BD for the package: The BD is issued free of charge to all bidders who request to buy such document or wish to participate in the bid package.																				
<b>ITB 12.1</b>	<p>Bidder is allowed to submit Technical alternative.</p> <p>The bidder is required to clearly state the <b>main offer</b> and the <b>alternative offer</b> in the bidding proposal.</p> <p>Technical alternatives are only considered when main solution meets requirements and bidder is ranked first. In this case, bidder shall provide all information necessary for evaluation of the alternatives by Vietsovetro, including notes, drawings, technical specifications, progress of supply and other relevant information.</p>																				
<b>ITB 13.5</b>	<p>In the price quotation table, bidder shall offer prices for goods or goods and related services according to the following requirements:</p> <p><b>a) In respect of Domestic bidder:</b></p> <p>+ <b>Goods (Base scope):</b> Domestic Bidders are requested to offer price of Goods on delivery to Vietsovetro warehouse, Rach Dua ward, Ho Chi Minh City, S.R. Vietnam, <b>including all taxes, fees and charges (if any) arisen outside and inside Vietnam, import tax for directly imported</b></p>																				



	<p><b>goods (if any) and VAT.</b> Bidder is requested to quote clearly import tax for directly imported goods. In case of Goods manufactured in Vietnam or manufactured overseas, already imported and offered in Vietnam, Domestic bidders are not requested to offer import tax for Goods. Domestic bidders shall offer bid price of Goods as required in Bidding forms No. <b>11A-1</b> Chapter IV.</p> <p><i>(It is noted that offered import tax in bid proposal shall be the basis of the determination for Contract price of goods. The Contract price of goods signed with awarded domestic bidder shall exclude import tax and VAT. Its import tax shall be paid but not exceeded the quoted import tax as per the bid proposal and in accordance with the actual documentation. VAT shall be paid according to actual applicable law.</i></p> <p><b>b) In respect of Foreign bidder:</b></p> <p>+ Delivery point and Delivery term: The Foreign Bidders are requested to offer bid price of Goods under <b>CIF</b> term to International Ports in Ho Chi Minh city, S.R. Vietnam or <b>CIP</b> term to Tan Son Nhat airport, Ho Chi Minh city, S.R Vietnam (Incoterm 2020). <b><u>Foreign bidders are requested not to offer local transportation costs to deliver Goods to Vietsovpetro port/Vietsovpetro warehouse for this package.</u></b></p> <ul style="list-style-type: none"> <li>▪ Number of containers and shipments for Goods: Bidders are requested to offer a number of containers and shipments for the transportation of Goods.</li> <li>▪ Foreign bidders shall offer bid price of Goods as required in Bidding forms <b>No.11A-2</b> Chapter IV.</li> </ul> <p>Upon the evaluation and ranking bidders, local transportation costs, custom clearance duty and related costs to deliver Goods to Vietsovpetro’s warehouse shall be added to their bid price of Goods for normalization to the same level as other bidders.</p>
<b>ITB 15.6</b>	Expected operating duration of Goods (for the purpose of requirement of spare parts, specialized tools): Not applicable.
<b>ITB 16.2</b>	The documentary evidence of the Bidder’s capacity to perform the contract if the bidder win the bid including: Manufacturer’s License for sale or the Certificate of Partnership or similar documents: <i>as per Technical requirement, Chapter V in Invitation to Bid.</i>
<b>ITB 17.1</b>	The Bid proposal shall be valid for: <b>≥ 90 days</b> from the deadline for bid submission.
<b>ITB 18.2</b>	<p>- <b>Content of bid security/ Bid Bond:</b> <b>Value, currency of bid Bond shall be: 8.470 USD/ 222.000.000 VNĐ</b></p> <p><b>Notes:</b> For bidders whose names are on the list of bidders with the practices specified in Clause 1, Article 18 of Decree No. 24/2024/NĐ-CP and published on the Vietnam National E-Procurement System, they must implement bid security measures with a value of 03 times the above-</p>



	<p>mentioned required value within 02 years from the last time they performed these practices. In case of consortium, consortium members who commit the specified practices in Clause 1, Article 18 of Decree No. 24/2024/NĐ-CP mentioned above must implement bid security measures with a value of 03 times the bid security value corresponding to the proportion of the work undertaken by that member in the consortium within 02 years from the last time they performed these acts.</p> <p>- <b>Validity of bid security/Bid Bond:</b> <math>\geq 120</math> days from the deadline for bid submission.</p> <p>In case of violation, leading to the bid bond not being returned as prescribed in Point b ITB 18.5, the non-return of the bid bond value shall be calculated on the part that the bidder violates.</p>
<b>ITB 18.4</b>	The Bid Bond of unsuccessful Bidders shall be returned or released in maximum 14 days from the date of Notification of Bidder selection Result.
<b>ITB 19.1</b>	<p><b>The Deadline for Bid Submission is: (<i>according to the NIB on the System</i>)</b>  Time: 09:00 hours (Vietnam time).  Date: <b>29/09/2025</b></p>
<b>ITB 20.1</b>	<p>In addition to original of Technical Proposal and Financial Proposal, the quantity of copies of Technical Proposal (as per required in Technical requirement), Financial Proposal (03 copies). In case of modification, substitution of Technical Proposal, Financial Proposal or technical alternative, the bidders must submit the equal number of copies of modification, substitution or Technical alternative.</p> <p><b>Note:</b>  <b>Quantity of Proposal:</b>  + <b>Technical Proposal:</b> 01 original and 3 copies;  + <b>Financial Proposal:</b> 01 original and 3 copies;  + <b>Soft copy:</b> 01 USB included scanned Technical Proposal, Financial Proposal and native excel file of Financial Proposal;  + <b>All of the Proposals shall be sealing and marking as requirement in Chapter I point 21.</b></p>
<b>ITB 20.7 (a)</b>	<p>Bidders shall submit their Bid Proposals (Technical proposal and Financial proposal) to the following address:</p> <ul style="list-style-type: none"> <li>▪ Recipients: <b>Personnel Dep't</b>, Offshore Construction Division, Vietsovpetro</li> </ul> <p>Address: 7<sup>th</sup> Floor, Offshore Construction Division, No. 67 30/4 street, Rach Dua ward, Ho Chi Minh city, S.R. Vietnam</p>
<b>ITB 21.1</b>	<p>The Technical Proposals shall be opened publicly at: (<i>according to the NIB on the System</i>)  <b>Time: 09:30</b> hours (Vietnam time).  <b>Date: 29/09/2025</b></p> <p><b>at the address:</b> Meeting room, 8<sup>th</sup> Floor, Offshore Construction Division, No. 67 30/4 street, Rach Dua ward, Ho Chi Minh city, S.R. Vietnam.</p>
<b>ITB 28.3</b>	Calculation of preferential treatment: Not applicable



<b>ITB 29.1</b>	<p>Bid proposal evaluation methods:</p> <p>a. Evaluation of the bidder's capacity and experience: using Pass/Fail criteria</p> <p>b. Technical evaluation: <i>to apply evaluation method in accordance with evaluation criteria stipulated in Section 3, Chapter III, Bid Proposal Evaluation Criteria.</i></p> <p>c. The price evaluation: <i>to apply lowest price method <b>for Whole package</b> in accordance with evaluation criteria stipulated in Section V, Chapter III, Bid Proposal Evaluation Criteria.</i></p>
<b>ITB 30</b>	Contract negotiation: <i>Applicable</i>
<b>ITB 31.5</b>	Ranking of bidders: <i>the bidder who has the lowest price <b>Whole package</b> after rectification of errors, adjustment of deviation and deduction of discounts (if any) is ranked the first.</i>
<b>ITB 34.1</b>	<p>– The maximum percentage by which scope of supply may be increased is: <b>10% of quantity of goods and services of package</b></p> <p>- The maximum percentage by which scope of supply may be decreased is: <b>10% of quantity of goods and services of package</b></p>
<b>ITB 34.2</b>	<p>Additional purchase option: <i>_Applicable</i></p> <p>The maximum of additional purchase option: <b>10%</b></p>
<b>ITB 38.2</b>	<p>- Competent person: Mr. Pham Thanh Binh – OCD Director +Address: No. 67, 30/4 street, Rach Dua ward, Ho Chi Minh city, S.R. Viet Nam</p> <p>- Standing unit assisting the Chairman of the Advisory council in handling the petitions:</p> <p>+Address: Commercial Dep't, Offshore Construction Division, No. 67 30/4 street, Rach Dua ward, Ho Chi Minh city, S.R. Viet Nam</p>
<b>ITB 39</b>	<p>Address of organization, individual in charge of supervision:</p> <p>Mr. Bui Minh Thanh – Deputy Manager of Commercial Dep't, OCD No. 67 30/4 street, Rach Dua ward, Ho Chi Minh City, S.R. Viet Nam Tel: (84 254) 3 839 871 Fax: 84-254-3839857</p>



## CHAPTER III: BID PROPOSAL EVALUATION CRITERIA

### Section 1: Examining and evaluation the eligibility of Bid Proposal

#### 1.1 Verification the Bid Proposal:

- a) Verify the number of original and copies of the bid proposal;
- b) Verify the documents comprising the original Bid proposal including: administrative documents, legal documents, Bidder's capacity and experience documents, technical proposal as stipulated in Invitation to Bid, in which there are: Application for Bidding, Consortium Agreement (if any), Power of Attorney for signing Application for Bidding (if any); Bid Bond/ Deposit; documentary evidence establishing the Bidder's eligibility to bid; documentary evidence Bidder's capacity and experience; technical proposal; price proposal and any other relevant documents of Bid Proposal as stipulated in ITB 10;
- c) Verify the consistency of contents between the original and copies for detailed evaluation process of bidding package.

#### 1.2 Evaluation the eligibility of Bid Proposal

A Bid proposal is considered eligibility when it fully meets the following requirements:

- a) The Bidder submits the original of Bid proposal.
- b) The Application for Bidding is signed and stamped (if any) by the legitimate representative of the bidder as required by Invitation to Bid. For consortium, the Application for Bidding is signed and stamped (if any) by the legitimate representatives of each member of the consortium or the authorized leader member of the consortium sign the Application for Bidding according to responsibilities in written agreement of consortium.
- c) Bidding prices in Application for Bidding must be detailed, fixed, indicated by numbers, words and in accordance with total bidding prices mentioned in Summary of bidding price table. Bidders are required not to propose different bidding prices or conditions that put Vietsovpetro in disadvantage.
- d) The validity period of the Bid proposal must meet the requirements stipulated in ITB 17.1.
- e) The Bid Bond/Deposit must satisfy all the requirements as stipulated in ITB 18.3.
- f) The bidder is not named in 2 or more Bid proposals as a main bidder (independent bidder or a member of consortium) in one bidding package. In case the bidding package is divided into many independent parts, the bidder is not named in 2 or more Bid proposals as the main bidder for the parts that bidder participates.
- g) For consortium, written agreement of consortium is signed and stamped (if any) by the legitimate representative of each member of the consortium and the consortium agreement must specify the detail scope of work and estimated respective percentage that each member will implement as Bidding Form No.3, Chapter IV, Bidding Form. If the scope of supply includes only one unit/ one piece and no related service, bidder is not allowed to enter into a consortium; in case that Bidders is still in a consortium, agreement of consortium shall be considered invalid and Bidder shall be rejected.
- h) The bidder is eligible as stipulated ITB 5.

Bidders who submit eligible bid proposals shall be considered and evaluated on their capacity and experience.

### Section 2: Evaluation criteria for capacity and experience

Standards of competence and experience are mandated and listed in Table No. 01 (for bidders who are Non-manufacturers of goods within the scope of the bid package) or Table No. 02 (for bidders who are manufacturers of goods within the scope of the bid package). A bidder's

evaluation of competence and experience is subjected to whether it meets all standards. A subcontractor's competence and experience will not be taken into consideration when evaluating a bid proposal. The contractor itself must meet the evaluation standards of competence and experience.

In case the currency used in similar contracts or one of the following - Investor's payment confirmation for past contracts for the supply of goods, tax declarations, documents proving the bidder's competence and experience - is not VND: in the bid proposal, the bidder must convert them to VND as a basis for evaluation. The conversion is subject to the exchange rate of *[Vietcombank's selling rate]* at the date of signing a similar contract.

In case the currency used in similar contracts or one of the following – Investor's payment confirmation for past contracts for the supply of goods, tax declarations, documents proving the bidder's competence and experience – is not VND: in the bid proposal, the bidder must convert them to VND as a basis for evaluation. The conversion is subject to the exchange rate of *[selling rate of Vietcombank]* at the date of signing a similar contract.

In case the Bidder participating in bidding is the parent company (for example, Corporation) assigning a subsidiary to perform part of the work in the bid package, the contractor must declare specifically which part using Form No. 11C Chapter IV. The evaluation of experience in fulfilling similar contracts is based on the value and volume of work that the parent company and subsidiary delivered in the bidding package.

For Consortium, capacity and experience will be defined by the aggregated capacity and experience of each member of Consortium, but it must be assured that each member of Consortium must satisfy the requirement of capacity and experience for the volume of work implemented by him; if any of the members in Consortium do not satisfy the capacity and experience criteria, the Consortium will be evaluated as fail to meet the requirement on capacity and experience.

Sub-contractors' capacity and experience will not be considered in the evaluation of the Bid proposal of main Bidder (unless the Invitation to Bid allows to use specialized sub-contractor). The main bidders themselves must satisfy criteria on capacity and experience (not considered the sub-contractors' capacity and experience).

In case application of pre-qualification, if there are changes in capacity and experience when submitting the bid proposal in comparison with the information in the evaluated pre-qualification documents, the bidders must update their capacity and experience; in case there is no change in bidders' capacity and experience, the bidders must send a written commitment that they still satisfy the bidding package's requirements.

If there is no pre-qualification, the evaluation of capacity and experience will be carried out in accordance with the following evaluation criteria, the bidders are considered "pass" the capacity and experience requirements if they satisfy all the criteria.



**2.1 Criteria for evaluation of capacity and experience as prescribed in Table No. 01 và Table No. 02 as below:**

**EVALUATION CRITERIA FOR CAPACITY AND EXPERIENCE**

*(For bidders who are not manufacturers (1) of goods to be supplied within the scope of the bid package)*

Criteria on capacity and experience		Compliance Requirements			Documents	
No.	Description	Requirement	Single Entity	Consortium		Submission Requirements
				All Members Combined	Each Member	
1	<b>History of non-performing contracts due to bidder default</b>	Non-performance of contract for supply of goods did not occur as a result of bidder default <sup>(2)</sup> <b>from 1 January, 2022</b> to the deadline for submission of bids.	must meet requirement	not applicable	must meet requirement	Form No.07
2	<b>Tax liabilities</b>	The tax liabilities were fulfilled <sup>(3)</sup> with respect to the most recent fiscal year prior to the deadline for submission of bids	Must meet requirement	Not applicable	Must meet requirement	Commitment in the letter of bid and provision of supporting documents
<b>3</b>	<b>Financial capacity</b>					
<b>3.1</b>	<b>Financial performance<sup>(4)</sup></b>	Submission of financial statements <b>03 years</b> (from year <b>2022</b> to year <b>2024</b> to demonstrate the current soundness of the Bidder's financial position. The bidder's net asset value in the most recent fiscal year as of the deadline for submission of bids shall be positive.  (Net asset value = Total assets - Total liabilities)	Must meet requirement	Not applicable	Must meet requirement	Form No. 08



Criteria on capacity and experience			Compliance Requirements			Documents
No.	Description	Requirement	Single Entity	Consortium		Submission Requirements
				All Members Combined	Each Member	
3.2	<b>Average annual turnover (excluding VAT)</b>	<p>-The average annual turnover <sup>(6)</sup> (Excluding VAT) within the last 03 years has a minimum value of 770,050 USD / VND 20.146.000.000</p> <p><i>(Incase Company of the Bidder established less than 3 years, the value of Average annual business activity turnover will be sum total value of business activity turnover and divide to total number of years have activities).</i></p>	Must meet requirement	Must meet requirement	Not applicable	Form No. 08
4	<b>Experience in implementing contracts for the supply of similar goods</b>	<p>-The bidder has completed at least 01 contract for supplying goods in offshore oil and gas industry / other industries as described hereunder that has been completed as main contractor (independent or member of a consortium) or subcontractor <sup>(7)</sup> during the period from 01 January 2022 to the deadline for submission of bids.</p> <p>In which similar contracts <sup>(8)</sup> are:</p> <ul style="list-style-type: none"> <li>▪ 01 contract;</li> <li>▪ Completed with minimum size (value) of the contract <math>\geq</math>: USD 395.000 / VND 10.333.990.000</li> </ul>	Must meet requirement	Must meet requirement	Must meet requirement (equivalent to the work undertaken)	Form No. 05



Criteria on capacity and experience			Compliance Requirements		Documents	
No.	Description	Requirement	Single Entity	Consortium		Submission Requirements
				All Members Combined	Each Member	
5	<b>Ability to provide warranty, maintenance, upkeep, repair, spare parts-stocking or provide other after-sales services</b> <sup>(9)</sup>	<p>The Bidder shall declare its ability to perform its obligations of warranty, maintenance, upkeep, repair, spare parts-stocking or provision of after-sales services in one of the following ways:</p> <ul style="list-style-type: none"> <li>- The Bidder commits to having the capacity to self-perform the obligations of warranty, maintenance, upkeep, repair, spare parts, stocking or provision of after-sales services as required by the BD.</li> <li>- The Bidder signs a principle contract with a unit that is capable of performing the obligations of warranty, maintenance, upkeep, repair, spare parts-stocking or provision of after-sales services as required by the BD.</li> </ul>	Must meet requirement	Must meet requirement	Not applicable	Bidder's commitment or principle contract



**Note:**

(1) A manufacturer is understood to be an enterprise/establishment that produces goods itself or participates in the production process of goods, or a subsidiary or parent company responsible for distributing and consuming products manufactured by the parent company or other subsidiaries in the Group or Corporation.

(2) Non-performing contracts for the supply of goods due to the bidder default include:

- The contract for supply of goods is concluded by the Employer to be unfulfilled by the bidder and the bidder does not object;

- The contract for supply of goods, EPC, EP, PC, turnkey is concluded by the Employer to be unfulfilled by the bidder, not accepted by the bidder but have been concluded by arbitration or court in a direction unfavorable to the bidder.

Non-performing contracts for the supply of goods, EPC, EP, PC, turnkey include contracts for which the Employer's decision has been overruled by the dispute settlement mechanism. Non-performance must be based on all information on fully settled disputes or litigation, i.e. dispute or litigation that has been resolved in accordance with the dispute resolution mechanism under the respective contract and where all appeal instances available to the bidder have been exhausted. Contracts that are behind schedule due to the bidder's default but still completed are not considered non-performance.

For a consortium in which only one or several members of the consortium violate and be prohibited from participating in bidding activities as prescribed in Clause 1, Article 125 of Decree No. 24/2024/NĐ-CP, the remaining member of the consortium shall not be considered as having failed to fulfill the contract due to the bidder default. In case one or several members of the consortium violate the contract, are no longer capable of continuing to perform the contract, seriously affecting the progress, quality and efficiency of the bid package, only one or several members of the joint venture who violate the contract shall be considered as having failed to fulfill the contract, the remaining member shall not be considered as having failed to fulfill the contract due to the bidder default.

(3) The bidder shall provide documents proving that it has fulfilled its obligations to declare and pay corporate income tax (personal income tax for bidders who are household businesses) of the fiscal year closest to the deadline for submission of bids. The obligation to fulfilled the tax liabilities is to pay tax with the tax value corresponding to the tax rate, taxable income, and taxable turnover declared by the bidder on the Electronic tax payment services (the amount of tax paid corresponds to the amount of tax payable); in case of tax payment delay, tax exemption, or tax reduction according to State policy, this regulation shall apply. The bidder shall submit the following documents:

- Tax payment declaration (or tax authority's payment notice for household businesses) and Tax authority's confirmed payment slip printed from the Electronic tax payment services, or

- Tax payment declaration (or tax payment notice from the tax authority for household businesses) and confirmation from the tax authority on tax liabilities fulfillment.

In case deadline for submission of bids is after the end date of the bidder's fiscal year (year Y) and before or on the last day of the third month from the end date of year Y, the request has fulfilled the tax payment declaration and payment obligations applicable to the fiscal year before year Y (year Y-1).

(4) For bidders who are household businesses, this criterion is not evaluated.

**(5) In case the number of years the bidder has been established is less than the number of years required by the BD, the average annual turnover (excluding VAT) is calculated based on the number of years the bidder has been established.** Then, the value of Average annual business activity turnover will be sum total value of business activity turnover and divide to total number of years have activities. In this case, if the average annual turnover (excluding VAT) of the bidder meets the value requirements of the BD, the bidder will still be evaluated without being disqualified.

In case deadline for submission of bids is after the end date of the bidder's fiscal year (year Y) and before or on the last day of the 3rd month from the end date of year Y, the requirement for submitting financial statements applies to previous years of year Y (year Y-1, Y-2...).

For bidders who are household businesses, it is not required to submit financial reports, but bidders must provide documents proving turnover corresponding to tax liabilities.



For undivided package/full scope of supply package, the bidder participates in multiple parts, the evaluation of turnover is based on the total average turnover required for the parts in which the bidder participates. In case, the bidder participates in 1 part, it only needs to meet the turnover requirement of that part.

(6) Common calculation of average annual turnover requirement (excluding VAT):

a) In case the execution duration of the bid package is 12 months or more, the turnover calculation is as follows:

Minimum requirement for average annual turnover (excluding VAT) = [(Bid package price – VAT)/Bid package execution duration in years] x k. Normally, the coefficient “k” required in this formula is from 1.5 to 2.

b) In case the execution duration of the bid package is less than 12 months, the turnover calculation is as follows:

Minimum requirement for average annual turnover (excluding VAT) = (Bid package price – VAT) x k. Normally, the coefficient “k” required in this formula is 1.5.

(7) For contracts in which the bidder has participated as a member of a consortium or subcontractor, only the value of the work undertaken by the bidder shall be calculated.

(8) Similar contracts mean contracts for supplying goods in offshore oil and gas industry / other industries as described hereunder that has been completed as main contractor (independent or member of a consortium) or subcontractor with the contract value for the undertaken scope of work about 70% of goods and services value of the bid package.

(9) In case the bidder lacks a commitment, it will be supplemented during the evaluation of the BDB. In case the bidder does not supplement the commitment within a reasonable period of time as requested by the Employer or the Procuring entity, the bidder’s BDB will be considered as not meeting the requirements on the ability to guarantee, maintain, repair, provide spare parts or provide other after-sales services and will be rejected.



**Table 02**

**EVALUATION CRITERIA FOR CAPACITY AND EXPERIENCE**

*(For bidders who are manufacturers <sup>(1)</sup> (output of goods within the scope of the bid package)*

Criteria for capacity and experience			Compliance requirements			Submission requirements
No.	Description	Requirement	Single Entity	Joint venture		
				All members combined	Each member	
1	<b>History of non-performing contracts due to bidder default</b>	Non-performance of a contract for the supply of goods did not occur as a result of bidder default <sup>(2)</sup> from 1 January 2022 to the deadline for submission of bids.	Must meet requirement	Not applicable	Must meet requirement	Form No. 07
2	<b>Tax liabilities</b>	The tax liabilities were fulfilled <sup>(3)</sup> with respect to the most recent fiscal year prior to the deadline for submission of bids.	Must meet requirement	Not applicable	Must meet requirement	Commitment content according to the bid and providing supporting documents
3	<b>Financial capacity <sup>(4)</sup></b>					
3.1	<b>Financial performance <sup>(5)</sup></b>	Submission of financial statements <b>03 years</b> from year <b>2022</b> to year <b>2024</b> to demonstrate the current soundness of the Bidder's financial position. The bidder's net asset value in the most recent fiscal year as of the deadline for submission of bids shall be positive.  (Net asset value = Total assets - Total liabilities)	Must meet requirement	Not applicable	Must meet requirement	Form No. 08



Criteria for capacity and experience			Compliance requirements			Submission requirements
No.	Description	Requirement	Single Entity	Joint venture		
				All members combined	Each member	
3.2	<b>Average annual turnover (excluding VAT) <sup>(6)</sup></b>	The average annual turnover <sup>(6)</sup> (Excluding VAT) within the last 03 years has a minimum value of 770,050 USD / VND 20.146.000.000  <i>(Incase Company of the Bidder established less than 3 years, the value of Average annual business activity turnover will be sum total value of business activity turnover and divide to total number of years have activities).</i>	Must meet requirement	Must meet requirement	Not applicable	Form No. 08
4	<b>Production capacity of goods</b> <i>(Not applicable)</i>	The Bidder shall provide documents proving the capacity to produce goods in the bid package that meet the requirements in one of the following two methods:  - The design capacity of the factory and production line must reach at least: ___ products/01 month;  Or:  - The highest production output of 01 month within the last 05 years up to the deadline for submission of bids is at least: ___ products.	Must meet requirement	Must meet requirement	Must meet requirements (equivalent to the job undertaken)	Form No. 05
5	<b>Ability to provide warranty, spare parts or other after-sales</b>	The Bidder shall declare its ability to perform warranty obligations, provide spare parts or provide after-sales services in one of the	Must meet requirement	Must meet requirement	Not applicable	Bidder's commitment or principle



Criteria for capacity and experience			Compliance requirements			Submission requirements
No.	Description	Requirement	Single Entity	Joint venture		
				All members combined	Each member	
	services <sup>(9)</sup>	<p>following ways:</p> <ul style="list-style-type: none"> <li>- The Bidder commits to having the capacity to self-perform warranty obligations, provide spare parts or provide after-sales services as required by the Bidding Documents.</li> <li>- The Bidder signs a principle contract with a unit capable of performing warranty obligations, providing spare parts or providing after-sales services as required by the BD.</li> </ul>				contract



**Note:**

(1) A manufacturer is understood to be an enterprise/establishment that produces goods itself or participates in the production process of goods, or a subsidiary or parent company responsible for distributing and consuming products produced by the parent company or other subsidiaries in the Group or Corporation.

(2) The contract for the supply of goods, turnkey is not completed due to the bidder default include:

- The contracts for the supply of goods is concluded by the employer to be not completed by the bidder and the bidder does not object;

- The contract for the supply of goods is concluded by the employer to be completed by the bidder, not accepted by the bidder but have been concluded by arbitration or court in a direction unfavorable to the bidder.

Non-performance contracts do not include contracts where the Employer's decision has been overruled by the dispute settlement mechanism. The determination of non-performance of a contract shall be based on all information about the dispute or litigation settled in accordance with the provisions of the dispute settlement mechanism of the respective contract and when the bidder has exhausted all opportunities for appeal. Contracts that are behind schedule due to the bidder default but are still completed shall not be considered non-performance of the contract.

For a consortium bidder in which only one or several members of the consortium violate and are prohibited from participating in bidding activities as prescribed in Clause 1, Article 125 of Decree No. 24/2024/NĐ-CP, the remaining member of the joint venture shall not be considered as having failed to fulfill the contract due to the bidder default. In case one or several members of the consortium violate the contract, are no longer capable of continuing to perform the contract, seriously affecting the progress, quality and efficiency of the bid package, only one or several members of the joint venture who violate the contract shall be considered as having failed to fulfill the contract, the remaining member shall not be considered as having failed to fulfill the contract due to the bidder default.

(3) The Bidder shall provide documents proving that it has fulfilled its obligations to declare and pay corporate income tax (personal income tax for bidders who are household businesses) of the fiscal year closest to the deadline for submission of bids. The obligation to pay tax is to pay tax with the tax value corresponding to the tax rate, taxable income, and taxable turnover declared by the bidder on the Electronic tax payment services (the amount of tax paid corresponds to the amount of tax payable); in case of tax payment delay, tax exemption, or tax reduction according to State policy, this regulation shall apply. The bidder shall submit the following documents:

- Tax payment declaration (or tax authority's payment notice for household businesses) and Tax authority's confirmed payment slip printed from the Electronic tax payment services or

- Tax payment declaration (or tax payment notice from the tax authority for household businesses) and confirmation from the tax authority on tax liabilities fulfillment.

(4) When bidding for innovative products, individuals and groups of individuals manufacturing innovative products as prescribed in Clause 4, Article 5 of Decree No. 24/2024/NĐ-CP are not required to meet requirements on financial capacity, number of years of operation in the same industry within 06 years from the date the product was first manufactured and qualified to be put on the market.

(5) For bidders who are household businesses, this criterion is not evaluated.

(6) For domestic innovative start-up enterprises, when bidding for innovative products of that enterprise as prescribed in Clause 4, Article 5 of Decree No. 24/2024/NĐ-CP, they are not required to meet this criterion within 06 years from the date the product is first manufactured and qualified to be put on the market.

For domestic bidders, who are transferred technology to produce goods of Vietnamese origin in accordance with BD does not have to meet this criterion within 05 years from the date the product is first manufactured and qualified to be put on the market. The basis for determining domestic bidders who are allowed to transfer technology, domestic bidders who are transferred technology encouraging to transfer to produce



goods of Vietnamese origin is the Certificate of registration of technology transfer, Certificate of technology transfer encouraging to transfer according to the provisions of the law on technology, the law on investment.

For domestic bidders manufacturing goods of Vietnamese origin in accordance with the BD, they do not have to meet the turnover requirement when bidding for goods that are first produced by the bidder and are eligible to be brought to market within 05 years prior to deadline for submission of bids. The bidder is entitled to this incentive from the date the bidder was established but not more than 07 years from deadline for submission of bids;

**(7) In case the number of years the bidder has been established is less than the number of years required by the BD, the average annual turnover (excluding VAT) is calculated based on the number of years the bidder has been established.** Then, the value of Average annual business activity turnover will be sum total value of business activity turnover and divide to total number of years have activities. In this case, if the average annual turnover (excluding VAT) of the bidder meets the value requirements of the BD, the bidder will still be evaluated without being disqualified.

In case deadline for submission of bids is after the end date of the bidder's fiscal year (year Y) and before or on the last day of the 3rd month from the end date of year Y, the requirement for submitting financial statements applies to previous years of year Y (year Y-1, Y-2...).

For bidders who are household businesses, it is not required to submit financial reports, but bidders must provide documents proving turnover corresponding to tax liabilities.

For undivided package/full scope of supply package, the bidder participates in multiple parts, the evaluation of turnover is based on the total average turnover required for the parts in which the bidder participates. In case, the bidder participates in 1 part, it only needs to meet the turnover requirement of that part.

(8) Common calculation of average annual turnover requirement (excluding VAT):

a) In case the execution duration of the bid package is 12 months or more, the turnover calculation is as follows:

Minimum requirement for average annual turnover (excluding VAT) = [(Bid package price – VAT)/Bid package execution duration in years] x k. Normally, the coefficient “k” required in this formula is from 1.5 to 2.

b) In case the execution duration of the bid package is less than 12 months, the turnover calculation is as follows:

Minimum requirement for average annual turnover (excluding VAT) = (Bid package price – VAT) x k. Normally, the coefficient “k” required in this formula is 1.5.

(9) In case the bidder lacks a commitment, it will be supplemented during the evaluation of the BDB. In case the bidder does not supplement the commitment within a reasonable period of time as requested by the Employer or the Procuring entity, the bidder's BDB will be considered as not meeting the requirements on the ability to provide warranty, spare parts or other after-sales services and will be rejected. In case no after-sales service is required, this evaluation criterion will be crossed out.



2.2 Evaluation Criteria for Key personnel (*Not applicable*)

2.3 Sub-contractors and Specialized Sub-contractors (*Not applicable*)

**Section 3: Technical Evaluation criteria for Technical proposal (see Attachment in PART 5.)**

**Section 4: Financial evaluation criteria:**

*Bidder's financial proposal shall be evaluated by the lowest price method as the following steps:*

Determination of lowest price for full scope package according to following steps:

**Step 1:** Determining bid price of the package as follows:

Determining bid price of Goods for full scope of the package including all taxes, fees and charges as required for Domestic bidders/ Foreign bidders (as per ITB 13 of Chapter I) but excluding import tax and VAT.

**Step 2:** Correcting errors (apply in accordance with Note (1));

**Step 3:** Adjusting deviations (apply in accordance with Note (2));

**Step 4:** Determining of bidding price after correcting errors, adjusting deviations, subtracting discount value (if any);

**Step 5:** Converting the bid price to single currency (if any);

**Step 6:** Determining preferential treatment value (Not applicable);

**Step 7:** Normalization (Bringing price to the same level) as below:

- Procuring Entity shall normalize Foreign bidder's offered price by adding any necessary domestic costs to Foreign bidder's bid price in order to deliver goods to Vietsovetro warehouse such as custom clearance duty, local transportation costs...

**Step 8.** Ranking the bidders:

- The Bid Proposal which has the lowest bid price of Goods **for the whole package** (excluding import tax and VAT) after correcting errors, adjusting deviations, subtracting discount deduction (if any), converting the bid price into a single currency and normalization shall be ranked the first.

Based on the actual situation at that time, Vietsovetro has the sole and exclusive right to review and decide to reject the bids, or not to continue the evaluation, if in the opinion of Vietsovetro there is any risk to the contract performance and delivery schedule. In that case, the Vietsovetro at its sole and absolute discretion will have the right to consider and remove these Bidders from the ranking list.

**Notes :**

**1. Correcting errors means the correcting errors in bid documents, including arithmetic errors and other errors, on the following basis:**

a) Arithmetic errors include those caused by incorrect addition, subtraction, multiplication, or division calculations when calculating bid prices. In respect of the fixed unit price contract, adjustable unit price contract, time-based contract, cost plus fee contract, performance-based contract, percentage-based contract, if there is a discrepancy between the unit price and the line item total, the unit price shall prevail; if there is a misplacement of the decimal point in the unit price that leads to an abnormal price (tenfold, 100 folds, 1,000 folds), the line item total as quoted shall govern;

b) If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected;

c) If there is a discrepancy between words and figures, the amount in words shall prevail unless the amount expressed in words is meaningless; in cases where the amount expressed in words is related to an arithmetic error, the amount in figures after correction (if any) shall prevail subject to Point a and Point b of this Clause;

d) When the amount column is filled in without a corresponding unit price, the unit price shall be determined by dividing that total sum by the quantity; when the unit price is available but the amount column is left blank, the amount shall be determined by multiplying the quantity by the unit price; for a specific item, when both unit price and amount are available but the quantity column is left blank, that quantity shall be determined by dividing the amount by the unit price of that item. When the determined quantity differs from that mentioned in the bidding document, it shall be regarded as a scope of supply error and be adjusted according to the provisions in Clause 2 of this Article, except for construction packages applying a lump sum contract;

đ) Unit errors: Be adjusted according to the requirements of the bidding document.

## **2. Adjusting deviations in scope of supply:**

a) Deviation in scope of supply:

In the case where the bidder lists the items as required in the bidding document but does not state the unit price and respective amount for one item(s), such item(s) is not considered the deficient offered value, and will be adjusted according to the provisions in Point b of this Clause to compare and rank bid documents.

Items stated in the bidding document but not listed in the bidder's bid price schedule shall be considered the deficient offered value in the bid document and subject to deviation adjustment as specified at Point b of this Clause for comparison and ranking of bid documents. Items stated in the bidding document, which are listed in the contractor's bid price schedule with their respective unit prices but their volume is less or more than that required in the bidding document, should be considered the excessive offered value and subject to deviation adjustment as specified at Point b of this Clause.

Items listed in the bidder's bid price schedule that are not within the scope of work stated in the bidding document shall be considered excessive offered value and subject to deviation adjustment as specified at Point b of this Clause;

b) Adjustment of excessive and deficient deviations in supply scope:

In the case where the bidder's bid document lacks one or more item(s) as specified at Point a of this Clause and no unit price(s) for such item(s), the highest unit price(s) of such item(s) offered in other bid documents which has passed the technical evaluation shall be used for deviation adjustment. In the case where there is no unit price in bid documents of bidders that have passed the technical evaluation, the unit price in the approved estimate of the bid package shall be used for deviation adjustment. In the case where there is no cost estimate for the bid package, the unit price forming the bid package's price shall be used for deviation adjustment and serve as the basis for bidder comparison and ranking. The adjustment of deficient deviations is only for the purpose of comparing and ranking bid documents.

In the case where the bidder's bid document offers deficient volume compared to that required in the bidding document, the deficient value shall be added at the respective unit price in the bid document.

In the case where the bidder's bid document offers excessive volume compared to that required in the bidding document, the excessive value shall be subtracted at the respective unit price in the bid document.



3. For a bidder with a letter of discount, the error correction and deviation adjustment shall be based on the bid price not yet minus the value of discounts. The percentage (%) of deficient deviation shall be determined based on comparison with the bid price stated in the letter of bid.

4. Applying unit price for the deficient deviation to the first ranked bidder:

In the case where the bidder's bid document contains any deficient deviation after the deviation adjustment as specified at Point c, Clause 2 of this Article, the bidder shall still be ranked first. If such bidder's bid document does not state the unit price for the deficient deviation, the recommended award unit price of such deficient deviation shall be determined in the following order of priority: the lowest unit price of the same among the bid document that pass the technical evaluation, the unit price in the approved estimated price, the unit price forming the bid package's price (in the case where there is no bid package estimate).

5. After error correction and deviation adjustment and application of unit price(s) to the deficient deviation in accordance with Clauses 1, 2, 3, and 4 of this Article, the Procuring entity shall send a written notice of the error correction and deviation adjustment, and application of unit price(s) to such bidder's bid document. The bidder shall be requested to accept the error correction, deviation adjustment, and unit price application in writing within 03 working days from the date of receipt of the notice of the Procuring entity. Failure to accept the error correction or deviation adjustment, or unit price application shall result in the rejection of the bid unless the error correction or deviation adjustment, or unit price application by the Procuring entity is inappropriate or inaccurate.

#### **Section 5: Technical alternative plan in bid proposal (If any)**

If permitted as stipulated in **ITB 12**, the Technical proposal of Technical alternative and Financial proposal of Technical alternative will be evaluated.

#### **Section 6: Bidding package with multiple independent parts/groups: (if any)**

In case the bid package is divided into many independent parts, the BD must clearly state the criteria and evaluation methods for each part or parts so that bidders can calculate the bidding plan according to their capabilities. The evaluation of the BDB and approval of the successful bidder will be carried out on the basis of ensuring that the recommended award price of the bid package is the lowest (for bid packages applying the least-cost method); the total evaluated price of the bid package is the lowest (for bid packages applying the evaluated-price method) and the recommended award price of the entire bid package does not exceed the approved estimated price without comparing with the estimated cost of each part.

If the bidding package is divided into many independent parts/groups as stipulated in **ITB 13.2**, implement as follow:

1. The Bidding document (including Technical proposal and Financial proposal) must specify: bidding condition, method and amount of the Bid Bond/Bid Security for each part/group or many parts/groups, evaluation method and standard for each parts/groups or many parts/groups so that the bidder can consider the proposed plan basing on their ability. The bidder is requested to offer price for full items of each part/ groups that bidder participates in bidding. Bidder's bid price for each group/ each part shall be evaluated according to steps as for the whole package stipulated in Clause 4.3 of Section 4.
2. The evaluation and approval of the bid award will be carried out on the basis that the total proposed bid winning prices of the bidding package are lowest (for lowest price method); the total evaluated prices are lowest (for evaluated price method); the total proposed bid winning prices shall not exceed the approved value of bidding package but are not compared to the estimated value of each part.
3. If there is no bidder participating in one part or many parts of the bidding package or satisfying the requirements of the Technical proposal and Financial proposal, Viesovpetro shall report



Employer and consider to divide those parts/groups into individual bidding packages for bidding and the value of those bidding packages shall be the estimated value of respective parts; For parts that bidders participate and satisfy the technical requirement, the selection of bidders must be assured the evaluation principle as stipulated in item 2 of this Section.

4. There is one contract if only one bidder wins all the parts/groups of the bidding package. There are many contracts if many bidders win the different parts/groups of the bidding package.

**Section 7: The right to unilaterally terminate contract negotiations with the first-ranked contractor in contract negotiation stage.**

For the proposal of goods originating from countries affected by armed conflict, in state of war, sanctioned or embargoed, and the importation of the those may be interrupted and affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided by the Bidder for Vietsovpetro to consider and evaluate.

Based on the actual situation at that time, Vietsovpetro will have the sole and exclusive right to review and decide to reject the proposals of those goods, or not to continue the evaluation, if in the opinion of Vietsovpetro there is any risk to the contract performance and delivery schedule. In that case, Vietsovpetro at its sole and absolute discretion will have the right to stop contract negotiation, and the next ranked bidder will be invited to negotiate the contract.



## CHAPTER IV: BIDDING FORMS

### A. Bidding forms of Technical Proposal

Form No. 1A: Letter of Bid (for bidders who are organizations) - *Applied in case the bidder does not offer any discount or have a separate letter of discount*

Form No. 1B: Letter of Bid (for bidders who are organizations) - *Applied in case the bidder offers discount in Letter of Bid*

Form No. 1C: Letter of Bid (for bidders who are individuals or groups of individuals manufacturing innovative product) - *Applied in case the bidder does not offer any discount or have a separate letter of discount*

Form No. 1D: Letter of Bid (for bidders who are individuals or groups of individuals manufacturing innovative product) - *Applied in case the bidder offers discount in Letter of Bid*

Form No. 01F. Agreement text (for groups of individuals manufacturing innovative products)

Form No. 02: Power of Attorney

Form No. 03: Consortium Agreement

Form No. 04A: Guarantee of Bid participation (for independent bidder)

Form No. 04B: Guarantee of Bid participation (for consortium bidder)

Form No. 04C. Guarantee of Bid participation (*Deposit/Transfer to Vietsovpetro's account*) - ***Not Applicable***

Form No. 05 Bidder information and similar contracts performed by the bidder (for commercial bidders) and Production capacity of the bidder (for bidders that are manufacturers)

Form No. 06A. List of proposed key personnel - ***Not applicable***

Form No. 06B. Resume of proposed key personnel - ***Not applicable***

Form No. 06C. Work experience of proposed key personnel - ***Not applicable***

Form No. 07. History of non-performing contracts for supply of goods

Form No. 08. Financial performance

Form No. 09A. Scope of work to be performed by subcontractor – ***Not applicable***

Form No. 09B. List of subsidiaries and affiliates undertaking the work of the bid package

Form No. 10 A-1: Bidding price schedule of goods – Un-priced form *for Domestic bidder*

Form No. 10 A-2: Bidding price schedule of goods – Un-priced form *for Foreign bidder*

Form No. 10 B Bidding price schedule of Spare part list - Un-priced form - ***Not applicable***

Form No. 10C-1 Bidding price schedule of services (Base scope) - Un-priced form *for Domestic bidder/ Foreign bidder* - ***Not applicable***

Form No. 10C-2 Bidding price schedule of services (Optional scope) - Un-priced form *for Domestic bidder/ Foreign bidder* - ***Not applicable***

Form No. 11: Summary of bidding prices

Form No. 11 A-1: Bidding price schedule of goods (for Domestic bidder)

Form No. 11 A-2: Bidding price schedule of goods (for Foreign bidder)

Form No. 11 B Bidding price schedule of Spare part list - ***Not applicable***

Form No. 11C-1 Bidding price schedule of services – Base scope (for Domestic bidder/ Foreign bidder) - ***Not applicable***

Form No. 11C-2 Bidding price schedule of services – Optional scope (for Domestic bidder/ Foreign bidder) - ***Not applicable***

**LETTER OF BID <sup>1</sup>**

(Apply this form in case the bidder for bidders who are **organizations** and does not offer any discount or have a separate letter of discount)

Date: ..... [Date of signing Letter of Bid]

Name of the bid package:..... [Name of bid Package according to Bid Announcement/NIB]

Name of project: ..... [Name of project]

Attention to: \_\_\_\_\_ [full name and address of Vietsovpetro]

After studying the BD and the documents for amendment of the Bidding document (BD) \_\_\_\_ [insert the code of the amendment documents, if any] that we have received, we:

Bidder: \_\_\_\_, Tax code: \_\_\_\_ hereby pledge ourselves to perform the bid package \_\_\_\_ NIB number: \_\_\_\_ in accordance with the requirements stated in the Bidding document. Together with the Technical Proposal, we hereby submit Financial Proposal at the total amount of \_\_\_\_\_ [specify in number, in words, and currency of bid proposal]<sup>2</sup> along with the attached summary of bid price.

If our bid Technical proposal and Financial proposal are accepted, we will provide a Guarantee/ Performance bond for contract implementation in accordance with the **ITB 42** of Bidding document. This Financial proposal shall be valid for a period of \_\_\_\_<sup>3</sup> days, from date \_\_\_\_ month \_\_\_\_ year<sup>4</sup>

Legitimate representative of the bidder<sup>5</sup>  
(Specify name, title, sign and stamp<sup>6</sup>)

**Notes:**

<sup>1</sup> Letter of Bid must be filled with sufficient and accurate information of Vietsovpetro, Bidder, the validity's duration of Financial Proposal, signed and stamped by legitimate representative of the bidder.

<sup>2</sup> Bid prices in Letter of Bid must be specific, fixed, indicated by numbers, words and in accordance with total bidding prices mentioned in price list. Bidders are required not to propose different bidding prices or conditions that put Vietsovpetro in disadvantage. In case of multiple parts, the Bidder must specify the bidding price of each part and total bidding price of all parts that bidder participates.

<sup>3</sup> Insert number of days, in accordance with **BDS 17.1**. The validity period of Financial proposal shall be counted from the date of bid submission deadline to the last date of validity period as stipulated in Bidding document (BD). From the time of bid submission deadline until 24:00 of the date which has the deadline for bid submission is considered as one day.

<sup>4</sup> Insert the bid submission deadline as stipulated in **21.2 BDS**

<sup>5</sup> If legitimate representative of bidder authorizes the subordinate to sign the Letter of Bid, the bidder must submit the Power of Attorney according to Form No.2 of this Chapter; if the Company's Charter / regulations or other related documents specify the assignment of responsibilities to subordinates to sign Letter of Bid, the bid proposal must be included these documents (No Power Of Attorney is required in accordance with Form No.2 of this Chapter).

For consortium, the Letter of Bid must be signed by the legal representative of each member of the consortium, except in Consortium agreement (as in Form No.3 of this chapter), the members of Consortium agree to authorize the leading member of the consortium to sign the Letter of Bid. If each member of consortium has its own authorization, apply as for independent bidders. If the bidder wins the bid package, the bidder must present to Vietsovpetro the notarized/certified copy of these documents before signing contract. If the information declared is not accurate, the bidder is considered violation of **ITB 4**.

<sup>6</sup> In case the foreign Bidder does not have the stamp, the Bidder is to provide confirmation of an authorized entity certifying that signature under Letter of bid and other documents belongs to legitimate representative of bidder.

**LETTER OF BID <sup>1</sup>**

(Apply this form in case bidders who are **organizations** and offer discount in Letter of Bid)

Day: \_\_\_\_

Name of the bid package: \_\_\_\_

Attention to: \_\_\_\_\_ [full name and address of Vietsovetro]

After studying the BD and the documents for amendment of the Bidding document (BD) \_\_\_\_ [insert the code of the amendment documents, if any] that we have received, we:

Bidder: \_\_\_\_ [insert the name of the bidder, Tax code: \_\_\_\_ hereby pledge ourselves to perform the bid package \_\_\_\_ NIB number: \_\_\_\_ in accordance with the requirements stated in the Bidding document. Together with the Technical Proposal, we hereby submit Financial Proposal at the total amount of \_\_\_\_ [specify in number, in words, and currency of bid proposal]<sup>2</sup> along with the attached summary of bid prices.

In addition, we voluntarily **reduce our bid price** by a discount percentage<sup>3</sup> of \_\_\_\_ [Insert discount percentage, content and details of price discount for each part/ groups/ item, if any].

**The bid price after deducting the discount value** is: \_\_\_\_ [Enter information] (including all taxes, fees, charges (if any)).

If our bid Technical proposal and Financial proposal are accepted, we will provide a Guarantee/ Performance bond for contract implementation in accordance with the **ITB 42** of Bidding document.

This Financial proposal shall be valid for a period of \_\_\_\_<sup>4</sup> days, from date \_\_\_\_month\_\_\_\_year<sup>5</sup>

Legitimate representative of the bidder<sup>6</sup>  
(Specify name, title, sign and stamp<sup>7</sup>)

**Notes:**

<sup>1</sup> Letter of Bid must be filled with sufficient and accurate information of Vietsovetro, Bidder, the validity's duration of Financial Proposal, signed and stamped by legitimate representative of the bidder.

<sup>2</sup> Bid prices in Letter of Bid must be specific, fixed, indicated by numbers, words and in accordance with total bidding prices mentioned in price list. Bidders are required not to propose different bidding prices or conditions that put Vietsovetro in disadvantage. In case of multiple parts, the Bidder must specify the bidding price of each part and total bidding price of all parts that bidder participates.

<sup>3</sup> Bidder specifies percentage, content and detail for price discount allocation to each part/ group of package and attached to documentation (if any) as prescribed in **ITB 13**.

<sup>4</sup> Insert number of days, in accordance with **BDS 17.1**. The validity period of Financial proposal shall be counted from the date of bid submission deadline to the last date of validity period as stipulated in Bidding document (BD). From the time of bid submission deadline until 24:00 of the date which has the deadline for bid submission is considered as one day.

<sup>5</sup> Insert the bid submission deadline as stipulated in **21.2 BDS**

<sup>6</sup> If legitimate representative of bidder authorizes the subordinate to sign the Letter of Bid, the bidder must submit the Power of Attorney according to Form No.2 of this Chapter; if the Company's Charter / regulations or other related documents specify the assignment of responsibilities to subordinates to sign application for bidding, the bid proposal must be included these documents (No Power Of Attorney is required in accordance with Form No.2 of this Chapter).

For consortium, the Letter of Bid must be signed by the legal representative of each member of the consortium, except in Consortium agreement (as in Form No.3 of this chapter), the members of Consortium agree to authorize the leading member of the consortium to sign the Letter of Bid. If each member of consortium has its own authorization, apply as for independent bidders. If the bidder wins the bidding package, the bidder must present to Vietsovetro the notarized/certified copy of these documents before signing contract. If the information declared is not accurate, the bidder is considered violation of **ITB 4**.



<sup>7</sup>In case the foreign Bidder does not have the stamp, the Bidder is to provide confirmation of an authorized entity certifying that signature under Letter of Bid and other documents belongs to legitimate representative of bidder



**LETTER OF BID <sup>1</sup>**

*(for bidders who are individuals or groups of individuals manufacturing innovative product and does not offer any discount or have a separate letter of discount)*

Date: ..... [Date of signing Letter of Bid]

Name of the bid package:..... [Name Package according to *Bid Invitation Letter/NIB*]

Name of project: ..... [Name project]

Bid invitation Letter No. :..... [In case of limited tendering]

Attention to: \_\_\_\_\_ [full name and address of Vietsovetro]

After studying the Bidding document (BD) and the documents for amendment of the Bidding document (BD) No.\_\_\_\_ [insert the code of the amendment documents, if any] that we have received, we:

Bidder:\_\_\_\_\_ [For individual bidders, insert the individual's name and tax code; for group bidders, insert the names of the members and tax codes according to Form No. 01C] hereby pledge ourselves to perform the bidding package \_\_\_\_ [name of Bidding package, NIB number:\_\_\_\_\_ in accordance with the requirements stated in the Bidding document. Together with the Technical Proposal, we hereby submit Financial Proposal at the total amount of \_\_\_\_\_ [specify in number, in words, and currency of bid proposal]<sup>2</sup> along with the attached summary of bid prices.

If our bid Technical proposal and Financial proposal are accepted, we will provide a Guarantee/ Performance bond for contract implementation in accordance with the **ITB 42** of Bidding document.

This Financial proposal shall be valid for a period of \_\_\_\_<sup>3</sup>days, from date \_\_month\_\_year<sup>4</sup>

**LEAD MEMBER OF THE GROUP OF INDIVIDUALS** [signature, full name]

**MEMBERS OF THE GROUP OF INDIVIDUALS** [signature, full name]

**Notes:**

<sup>1</sup>Letter of Bid must be filled with sufficient and accurate information of Vietsovetro. The bid form is signed with the digital signature of the individual bidder (or a member assigned by a group of individuals according to the agreement) when the bidder submits the Bid.

<sup>2</sup>Bid prices in Letter of Bid must be specific, fixed, indicated by numbers, words and in accordance with total bidding prices mentioned in price list. Bidders are required not to propose different bidding prices or conditions that put Vietsovetro in disadvantage. In case of multiple parts, the Bidder must specify the bidding price of each part and total bidding price of all parts that bidder participates.

<sup>3</sup>Insert number of days in accordance with **BDS 17.1**. The validity period of Bid proposal shall be counted from the date of bid submission deadline to the last date of validity period as stipulated in Bidding document (BD). From the time of bid submission deadline until 24:00 of the date which has the deadline for bid submission is considered as one day.

<sup>4</sup>Insert the Deadline for bid submission as stipulated in **21.2 BDS**.



**LETTER OF BID <sup>1</sup>**

(for bidders who are individuals or groups of individuals manufacturing innovative product and offer discount in Letter of Bid))

Date: ..... [Date of signing Letter of Bid]

Name of the bid package:..... [Name of Package according to Bid Announcement/NIB]

Name of project: ..... [Name of project]

Bid invitation Letter No. :..... [In case of limited tendering]

Attention to: \_\_\_\_\_ [full name and address of Vietsovpetro]

After studying the Bidding document (BD) and the documents for amendment of the Bidding document (BD) No.\_\_\_\_ [insert the code of the amendment documents, if any] that we have received, we:

Bidder:\_\_\_\_\_ [For individual bidders, insert the individual's name and tax code; for group bidders, insert the names of the members and tax codes according to Form No. 01C] hereby pledge ourselves to perform the bid package \_\_\_\_ [name of Bid package, NIB number:\_\_\_\_\_ in accordance with the requirements stated in the Bidding document. Together with the Technical Proposal, we hereby submit Financial Proposal at the total amount of \_\_\_\_\_ [specify in number, in words, and currency of bid proposal]<sup>2</sup> along with the attached summary of bid prices.

In addition, we voluntarily reduce our bid price by a discount percentage<sup>3</sup> of \_\_\_\_\_ [Insert discount percentage, content and details of price discount for each part/ groups/item, if any].

The bid price after **deducting the discount value** is: \_\_\_\_\_ [Enter information] (including all taxes, fees, charges (if any)).

If our bid Technical proposal and Financial proposal are accepted, we will provide a Guarantee/ Performance bond for contract implementation in accordance with the **ITB 42** of Bidding document.

This Financial proposal shall be valid for a period of \_\_\_\_<sup>4</sup>days, from date \_\_month\_\_year<sup>5</sup>

**LEAD MEMBER OF THE GROUP OF INDIVIDUALS** [signature, full name]

**MEMBERS OF THE GROUP OF INDIVIDUALS** [signature, full name]

**Notes:**

<sup>1</sup>Letter of Bid must be filled with sufficient and accurate information of Vietsovpetro. The bid form is signed with the digital signature of the individual bidder (or a member assigned by a group of individuals according to the agreement) when the bidder submits the Bid.

<sup>2</sup>Bid prices in Letter of Bid must be specific, fixed, indicated by numbers, words and in accordance with total bidding prices mentioned in price list. Bidders are required not to propose different bidding prices or conditions that put Vietsovpetro in disadvantage. In case of multiple parts, the Bidder must specify the bidding price of each part and total bidding price of all parts that bidder participates.

<sup>3</sup>Bidder specifies percentage, content and detail for price discount allocation to each part/ group/ item of package and attached to documentation (if any) as prescribed in **ITB 13**.

<sup>4</sup>Insert number of days in accordance with **BDS 17.1**. The validity period of Bid proposal shall be counted from the date of bid submission deadline to the last date of validity period as stipulated in Bidding document (BD). From the time of bid submission deadline until 24:00 of the date which has the deadline for bid submission is considered as one day.

<sup>5</sup>Insert the Deadline for bid submission as stipulated in **21.2 BDS**.

<sup>1</sup>Letter of Bid must be filled with sufficient and accurate information of Vietsovpetro. The bid form is signed with the digital signature of the individual bidder (or a member assigned by a group of individuals according to the agreement) when the bidder submits the BDB.



<sup>2</sup>Time for contract implementation in this Letter of Bid must be in accordance with Technical proposal and goods delivery schedule and service completion schedule (if any) in the Bid proposal.

<sup>3</sup>Insert number of days in accordance with **BDS 17.1**. The validity period of Bid proposal shall be counted from the date of bid submission deadline to the last date of validity period as stipulated in Bidding document (BD). From the time of bid submission deadline until 24:00 of the date which has the deadline for bid submission is considered as one day.

<sup>4</sup>Insert the Deadline for bid submission as stipulated in **21.2 BDS**

<sup>5</sup>BD shall not require bidders to submit criminal records of personnel to prove the content of this assessment.

<sup>6</sup> The bid form is signed with the digital signature of the individual bidder (or a member assigned by a group of individuals according to the agreement) when the bidder submits the bid.



**AGREEMENT TEXT***(for groups of individuals manufacturing innovative products)*

Date: \_\_\_ month \_\_\_ year \_\_\_

Pursuant to the BD of the bid package: \_\_\_\_\_ *[name of the bid package]* with NIB number: \_\_\_ *[insert number of the notice of invitation for bid/ NIB]*

We include:

**First member:**

Full name: \_\_\_\_\_

ID card/Passport number: \_\_\_\_\_ Date of issue: \_\_\_\_\_ Place of issue: \_\_\_\_\_

Tax code: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

**Second member:**

Full name: \_\_\_\_\_

ID card/Passport number: \_\_\_\_\_ Date of issue: \_\_\_\_\_ Place of issue: \_\_\_\_\_

Tax code: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

...

**Member n:**

Full name: \_\_\_\_\_

ID card/Passport number: \_\_\_\_\_ Date of issue: \_\_\_\_\_ Place of issue: \_\_\_\_\_

Tax code: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

The parties (hereinafter referred to as members) agree to sign the individual group agreement with the following contents:

**Article 1. General principles**

1. All the members volunteer to take shape the individual groups to participate in bidding process for package \_\_\_\_\_ *[insert package name]* under \_\_\_\_\_ *[insert project name]* organized by \_\_\_\_\_ *[insert employer name]*.

2. Members commit that no member shall participate independently or in a consortium with another individual to participate in this bid package. In case of winning the bid, all members shall sign the contract together and no member shall have the right to refuse to perform the responsibilities and obligations stipulated in the contract. In case a member of the group refuses to fulfill his/her responsibilities and obligations, that member shall be handled as follows:

- *Compensating for all the loss of parties in the group;*
- *Compensating for all the loss of the Employer according to the regulations in the contract;*
- *Other form of treatment \_\_\_\_\_ [specify other form of treatment].*

**Article 2. Task Assignment**

The members are absolutely together on assigning the tasks for executing \_\_\_\_ [*insert package name*] under \_\_\_\_ [*insert project name*] as follows:

Assigning \_\_\_\_ [*insert individual name*] as the lead member, to be the representative of group to perform the following tasks:

- Using personal account and digital certificate to submit The technical proposal and Financial proposal for the whole group.

*[- Signing documents and papers for correspondence with the Employer, the Procuring entity during the bidding process, documents explaining and clarifying the Technical proposal and Financial proposal or documents requesting the withdrawal of the Technical proposal and Financial proposal ;*

*- Providing bid security for the entire group;*

*- Participating in the process of negotiating and completing the contract;*

*- Signing the petition in case the bidder has a petition;*

*- Performing other tasks except for the signing of the contract \_\_\_\_ [*specify other tasks (if any)*]*

### **Article 3. Effectiveness of the agreement**

1. The agreement text is effective from the date of signing.

2. The agreement text expires in the following cases:

- All the parties have fulfilled their responsibilities and obligations and liquidate the contract;

- The agreement is unanimously terminated by all parties;

- The individual groups is not awarded the contract;

- Annulment of the bid package \_\_\_\_ [*insert the name of the bid package*] under \_\_\_\_ [*write the name of the project*] according to the announcement of the employer, the procuring entity.

The agreement text is made with the approval of all members.

**LEAD MEMBER OF THE GROUP OF INDIVIDUALS** [*signature, full name*]

**MEMBERS OF THE GROUP OF INDIVIDUALS** [*signature, full name*]



**POWER OF ATTORNEY <sup>1</sup>**

Date \_\_\_\_/\_\_\_\_/2025, at \_\_\_\_ [name of place]

I \_\_\_\_\_ (Insert Name, ID/passport number, position of Legitimate representative of the bidder),  
Legal representative of \_\_\_\_\_ (insert the bidder name) at \_\_\_\_\_ (insert address of bidder), to issue  
this Power of Attorney to:

Mr/Mrs. \_\_\_\_\_

ID/Passport number \_\_\_\_\_

Position \_\_\_\_\_

To do, execute and perform the following acts and things during the process of participating the  
Bidding package \_\_\_\_\_ [Name of Bidding Package] of Project \_\_\_\_\_ [Name of project] held  
by Vietsovetro:

[ -Sign the Letter of Bid forms of Technical Proposal and Financial Proposal;

-Sign the Consortium agreement (if any);

-Sign all documents, correspondences to Vietsovetro during the bidding process, including the  
written requests to clarify Bidding document (BD), written clarification of Bid proposal, or written  
request to withdraw, modify or substitute the bid proposal;

-Negotiate and finalize contract with Vietsovetro;

-Sign the Bidder's arising claims (if any);

-Sign contract with Vietsovetro (if awarded the Bid package) ] <sup>2</sup>;The Attorney shall perform the acts within the scope of Power of Attorney as the legal representative  
of \_\_\_\_\_ [name of bidder].The Mandator, \_\_\_\_\_ [Legitimate representative of the bidder] will be completely responsible for  
acts performed by the Attorney in the scope of Power of Attorney.This Power of Attorney is valid for the period from.....to .....<sup>3</sup> and will be made in  
.... originals, ....of which will be retained by Mandator ; .....of which will be retained by Attorney  
and the rest will be retained by Vietsovetro. All original copies hereof are identical and legally equal.

Attorney

(Signature)

(Name, position and stamp (if any))

Mandator

(Signature)

(Name, position and stamp (if any)  
of Legal representative of the bidder)**Note:**<sup>1</sup>The original of this Power of Attorney must be submitted to Vietsovetro together with the  
Letter of Bid as stipulated in **ITB 19.3**. Legal representative of bidder gives the power of  
attorney to the deputy, subordinate, branch's manager, chief of bidder's representative office to  
perform one or more above mentioned listed acts. The stamp used in case of power of attorney  
can belong to the bidder or to the entity of the Attorney. The Attorney can not subsequently give  
this authorization to another.<sup>2</sup>The scope of Power of Attorney may include one or more above mentioned listed acts.<sup>3</sup>Specify the date the power of attorney come into force and expiry date, in accordance with the  
bidding process.

**CONSORTIUM/ JOINT BIDDER AGREEMENT <sup>1</sup>**

\_\_\_\_\_, day \_\_\_ month \_\_\_ year \_\_\_\_\_

Bidding package: \_\_\_\_\_ [name of bidding package]

Under the project: \_\_\_\_\_ [name of project]

- Based on the Invitation for Bid \_\_\_\_\_ [name of bidding package] date \_\_\_ month \_\_\_ year \_\_\_\_\_  
[date recorded on the Invitation for Bid ];

We, the representatives of the parties sign the Consortium Agreement, including:

**Names of Consortium members** \_\_\_\_\_ [name of each consortium member]

Represented by Mr./Ms.: \_\_\_\_\_

Position: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Account: \_\_\_\_\_

Tax code: \_\_\_\_\_

Power of Attorney No. \_\_\_ date \_\_\_ month \_\_\_ year \_\_\_\_\_ (in case of authorization).

The parties (hereinafter referred to as members) agreed to sign this Consortium Agreement with the following contents:

**Article 1. General principles**

1. The members voluntarily establish a Consortium to participate in the bid package \_\_\_\_\_ [name of bidding package] under the project \_\_\_\_\_ [name the project].
2. The members agree the name of the Consortium for any transactions related to this package as: \_\_\_\_\_ [name of the Consortium as Agreement].
3. The members commit that there is not any member to arbitrarily join independently in this bid package or consortium with other members to participate in this bidding package. In case of winning the bid, all members of the Consortium shall sign the Contract and there is not any member to have the right to refuse performance of the responsibilities and obligations stipulated in the Agreement. In case a member of the Consortium refuses to fulfill their own responsibilities as agreed or violates the provisions of the signed contract, such member shall be handled as follows:
  - Compensating for damages to the parties in the consortium;
  - Working with members of the Consortium to compensate for all damages to the Vietsovpetro in accordance with the provisions stipulated in the Contract (corresponding to the proportion of each member specified in Article 2 of this Agreement);
  - Other forms of handling \_\_\_\_ [Specify other forms of handling].

**Article 2. Assignment of responsibilities**

Consortium members agree to assign responsibilities for implementation of the bid package \_\_\_\_\_ [write name of bidding package] under the project \_\_\_\_\_ [write name of project], for each member as follows:

1. Leader of the consortium:

The parties agree to authorize to \_\_\_\_\_ [Write name of a party] as a leader of the consortium, representing the Consortium in the following part of work <sup>2</sup>:

- Signing the Letter of bid;
- Sign all documents, correspondences to Vietsovpetro during the bidding process, including the written requests to clarify the Bidding document, written clarification of Bid proposal, or written requests to withdraw, modify or substitute the bid proposal;
- Performing Bid Bond on behalf of Consortium;
- Participating in the process of negotiation and finalization of the Contract;
- Performing Performance Bond for the entire Consortium in case the Consortium wins the bid;
- Signing the Bidder's arising claims (if any);
- Performing all obligations of the Consortium which are not specified in the Table of Responsibility between the Consortium members in item 2 as follows;
- Performing other works except for signing Contract \_\_\_\_\_ [specify the detail content of other jobs (if any)].

2. The members of the Consortium agree to assign the responsibility of members as following table <sup>3</sup>:

No.	Name	Content of assigned work	Respective percentage to total bidding price	Amount by percentage to total bidding price
(1)	(2)	(3)	(4)	(5)
1	Name of the first member (Leader of the Consortium)	- Work 1: _____	_____ %	_____ VND/USD
		- Work 2: _____		
		- Work 3: _____		
		.....		
2	Name of the second member	- Work 1: _____	_____ %	_____ VND/USD
		- Work 2: _____		
		- Work 3 _____		
....	.....	....		
<b>Total</b>		<b>All work of bidding package</b>	<b>100%</b>	_____ VND/USD

3. The payment method for the Consortium in case of winning the bid and signing a contract with the Investor [*PIC insert name Vietsovpetro or others block*] is as follows:

- The Investor shall make direct payment to each member of the Consortium in accordance with the payment schedule specified in the Contract with the distributed amount corresponding to the proportion of workload agreed by the Consortium members and shown in column (4) of the Table of Responsibility in item 2 of this Consortium Agreement.
- Each member of the Consortium shall issue a Legal Invoice in accordance with the amount of the work performed by such Consortium member pursuant to the progress of each payment specified in the Contract

### **Article 3. Validity of Consortium Agreement**

1. This Consortium Agreement valid from its signing date.
2. This Consortium Agreement shall be determined to be invalid in the following cases:
  - In case the Consortium wins the bid, this Consortium Agreement is an integral part of the contract signed with the Vietsovpetro and shall only be terminated when the parties fulfill their responsibilities and obligations and complete the liquidation of the contract;
  - The parties agree to terminate;
  - The Consortium does not win the bid;
  - Cancellation of the bid package \_\_\_\_\_ [*Write name of bidding package*] under the project \_\_\_\_\_ [*Write name project*] as notified by the Vietsovpetro.



Consortium Agreement is made in \_\_\_\_ copies, each party keeps \_\_\_\_ copy, each having equal legal force and authenticity.

**LEGAL REPRESENTATIVE OF CONSORTIUM LEADER**

**[Full name, title, signature and stamp]**

**LEGAL REPRESENTATIVE OF CONSORTIUM MEMBERS**

**[Full name of each member, title, signature and stamp]**

Note:

<sup>1</sup> *Depending on the size and nature of the bid package, the content of agreement as in this form can be amended appropriately. If the bid package is divided into multiple independent parts, the consortium agreement must specify clearly the name, reference number of parts that the consortium participates, specify mutual responsibility and separate responsibility of each member in accordance with respective parts that bidder participates.*

<sup>2</sup> *The scope of authorization may include one or more above mentioned listed acts*

<sup>3</sup> *Bidder must specify the detail work and the estimated percentage of respective value that each member will implement, mutual responsibility and separate responsibility of each member, including head member of the Consortium.*



**GUARANTEE FOR BID PARTICIPATION <sup>1</sup>****(BID BOND)****(This form for independent bidder)**

**Beneficiary:** VIETSOVPETRO  
105 LE LOI STR, VUNGTAU WARD, HO CHI MINH CITY, S.R. VIETNAM.  
(Hereinafter referred to as the employer)

**Issue date of Guarantee:** \_\_\_ [*insert date of issue*]

**BID SECURITY/BID BOND No:** \_\_\_ [*insert guarantee reference number*]

**Guarantor:** \_\_\_ [*insert name and address of place of issue, unless indicated in the letterhead*]

We have been informed that the Guaranteed party is \_\_\_\_\_ [*insert name of the Bidder.*] (hereinafter called "the Bidder") will participate in the bidding for implementation of the package \_\_\_\_\_ [*name of the bidding package*] under project \_\_\_\_\_ [*name of the project*] according to the Bidding document /NIB No. \_\_\_\_\_ [*reference number of the Bidding document /NIB*].

We are committed to the Beneficiary that we agree **unconditionally, irrevocably**, guarantee to the Bidder participating in this package an amount of \_\_\_\_\_ [*specify the value in figures, in words and currency*].

This guarantee shall take effect within \_\_\_ <sup>(2)</sup> days, from the date \_\_\_ month \_\_\_ year \_\_\_ <sup>(3)</sup>.

At the request of the Bidder, we, as the Guarantor, agree unconditionally, irrevocably, to undertake to <sup>(4)</sup> pay the Beneficiary an amount of \_\_\_\_\_ [*specify the value in figures, in words and currency*] upon receipt of a written notice from the Beneficiary about the Bidder's breach in the following cases:

1. After the deadline for submission of bids and during the validity period of the BDB, the Bidder has a written document withdrawing the BDB or refusing to perform one or more of the proposed work in the BDB as required by the BD;

2. The Bidder commits a violation of the provisions of Article 16 of the Law on Bidding or violates the law on bidding, resulting in bid annulment as prescribed in Point d and Point đ, Clause 1, Article 17 of the Law on Bidding;

3. The Bidder fails to provide the performance security in accordance with Article 68 of the Law on Bidding;

4. The Bidder fails to or refuses to negotiate the contract (if any) within 5 working days of for international bidding from the date of receipt of the invitation for negotiation, or has negotiated the contract but refuses to finalize and sign the contract negotiation record, except in case of force majeure;

5. The Bidder fails to conduct or refuses to finalize the contract within 20 days from the date of receipt of the notice of winning the bid from the Procuring entity, except in cases of force majeure;

6. The Bidder fails to conduct or refuses to sign the contract within 20 days from the date of contract finalization, except in cases of force majeure.

If the Bidder is the successful Bidder, this guarantee will expire immediately after the Bidder signs the contract and submits the contract performance guarantee to the Beneficiary as agreed in that contract.

If the Bidder is not the successful Bidder, this guarantee will expire immediately upon our receipt of a copy of the Beneficiary's notification to the bidder of the results of the bidding process or within 30 days from the expiry date of the BDB, whichever comes first.



Any claim under this guarantee must be submitted to our office before or on the last day of validity of this guarantee.

**Legal representative of the bank**

*[insert name, title, signature and seal]*

**Note:**

(1) In case the bid security violates one of the following provisions: has a lower value, a shorter validity period than the requirements specified in the **BDS** 18.2, has the wrong name of the beneficiary, is not an original, does not have a valid signature, is signed before the Procuring entity/Vietsovpetro issues the BD, or is accompanied by conditions that are disadvantageous to the Procuring entity/ Vietsovpetro, the bid security is considered invalid. This bid security is an irrevocable bid security. If necessary, for large-size bid packages, to ensure the rights of the Procuring entity/ Vietsovpetro in confiscating the bid security value when the bidder violates the provisions stated in the bid security, the Procuring entity/Vietsovpetro may request the bidder to provide documents to prove that the bid security submitted in the BDB is an irrevocable bid security.

(2) Insert according to the provisions on effective period in the **BDS** 18.2.

(3) Insert the deadline for submission of bids as prescribed in the **ITB** 21.1. The validity period of the bid security is calculated from the deadline for submission of bids to the last effective date of the bid security (the end date of the bid security is on the last effective date of the bid security and does not necessarily have to be until the end of 24 hours of that day).

(4) In case the bid security lacks one or more of the above commitment contents, it will be considered a disadvantageous condition for Vietsovpetro according to the provisions of **ITB** 18.3 and the letter of guarantee will be considered invalid.



**GUARANTEE FOR BID PARTICIPATION <sup>1</sup>**

(BID BOND)

*(applied for consortium bidders)*

**Beneficiary:** VIETSOVPETRO  
105 LE LOI STR, VUNGTAU WARD, , S.R. VIETNAM.  
(Hereinafter referred to as the )

**Issue date of Guarantee:** \_\_\_ [*insert date of issue*]

**BID BOND/BID SECURITY No:** \_\_\_ [*insert guarantee reference number*]

**Guarantor:** \_\_\_ [*insert name and address of place of issue, unless indicated in the letterhead*]

We have been informed that the Guaranteed party is \_\_\_ [*name of the bidder*] (hereinafter referred to as “the Bidder”) will participate in the bidding for the implementation of the package \_\_\_ [*name of the bid package*] of the project \_\_\_ [*name of the project*] according to the Bidding document /NIB No. \_\_\_ [*reference number of the Bidding document /NIB*].

We are committed to the Beneficiary that we agree unconditionally, irrevocably, guarantee to the Bidder participating in this package an amount of \_\_\_\_\_ [*specify the value in figures, in words and currency*].

This guarantee shall take effect within \_\_\_ <sup>(2)</sup> days, from the date \_\_\_ month \_\_\_ year \_\_\_ <sup>(3)</sup>.

At the request of the Bidder, we, as the Guarantor, agree unconditionally, irrevocably, to undertake to <sup>(4)</sup> pay the Beneficiary an amount of \_\_\_ [*specify the value in figures, in words and currency*] upon receipt of a written notice from the Beneficiary about the Bidder's breach in the following cases:

1. After the deadline for submission of bids and during the validity period of the BDB, the Bidder has a written document withdrawing the BDB or refusing to perform one or more of the proposed work in the BDB as required by the BD;

2. The Bidder commits a violation of the provisions of Article 16 of the Law on Bidding or violates the law on bidding, resulting in bid annulment as prescribed in Point d and Point đ, Clause 1, Article 17 of the Law on Bidding;

3. The Bidder fails to provide the performance security in accordance with Article 68 of the Law on Bidding;

4. The Bidder fails to or refuses to negotiate the contract (if any) within 5 working days of for international bidding from the date of receipt of the invitation for negotiation, or has negotiated the contract but refuses to finalize and sign the contract negotiation record, except in case of force majeure;

5. The Bidder fails to conduct or refuses to finalize the contract within 20 days from the date of receipt of the notice of winning the bid from the Procuring entity, except in cases of force majeure;

6. The Bidder fails to conduct or refuses to sign the contract within 20 days from the date of contract finalization, except in cases of force majeure.

7. If any member of the joint venture \_\_\_ [*insert complete name of the joint venture*] violates the laws resulting in forfeiture of the bid security in accordance with ITB 18.5, then bid securities of all joint venture members shall be forfeited.

If the Bidder is the successful Bidder, this guarantee will expire immediately after the Bidder signs the contract and submits the contract performance guarantee to the Beneficiary as agreed in that contract.

If the Bidder is not the successful Bidder, this guarantee will expire immediately upon our receipt of a copy of the Beneficiary’s notification to the bidder of the results of the bidding process or within 30 days from the expiry date of the BDB, whichever comes first.

Any claim under this guarantee must be submitted to our office before or on the last day of validity of this guarantee.

**Legal representative of the bank**

*[insert name, title, signature and seal]*

Note:

(1) In case the bid bond violates one of the following provisions: has a lower value, a shorter validity period than the requirements specified in the BDS 18.2, does not have the correct beneficiary name, is not an original, does not have a valid signature, is signed before Vietsovetro issues the BD, or is accompanied by conditions that are disadvantageous to the Procuring entity/ Vietsovetro, the bid security is considered invalid. This bid bond is an irrevocable bid bond. If necessary, for large-scale bid packages, to ensure the rights of the Procuring entity/Vietsovetro in confiscating the bid bond value when the bidder violates the provisions stated in the bid bond, the Procuring entity/ Vietsovetro may request the bidder to provide documents to prove that the bid security submitted in the BDB is an irrevocable bid security.

The bidder's name may be one of the following:

- Name of the consortium, for example, consortium A + B participating in the bidding, the bidder name is written as "Consortium A + B";

- Name of the member responsible for performing the bid security for the entire consortium or for another member in the consortium, for example, consortium bidder A + B + C participates in the bidding, in case the consortium agreement assigns bidder A to perform the bid consortium for the entire consortium, the bidder's name is specified as "bidder A (on behalf of consortium bidder A + B + C)", in case the consortium agreement assigns bidder B to perform the bid bond for bidders B and C, the bidder's name is specified as "bidder B (on behalf of bidders B and C)";

- Name of the consortium member separately performing the bid security.

(2) Insert according to the provisions on effective period in the BDS 18.2.

(3) Insert the deadline for submission of bids as prescribed in the ITB 21.1. The validity period of the bid bond is calculated from the deadline for submission of bids to the last effective date of the bid bond (the end date of the bid security is on the last effective date of the bid security and does not necessarily have to be until the end of 24 hours of that day).

(4) In case the bid bond lacks one or more commitments in the above-mentioned commitments, it is considered to have conditions that are disadvantageous to the Procuring entity/Vietsovetro according to the provisions of ITB 18.3 and the letter of guarantee is considered invalid.



**GUARRANTEE OF BID PARTICIPATION  
(BID BOND)**

*(Deposit/Transfer to Vietsovpetro account)*

Date: ..... *(Date of signing the bidding document)*

Name of bid package: ..... *(Package name according to bidding document)*

Name of project: ..... *(Project name)*

Bidding document No: .....

To: \_\_\_\_\_ *(full name and address of representative)*

Pursuant to the above bid package, we *[name of bidder]* hereby confirm as follows:

1. Instead of submitting the Bid security issued by the bank, *[insert name of the bidder]* shall provide the bid security for *[name of the bid package]* by transferring to Vietsovpetro's bank account a deposit equivalent to the Bid security amount specified in the BD, which is *[specify in numbers, in words and in currency]*
2. In case we violate the regulations resulting in the confiscation of the bid security, we accept that we will not be returned the above amount. Cases of confiscation of bid security include:
  - After the deadline for submission of bids and during the validity period of the BDB, the Bidder has a written document withdrawing the BDB or refusing to perform one or more of the proposed work in the BDB as required by the BD;
  - The Bidder commits a violation of the provisions of Article 16 of the Law on Bidding or violates the law on bidding, resulting in bid annulment as prescribed in Point d and Point đ, Clause 1, Article 17 of the Law on Bidding;
  - The Bidder fails to provide the performance security in accordance with Article 68 of the Law on Bidding;
  - The Bidder does not conduct or refuses to conduct contract negotiations within 5 working days from the date of receipt of the invitation to negotiate the contract from the Procuring entity; or the Bidder conducts contract negotiations but withdraws the commitments in the BDB, leading to unsuccessful contract negotiations, except in cases of force majeure;
  - The bidder fails to conduct or refuses to finalize the contract within 20 days from the date of receipt of the bid winning notice from the Procuring entity, except in cases of force majeure;
  - The Bidder fails to execute or refuses to sign the contract within 20 days from the date of contract completion, except in cases of force majeure.
  - If any member of the joint venture \_\_\_\_ *[full name of the joint venture bidder]* violates the provisions of law leading to non-return of bid security as prescribed in ITB 18.5, the bid security of all members of the joint venture will not be returned.
3. Vietsovpetro will transfer the above deposit amount to the account of *[insert name of bidder]* within 14 days from the date of approval of the bidder selection result. In case we are the successful Bidder, Vietsovpetro will transfer the above deposit amount to the account of *[insert name of bidder]* when the contract comes into effect. *[insert name of bidder]* will be responsible for paying all bank fees related to this transfer.
4. Vietsovpetro bank account: as specified in ITB 18.2 BDS  
Beneficiary Name: \_\_\_\_\_  
Beneficiary Bank: \_\_\_\_\_  
Account number: \_\_\_\_\_  
Transfer amount: \_\_\_\_\_

**Legal representative of the bidder**

*[insert name, title, signature and seal]*

Note: The Bidder attaches the Payment order or document proving the transfer to Vietsovpetro's account.



**BIDDER INFORMATION AND SIMILAR CONTRACTS PERFORMED BY THE BIDDER,  
PRODUCTION CAPACITY OF THE BIDDER**

**I. Bidder information:**

*In case the bidder participates as an independent bidder, please declare according to the following table:*

Bidder name: <i>[insert name of bidder]</i>
<i>In case of consortium, insert name of each member</i>
Location where the bidder is registered for establishment: ____ <i>[fill in the name of the province/city of registration, operation]</i>
Year of establishment: ____ <i>[write the year of establishment of the company]</i>
Legal address of the bidder ____ <i>[at the place of registration]:</i>
Information about the bidder's legal representative Name: _____ Address: _____ Phone/Fax: _____ Email address: _____
1. Attached is a copy of one of the following documents: Certificate of business registration, Certificate of investment, Decision on establishment or an equivalent document issued by a competent authority in the country in which the bidder is operating... 2. Included is the organizational chart of the bidder.

*In case the bidder participates as a consortium, the declaration must be made according to the following form (each member of the Consortium must fill out the form):*

Consortium bidder's name:
Consortium member's name:
Country where Consortium member is registered for establishment:
Consortium member's year of establishment:
Consortium member's legal address in place of registration:
Consortium member's legal representative information Name: _____ Address: _____ Phone/Fax Number: _____ Email address: _____



1. Attached is a copy of one of the following documents: Certificate of business registration, Certificate of investment, Decision on establishment or an equivalent document issued by a competent authority in the country in which the bidder is operating...

2. Included is the organizational chart of the consortium member.

**II. Similar contracts (for bidders who are commercial bidders)**

Bidder Name: \_\_\_\_\_ *[insert full name of bidder]* <sup>(1)</sup>.

Information about each contract, fill up one form per contract, as follows:

Name and contract number	<i>[insert full name and reference number of contract]</i>		
Contract signing date	<i>[insert day, month, year]</i>		
Completion date	<i>[insert day, month, year]</i>		
Total contract amount <sup>(3)</sup>	<i>[insert the signed amount and currency]</i>		Equivalent to _____ VND
In case of consortium member or subcontractor, specify the summary of the work undertaken in the consortium and the proportion of total contract amount	<i>[insert the summary of the work undertaken in the consortium]</i>	<i>[insert percent of total contract amount performed, insert the signed amount and currency]</i>	Equivalent to _____ VND
Project name/ purchase estimate:	<i>[insert full name of project/purchase estimate with contract being declared]</i>		
Employer Name:	<i>[insert full name of the Employer in the contract being declared]</i>		
Address:	<i>[write full current address of the Employer]</i>		
Phone/Fax:	<i>[insert phone number, fax number including country code, area code]</i>		
E-mail:	<i>[insert email address]</i>		
<b>Description of the similarity in accordance with Section 2.1 Chapter III <sup>(2)</sup></b>			
1. Type of goods	<i>[insert information in contract]</i>		
2. On the value of the performed contract <sup>(3)</sup>	<i>[insert the actual contract value performed based on the acceptance and contract liquidation value]</i>		
3. On the size of implementation	<i>[insert information in contract]</i>		
4. Other features	<i>[insert other information (if any)]</i>		

Note:

The Bidder shall carefully study the DB and propose different similar contracts to ensure meeting the requirements of the BD.



(1) In case of a consortium, the form shall be filled in for each consortium member. In case the bidder has many similar contracts, the form shall be filled in for each contract.

(2) The Bidder shall only declare content similar to the requirements of the bid package.

(3) In case the contract amount is not calculated in VND or USD, it shall be converted to VND or USD at the exchange rate specified in Section 2.1, Chapter III as a basis for evaluation.

### III. Production capacity (for bidders who are manufacturing bidders)

Bidder: \_\_\_\_\_ *[insert full name of bidder]*.

Number of factories and production facilities (collectively referred to as factories): \_\_\_\_\_ *[Enter the number of factories]*

For each factory, the bidder shall declare the following information:

Factory name:	<i>[Enter factory name]</i>
Address:	<i>[Enter factory address]</i>
Total investment:	<i>[Enter total investment]</i>
Design capacity:	<i>[Enter design capacity]</i>
Real capacity:	<i>[Record actual capacity in most recent year]</i>
Production standards:	<i>[Insert applicable manufacturing standards, if any]</i>
Number of employees working:	<i>[Enter the total number of employees working at the factory]</i>

Note:

In case of a the consortium each member of the consortium shall declare according to this Form.



**LIST OF PROPOSED KEY PERSONNEL (NOT APPLICABLE)**

The Bidder must declare the key personnel as prescribed in Point a, Section 2.2, Chapter III and must demonstrate the ability to mobilize these key personnel to participate in the implementation of the bid package. Key personnel may be on the bidder's payroll or mobilized by the bidder. In case the key personnel declared by the bidder in the BDB do not meet the requirements or cannot demonstrate the ability to mobilize personnel (including cases where key personnel have been mobilized for other contracts with working time coinciding with the implementation time of this bid package), the Procuring entity shall allow the bidder to supplement or replace. The Bidder is only allowed to supplement or replace once for each key personnel position within a suitable period of time but not less than 03 working days. In case the Bidder does not have replacement personnel meeting the requirements of the BD, the Bidder shall be disqualified. In any case, if the bidder declares key personnel dishonestly, the bidder will not be allowed to replace other personnel, the bidder's BDB will be disqualified and the bidder will be considered fraudulent according to the provisions of Clause 4, Article 16 of the Law on Bidding and will be handled according to the provisions of Point a, Clause 1, Article 125 of Decree No. 24/2024/NĐ-CP.

No.	Full Name	Job position
1	<i>[Bidder selects key personnel from its database on the System]</i>	<i>[Specify the job position in the bid package]</i>
2		
...		



**RESUME OF PROPOSED KEY PERSONNEL (NOT APPLICABLE)**

Information of personnel						Present occupation					
No.	Name	ID/Passport	Location	Date of birth	Certifications/Qualifications	Name of	Address of	Title	Number of years working for current	Contact person (Manager/personnel officer)	Phone/Fax/Email
1	[insert name of key personnel 1]										
2	[insert name of key personnel 2]										
...											
n	[insert name of key personnel]										

The bidder must provide all required information and prepare supporting documents (certified copies of relevant degrees and certificates).



**WORK EXPERIENCE OF PROPOSED KEY PERSONNEL (NOT APPLICABLE)**

No.	Name of key personnel	From...	To...	Company/Project/Procurement estimate/Title/ Relevant professional and management experience
1	[insert name of key personnel 1]	...	...	...
2				
...	...			

The bidder must prepare documents to prove the declared contents.



**HISTORY OF NON-PERFORMING CONTRACTS FOR SUPPLY OF GOODS <sup>(1)</sup>**

Name of bidder: \_\_\_\_\_

Date: \_\_\_\_\_

Name of members of consortium (if any): \_\_\_\_\_

**Non-performing contracts for supply of goods as a result of bidder default in the past according to Section 2.1 Chapter III**

- Non-performance of the contract for supply of goods did not occur as a result of bidder default since 1 January \_\_[insert year] as prescribed in evaluation criterion 1 in the Evaluation criteria table on capacity and experience in Section 2.1, Chapter III.
- Non-performance of the contract for supply of goods occurred as a result of bidder default since 1 January \_\_ [insert year] as prescribed in evaluation criterion 1 in the Evaluation criteria table on capacity and experience in Section 2.1, Chapter III

Year	Non-performance of work's scope	Contract description	Total contract value (value, currency, exchange rate, equivalent value in VND)
		Contract Description: _____ Name: _____ Address: _____ Reason for non-performance of the contract: _____	

Note:

(1) The Bidder shall declare accurately and truthfully history of non-performing construction, EPC, EC, PC contracts; in case the Procuring entity detects that the bidder does not declare any past non-performing contract, the bidder shall be considered to have committed fraudulent practice and bidder's BDB shall be rejected accordingly. In case of a consortium, the form shall be filled in for each consortium member.



**FINANCIAL PERFORMANCE <sup>(1)</sup>**

Bidder name: \_\_\_\_\_

Date: \_\_\_\_\_

Name of members of consortium bidder (if any): \_\_\_\_\_

<b>Bidder's fiscal year is from ___ month ___ to ___ month ___ (bidder fills in this content)</b>			
<b>Financial data for the most recent years as required by BD</b>			
	<b>Year 1:</b>	<b>Year 2:</b>	<b>Year 3:</b>
<b>Total assets</b>			
<b>Total liability</b>			
<b>Net asset value</b>			
<b>Annual turnover (excluding VAT)</b>			
<b>Average annual turnover (excluding VAT) <sup>(2)</sup></b>	<i>[Bidder calculation]</i>		
<b>Profit before tax</b>			
<b>Profit after tax</b>			

Note:

(1) In case of consortium bidders, each member of the consortium must declare according to this Form.

(2) To determine the average annual turnover (excluding VAT), the bidder divides the total turnover of the years (excluding VAT) by the number of years based on the information provided.

Annual turnover is calculated by total turnover in the financial report of that year (excluding VAT).

Average annual turnover (excluding VAT) = total annual turnover (excluding VAT) as required by BD/number of years.

In case a newly established bidder does not have enough years as required by BD, the average annual turnover (excluding VAT) is calculated based on the number of years for which the bidder has financial data.

The bidder must submit the following documents:

Certified copies of financial statements (balance sheets including all relevant notes, and income statements) for the years as set out above, subject to the following conditions:



1. Reflecting the financial situation of the bidder or consortium member (if it is a consortium bidder) and not the financial situation of an affiliated entity such as a parent company affiliated with a subsidiary or an affiliated company with the bidder or joint venture member.

2. Financial reports must be complete and contain full content according to regulations.

3. Financial statements must correspond to completed accounting periods accompanied by certified copies of one of the following documents:

- Minutes of tax finalization;
- Self-declaration of tax finalization (value added tax and corporate income tax) with confirmation from the tax authority of the time of declaration submission;
- Documents proving that the bidder has declared electronic tax finalization;
- Confirmation document from the tax authority (confirming the amount paid for the whole year) on the fulfillment of tax payment liabilities;
- Audit report (if any);
- Other documents.



**SCOPE OF WORK TO BE PERFORMED BY SUBCONTRACTOR<sup>(1)</sup> – NOT APPLICABLE**

*(applicable to related services only)*

No.	Name of subcontractor <sup>(2)</sup>	Scope of work <sup>(3)</sup>	Quantity <sup>(4)</sup>	Estimated value % <sup>(5)</sup>	Contract or agreement with subcontractor (if any) <sup>(6)</sup>
1					
2					
3					
4					
...					

Note:

(1) In case of using subcontractors to perform related services, the declaration shall be made according to this Form.

(2) The bidder shall specify the name of the subcontractors. In case names of subcontractors are not determined, this column may be left blank and only the column “Scope of work” is filled. Later on, if the bidder is selected, their mobilized subcontractors for performing declared work shall be approved by the .

(3) The bidder clearly states the work items to be performed by subcontractors.

(4) The Bidder clearly states the quantities to be performed by subcontractors.

(5) The Bidder clearly states the percentage (%) of value undertaken by the subcontractors compared to the bid price.

(6) The Bidder shall specifically enter the contract number or agreement and attach a scan of these documents in the BDB.



**LIST OF SUBSIDIARIES AND AFFILIATES UNDERTAKING  
THE WORK OF THE BID PACKAGE <sup>(1)</sup>**

No.	Name of subsidiary, affiliate <sup>(2)</sup>	Work undertaken in the package <sup>(3)</sup>	Percent of value (%) compared to the bid price <sup>(4)</sup>	Note
1				
2				
...				

Note:

(1) In case the bidder participating in the bid is the parent company (for example, a Corporation) that mobilizes its subsidiaries or affiliates to undertake the work of the package, it shall be specified in this Form. The evaluation of experience and capacity of the Bidder is based on the value and quantity performed by the parent company, subsidiaries and affiliates undertaken in the package. In case the participating Bidder is not the parent company, this Form shall not be applicable.

(2) Specify the name of subsidiaries and affiliates.

(3) Specify the part of the work undertaken by the subsidiaries and affiliates.

(4) Specify the percent of work undertaken by subsidiaries and affiliates compared to the bid price.



**Form No. 10 A-1: Bidding price schedule of goods – Un-priced form for Domestic bidder**



FORM 10A-1: FOR DOMESTIC BIDDER, Bidding price schedule of Goods (UN-PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Type Size (mm/2)	Round Quantity (pcs)	Total Length/ Area (MSQM)	Unit Weight (kg/ unit / sqm)	Total Weight (kg)	Price mechanism	Unit Price excluding import tax (VNĐ/%)	Total Price excluding import tax (VNĐ)	Import tax (VNĐ)	Total price (including import tax)	VAT	Total amount (VNĐ)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark
(01)	(02)	(03)	(04)	(05)	(06)	(07)	(08)	(09)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)=(14)+(15)	(18)	(19)=(17)+(18)	(20)	(21)	(22)
<b>A SCOPE OF SUPPLY</b>																					
<b>I. Rolled Tubular (Type-I)</b>																					
1	Tubular	PIPE610x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	4	47,200	360,7	17.023,8										
2	Tubular	PIPE508x20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	13	153,400	240,7	36.922,8										
3	Tubular	PIPE457x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	5	59,000	266,3	15.714,3										
4	Tubular	PIPE457x15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	6	70,800	163,5	11.576,2										
<b>SUB-TOTAL</b>											<b>81.237,2</b>										
<b>II. Rolled Tubular (Type-II)</b>																					
5	Tubular	PIPE1300x60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	3.000	3	9,000	1834,8	16.511,3										
6	Tubular	PIPE1020x30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	1	11,800	429,1	5.063,5										
7	Tubular	PIPE508x25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	4	47,200	297,8	14.055,6										
<b>SUB-TOTAL</b>											<b>36.632,4</b>										
<b>III. Seamless Tubular (Type-I)</b>																					
8	Tubular	PIPE406.6x21.44	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	5	59,000	203,5	12.009,1										
9	Tubular	PIPE355.6x19.05	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23,600	158,1	3.714,4										
10	Tubular	PIPE355.6x15.09	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23,600	126,7	2.993,5										
11	Tubular	PIPE324x19	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	7	82,600	142,9	11.304,6										
12	Tubular	PIPE324.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	1	11,800	120,8	1.425,1										
13	Tubular	PIPE324.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	6.000	1	6,000	120,8	724,6										
14	Tubular	PIPE219.1x18.26	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23,600	90,4	2.134,4										
15	Tubular	PIPE219.1x12.7	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	4	47,200	64,6	3.049,8										
16	Tubular	PIPE219x18	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23,600	42,5	1.003,7										
<b>SUB-TOTAL</b>											<b>38.873,4</b>										
<b>IV. Seamless Tubular (Type-III)</b>																					
17	Tubular	PIPE219x18	Type III	API 5L Grade B Or Equivalent		m	11.800	9	106,200	42,5	4.516,6										
18	Tubular	PIPE114.3x8.56	Type III	API 5L Grade B Or Equivalent		m	11.800	1	11,800	22,3	263,4										
19	Tubular	PIPE114.3x6.02	Type III	API 5L Grade B Or Equivalent		m	11.800	3	35,400	16,1	569,1										
20	Tubular	PIPE89x5.49	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30,000	11,3	338,8										
21	Tubular	PIPE60.3x3.91	Type III	API 5L Grade B Or Equivalent		m	6.000	10	60,000	5,4	326,2										
22	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	137	822,000	4,0	3.328,7										
23	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30,000	4,0	121,5										
<b>SUB-TOTAL</b>											<b>9.464,2</b>										
<b>V. Shape Section (Type-5)</b>																					
24	Beam	H900x300x15x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	22	259,600	213,00	55.294,8										
25	Beam	H600x300x14x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	13	153,400	175,00	26.843,0										
26	Beam	H450x300x11x18	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11,800	124,00	1.463,2										
27	Beam	H400x200x8x13	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	55	649,000	60,00	42.834,0										
28	Beam	H250x125x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	8	94,400	29,60	2.794,2										
29	Beam	H148x100x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	3	35,400	21,10	746,9										
30	Beam	W18x46	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11,800	68,50	808,3										
31	Beam	W12x30	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	26	306,800	44,50	13.657,6										
<b>SUB-TOTAL</b>											<b>144.439,1</b>										
<b>VI. Shape Section (Type-III)</b>																					
32	Beam	W8x31	Type III	ASTM A36 Or Equivalent		m	12.000	1	12,000	46,10	551,2										
33	Beam	W6x15	Type III	ASTM A36 Or Equivalent		m	12.000	6	72,000	22,50	1.620,0										
34	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	10	120,000	19,00	2.280,0										
35	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	1	12,000	19,00	228,0										
36	Channel	C150x75x9	Type III	ASTM A36 Or Equivalent		m	12.000	19	228,000	24,00	5.472,0										
37	Channel	C100x50x5x7,5	Type III	ASTM A36 Or Equivalent		m	12.000	1	12,000	9,36	112,3										
38	Channel	C100x50x6	Type III	ASTM A36 Or Equivalent		m	12.000	8	96,000	9,16	879,4										
39	Channel	C45x 4	Type III	ASTM A36 Or Equivalent		m	12.000	11	132,000	8,00	1.056,0										
40	Angle	L100x75x7	Type III	ASTM A36 Or Equivalent		m	12.000	1	12,000	9,52	111,8										
41	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	18	216,000	6,85	1.479,6										
42	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	41	492,000	6,85	3.370,2										

FORM 10A-1: FOR DOMESTIC BIDDER, Bidding price schedule of Goods (UN-PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Typ. Size (mm/2)	Round Quantity (pcs)	Total Length/ Area (M/MSQ/M)	Unit Weight (Kg / mtr / sqmtr)	Total Weight (KG)	Price mechanism	Unit Price excluding import tax (VND) (*)	Total Price excluding import tax (VND)	Import tax (VND)	Total price (including import tax)	VAT	Total amount (VND)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark										
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)=(15)+(16)	(18)	(19)=(17)+(18)	(20)	(21)	(22)										
42	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12000	6	72000	4.47	321.8																				
44	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12000	3	36000	3.77	135.7																				
45	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12000	1	12000	3.77	45.2																				
46	Square Hollow Section	S80x50x12	Type III	ASTM A36 Or Equivalent		m	12000	4	48000	47.10	2,500.8																				
47	Round Bar	36 Round Bar	Type III	ASTM A36 Or Equivalent		m	6000	1	6000	7.99	47.9																				
48	Round Bar	25 Round Bar	Type III	ASTM A36 Or Equivalent		m	6000	1	6000	3.85	23.1																				
49	Round Bar	20 Round Bar	Type III	ASTM A36 Or Equivalent		m	6000	4	24000	2.47	59.3																				
50	Round Bar	19 Round Bar	Type III	ASTM A36 Or Equivalent		m	6000	8	48000	2.35	111.8																				
<b>SUB-TOTAL</b>																															
<b>VII. Plate (Type-I)</b>																															
51	Plate	PL40	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	1	12000	314	3,768.0																				
52	Plate	PL35	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	1	12000	274.75	3,297.0																				
53	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	1.5 x 6.0	1	9000	235.5	2,119.5																				
54	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	3	36000	235.5	8,478.0																				
55	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	4	48000	235.5	11,304.0																				
56	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	3	36000	196.25	7,063.5																				
57	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	1	12000	196.25	2,355.0																				
58	Plate	PL20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	5	60000	157	9,420.0																				
59	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	2	24000	117.75	2,836.0																				
60	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	1.5 x 6.0	2	18000	117.75	2,119.5																				
61	Plate	PL12	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.0 x 6.0	1	12000	94.2	1,150.4																				
<b>SUB-TOTAL</b>																															
<b>VIII. Plate (Type-II)</b>																															
62	Plate	PL40	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9000	471	4,239.0																				
63	Plate	PL30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	2	18000	392.5	7,063.5																				
64	Plate	PL40	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9000	314	2,836.0																				
65	Plate	PL30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	4	48000	235.5	11,304.0																				
66	Plate	PL25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	6	72000	196.25	14,130.0																				
<b>SUB-TOTAL</b>																															
<b>IX. Plate (Type-III)</b>																															
67	Plate	PL20	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36000	157	5,652.0																				
68	Plate	PL16	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12000	125.6	1,507.2																				
69	Plate	PL12	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12000	94.2	1,130.4																				
70	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	8	96000	78.5	7,536.0																				
71	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12000	78.5	942.0																				
72	Plate	PL8	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	26	312000	62.8	19,991.6																				
73	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	14	168000	47.1	7,912.8																				
74	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36000	47.1	1,695.6																				
75	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12000	47.1	565.2																				
<b>SUB-TOTAL</b>																															
<b>TOTAL WEIGHT</b>																															
<b>OTHER RELATED COSTS</b>																															
1	Supply of all testing and TP/CA services as required in Technical requirement										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included											
2	Supply of all certificates and reports as required in Technical requirement including, but not limited to: Mill Certificate, Certificate of Origin, Certificate of Quality and Quantity, Pre-Shipment inspection report and Inspection Release Note...										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included	Included										
3	Transportation costs including packaging, preservation, freight										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included	Included										
4	Supply of Vendor data as required in Technical requirement										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included	Included										
5	Other related costs as required for the provision of GOODS (if any)										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included	Included										
M.1	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptro's warehouse, Rach Dua ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam but excluding Import tax and VAT) for Domestic bidder (M1) = (M1)+(5)</b>																														
M.2	<b>Import tax (if any)</b>																														
M.3	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptro's warehouse, Rach Dua ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam, Import tax and excluding VAT) for Domestic bidder (M3) = (M1)+(M2)</b>																														
M.4	<b>VAT</b>																														
M.5	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptro's warehouse, Rach Dua ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam, Import tax and VAT) for Domestic bidder (M5)=(M3)+( M.4)</b>																														

**Notes:**

Bidder is requested to offer price of Goods on delivery to Vietsoptro warehouse, Rach Dua ward, Ho Chi Minh City, S.R. Vietnam, including all taxes, fees and charges (if any) arisen outside and inside Vietnam, import tax for directly imported goods (if any) and VAT as follows:

- \* In respect of Goods domestically manufactured, processed or goods manufactured, processed outside Vietnam, but already imported and being offered in Vietnam, bidder is not requested to quote import tax for these Goods. Therefore, the column "import tax" in the corresponding each line item of Goods shall be filled in with value "0" or "N/A".
- † In respect of Goods, manufactured, processed outside Vietnam, bidders is requested to quote clearly import tax for each item of Goods in corresponding column "import tax".
- (†) It is noted that import tax in bid proposal shall be the basis of the determination for contract price of Goods. The contract price signed with the awarded domestic bidder shall exclude import tax and VAT. Bidder shall use the Quota provided by Client for the import tax exemption. In case Bidder has used this Quota but not exempted for import tax, its Import tax shall be paid but not exceeded the quoted import tax as per bidder's bid proposal and in accordance with the actual documentation. VAT shall be paid according to the applicable laws.

2 Bidder shall propose bid price as of the date 28 days prior to the deadline for submission of the bid as prescribed. In case the bidder declares that the bid price does not include taxes, fees, and charges (if applicable), the bidder's BBB will be disqualified.

FORM 10A-1: FOR DOMESTIC BIDDER, Bidding price schedule of Goods (UN-PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Typ. Size (mm <sup>2</sup> )	Round Quantity (pc)	Total Length/ Area (M/SQ/M)	Unit Weight (Kg / mt / sqmt)	Total Weight (Kg)	Price mechanism	Unit Price excluding import tax (VND) (*)	Total Price excluding import tax (VND)	Import tax (VND)	Total price (including import tax)	VAT	Total amount (VND)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)=(15)+(16)	(18)	(19)=(17)+(18)	(20)	(21)	(22)

\* Bidder is requested to clearly indicate "quoted" or "unquoted" in replacement of each line item containing Unit Price, Total Price/ Total amount in this form.

**Form No. 10 A-2: Bidding price schedule of goods – Un-priced form for *Foreign bidder***



FORM BA-2: FOR FOREIGN BIDDER, bidding price schedule of Goods (UN-PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Type Size (mm2)	Round Quantity (pcs)	Total Length/ Area (MSQM)	Unit Weight (kg/mtr / sqmtr)	Total Weight (kg)	Price mechanism	Unit Price (USD)	Total Amount (USD)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark
<b>A SCOPE OF SUPPLY</b>																	
<b>I. Rolled Tubular (Type-I)</b>																	
1	Tubular	PIPE10x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	4	47.200	360,7	17.023,8						
2	Tubular	PIPE50x20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	13	151.400	240,7	36.922,8						
3	Tubular	PIPE457x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	5	59.000	266,3	15.714,3						
4	Tubular	PIPE457x15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	6	70.800	163,5	11.576,2						
<b>SUB-TOTAL</b>											<b>81.287,2</b>						
<b>II. Rolled Tubular (Type-II)</b>																	
5	Tubular	PIPE1300x60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	3.000	3	9.000	1834,8	16.513,3						
6	Tubular	PIPE610x30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	1	11.800	429,1	5.063,5						
7	Tubular	PIPE508x25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	4	47.200	297,8	14.055,6						
<b>SUB-TOTAL</b>											<b>36.632,4</b>						
<b>III. Seamless Tubular (Type-I)</b>																	
8	Tubular	PIPE406.4x21.44	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	5	59.000	203,5	12.099,1						
9	Tubular	PIPE355.6x19.05	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	158,1	3.731,4						
10	Tubular	PIPE355.6x15.09	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	126,7	2.990,5						
11	Tubular	PIPE324x19	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	7	82.600	142,9	11.804,6						
12	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	1	11.800	120,8	1.425,1						
13	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	6.000	1	6.000	120,8	724,6						
14	Tubular	PIPE219.1x18.26	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	90,4	2.144,4						
15	Tubular	PIPE219x12.7	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	4	47.200	64,6	3.049,8						
16	Tubular	PIPE219x8.18	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	42,5	1.003,7						
<b>SUB-TOTAL</b>											<b>38.873,4</b>						
<b>IV. Seamless Tubular (Type-III)</b>																	
17	Tubular	PIPE219x8.18	Type III	API 5L Grade B Or Equivalent		m	11.800	9	106.200	42,5	4.516,6						
18	Tubular	PIPE114.3x8.56	Type III	API 5L Grade B Or Equivalent		m	11.800	1	11.800	22,3	263,4						
19	Tubular	PIPE114.3x6.02	Type III	API 5L Grade B Or Equivalent		m	11.800	3	35.400	16,1	569,1						
20	Tubular	PIPE88.9x5.49	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	11,3	338,8						
21	Tubular	PIPE60.3x3.91	Type III	API 5L Grade B Or Equivalent		m	6.000	10	60.000	5,4	326,2						
22	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	137	822.000	4,0	3.328,7						
23	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	4,0	121,5						
<b>SUB-TOTAL</b>											<b>9.664,2</b>						
<b>V. Shape Section (Type-I)</b>																	
24	Beam	H800x300x15x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	22	259.600	213,00	55.294,8						
25	Beam	H600x300x14x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	13	153.400	175,00	26.845,0						
26	Beam	H450x300x11x18	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11.800	124,00	1.463,2						
27	Beam	H400x200x8x13	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	55	649.000	66,00	42.834,0						
28	Beam	H250x125x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	8	94.400	29,60	2.794,2						
29	Beam	H148x100x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	3	35.400	21,10	746,9						
30	Beam	W18x46	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11.800	66,00	808,3						
31	Beam	W12x50	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	26	306.800	44,50	13.652,6						
<b>SUB-TOTAL</b>											<b>144.439,1</b>						
<b>VI. Shape Section (Type-III)</b>																	
32	Beam	W8x31	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	46,10	553,2						
33	Beam	W6x15	Type III	ASTM A36 Or Equivalent		m	12.000	6	72.000	22,50	1.620,0						
34	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	10	120.000	19,00	2.280,0						
35	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	19,00	228,0						
36	Channel	C130x75x9	Type III	ASTM A36 Or Equivalent		m	12.000	19	228.000	24,00	5.472,0						
37	Channel	C100x50x7,5	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	9,36	112,3						
38	Channel	C100x50x6	Type III	ASTM A36 Or Equivalent		m	12.000	8	96.000	9,16	875,4						
39	Channel	C8x5,4	Type III	ASTM A36 Or Equivalent		m	12.000	11	132.000	8,00	1.056,0						
40	Angle	L100x75x7	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	9,32	111,8						
41	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	18	216.000	6,85	1.479,6						
42	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	41	492.000	6,85	3.370,2						

FORM IBA-2, FOR FOREIGN BIDDER, Bidding price schedule of Goods (UN-PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Typ. Size (mm2)	Round Quantity (pcs)	Total Length/ Area (MSQM)	Unit Weight (Kg / mtr / square)	Total Weight (KG)	Price mechanism	Unit Price (USD)	Total Amount (USD)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark	
43	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	6	72,000	4.47	321.8							
44	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	3	36,000	3.77	135.7							
45	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	1	12,000	3.77	45.2							
46	Square Hollow Section	S45x50x150x12	Type III	ASTM A36 Or Equivalent		m	12,000	4	48,000	47.10	2,360.8							
47	Round Bar	Hot Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	1	6,000	7.99	47.9							
48	Round Bar	25x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	1	6,000	3.85	23.1							
49	Round Bar	20x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	4	24,000	2.47	59.3							
50	Round Bar	19x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	8	48,000	2.33	111.8							
<b>SUB-TOTAL</b>													<b>20,168.3</b>					
<b>VII. Plate (Type-I)</b>																		
51	Plate	PL40	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	314	3,768.0							
52	Plate	PL35	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	274.75	3,297.0							
53	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	1.5 x 6.0	3	9,000	235.5	2,119.5							
54	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	3	36,000	235.5	8,478.0							
55	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	4	48,000	235.5	11,304.0							
56	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	3	36,000	196.25	7,065.0							
57	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	196.25	2,355.0							
58	Plate	PL20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	5	60,000	157	9,420.0							
59	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	2	24,000	117.75	2,826.0							
60	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	1.5 x 6.0	2	18,000	117.75	2,119.5							
61	Plate	PL12	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	94.2	1,130.4							
<b>SUB-TOTAL</b>													<b>53,882.4</b>					
<b>VIII. Plate (Type-II)</b>																		
62	Plate	PL60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9,000	471	4,239.0							
63	Plate	PL50	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	2	18,000	392.5	7,065.0							
64	Plate	PL40	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9,000	314	2,826.0							
65	Plate	PL30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	4	48,000	235.5	11,304.0							
66	Plate	PL25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	6	72,000	196.25	14,130.0							
<b>SUB-TOTAL</b>													<b>39,564.0</b>					
<b>IX. Plate (Type-III)</b>																		
67	Plate	PL20	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36,000	157	5,622.0							
68	Plate	PL16	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	125.6	1,507.2							
69	Plate	PL12	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	94.2	1,130.4							
70	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	8	96,000	78.5	7,536.0							
71	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	78.5	942.0							
72	Plate	PL8	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	26	312,000	62.8	19,593.6							
73	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	14	168,000	47.1	7,912.8							
74	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36,000	47.1	1,695.6							
75	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	47.1	565.2							
<b>SUB-TOTAL</b>													<b>46,534.8</b>					
<b>TOTAL WEIGHT</b>													<b>469,795.7</b>					
<b>B OTHER RELATED COSTS</b>																		
1	Supply of all testing and TPSCA services as required in Technical requirement											Lot	1	Lumpsum	Included	Included		
2	Supply of all certificates and reports as required in Technical requirement including, but not limited to: MRCertificate, Certificate of Origin, Certificate of Quality and Quantity, Pre-Shipment inspection report and Inspection Release Note, ...											Lot	1	Lumpsum	Included	Included		
3	Transportation costs including packaging, preservation, freight											Lot	1	Lumpsum	Included	Included		
4	Supply of Vendor data as required in Technical requirement											Lot	1	Lumpsum	Included	Included		
5	Other related costs as required for the provision of GOODS (if any)											Lot	1	Lumpsum	Included	Included		
M.1	<b>TOTAL AS-BID PRICE OF GOODS UNDER CIF TERM (Incoterms 2020) TO INTERNATIONAL PORTS IN HO CHI MINH CITY, S.R. VIETNAM / CIP TERM TAN SON NHAT AIRPORT, HO CHI MINH CITY, S.R. VIETNAM (Incoterms 2020)</b>																	

Notes:

- Bidder is requested to offer bid price of Goods under **CIF term** to International Ports in Ho Chi Minh city, S.R. Vietnam or CIP term to Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam (Incoterms 2020). Bidders are also requested to provide a number of containers and shipments for the transportation of Goods to International Ports in Ho Chi Minh city or CIP term to Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam.
- Bidders shall propose bid price as of the date 28 days prior to the deadline for submission of the bid as prescribed. In case the bidder declares that the bid price does not include taxes, fees, and charges (if applicable), the bidder's BDB will be disqualified.
- Bidder is requested to clearly indicate "quoted" or "unquoted" in replacement of each line item containing Unit Price, Total Price/ Total amount in this form.

**Form No. 11: Summary of bidding prices**



**SUMMARY OF BIDDING PRICE**

<b>STT</b>	<b>Content</b>	<b>Bid price (VND/USD)</b>	<b>Remark</b>
<b>A</b>	<b><u>For Domestic bidders</u></b>		
A.1	Total bid price of goods as Base scope, delivered to Vietsovetro's warehouse, Rach Dua ward, Ho Chi Minh city, S.R Vietnam (including all taxes, fees, charges (if any), Import tax and VAT)	(M5)	
A.2	<b>Total bidding price (Transfer to bidding letter)</b>	(A2)= (M5)	
<b>B</b>	<b><u>For Foreign bidders</u></b>		
B1	Total as-bid price for Goods as Base scope under CIF term (incoterms 2020) to International ports in Ho Chi Minh city, S.R Viet Nam/ CIP term to Tan Son Nhat airport, Ho Chi Minh city, S.R vietnam (Incoterms 2020)	(M1)	
B2	<b>Total bidding price (Transfer to bidding letter)</b>	(B2)= (M1)	

**Legal representatives of bidder**  
(name, position, signature and stamp)

Notes:

**Form No. 11 A-1: Bidding price schedule of goods (for Domestic bidder)**



FORM 11A-1 FOR DOMESTIC BIDER, Bidding price schedule of Goods (PRICED FORM) are specified as below:																										
No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Type Size (mm)	Round Quantity (pcs)	Total Length/Area (MSQ/M <sup>2</sup> )	Unit Weight (kg / m <sup>3</sup> / sqm)	Total Weight (kg)	Price on condition	Unit Price excluding import tax (USD/ton)	Total Price excluding import tax (USD)	Import tax (USD)	Total price including import tax	VAT	Total amount (USD)	Manufacturer/ Origin	Delivery Schedule (loading days)	Remark					
<b>A. SCOPE OF SUPPLY</b>																										
<b>I. Rolled Tubular (Type-I)</b>																										
1	Tubular	PPF016x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	4	47.200	360.7	17023.8															
2	Tubular	PPF020x20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	13	153.400	240.7	36922.8															
3	Tubular	PPF047x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	5	59.000	266.7	15714.3															
4	Tubular	PPF047x15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	11.800	6	70.800	163.5	11576.2															
<b>SUB-TOTAL</b>																										
<b>II. Rolled Tubular (Type-II)</b>																										
5	Tubular	PPF0150x60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	3.000	3	9.000	1834	16313.3															
6	Tubular	PPF0150x30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	1	11.800	429.3	5065.2															
7	Tubular	PPF020x25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	4	47.200	297.8	14055.6															
<b>SUB-TOTAL</b>																										
<b>III. Seamless Tubular (Type-3)</b>																										
8	Tubular	PPF016x121.44	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	5	59.000	203.3	12099.3															
9	Tubular	PPF015x161.68	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	158.1	3731.4															
10	Tubular	PPF015x161.69	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	126.7	2796.5															
11	Tubular	PPF012x149	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	7	82.600	142.3	11896.6															
12	Tubular	PPF012x161.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	1	11.800	120.8	1425.1															
13	Tubular	PPF012x161.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	6.000	1	6.000	120.8	724.6															
14	Tubular	PPF010x128.20	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	96.1	2714.4															
15	Tubular	PPF012x121.7	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	4	47.200	64.4	3049.8															
16	Tubular	PPF012x88.18	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	42.3	1007.1															
<b>SUB-TOTAL</b>																										
<b>IV. Seamless Tubular (Type-III)</b>																										
17	Tubular	PPF012x88.18	Type III	API 5L Grade B Or Equivalent		m	11.800	9	106.200	42.3	4516.6															
18	Tubular	PPF0114x168.50	Type III	API 5L Grade B Or Equivalent		m	11.800	1	11.800	22.7	263.4															
19	Tubular	PPF0114x168.52	Type III	API 5L Grade B Or Equivalent		m	11.800	3	35.400	16.1	569.1															
20	Tubular	PPF018x161.49	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	11.3	338.8															
21	Tubular	PPF016x131.91	Type III	API 5L Grade B Or Equivalent		m	6.000	10	60.000	5.4	326.2															
22	Tubular	PPF018x161.60	Type III	API 5L Grade B Or Equivalent		m	6.000	137	822.000	4.0	3328.7															
23	Tubular	PPF018x161.60	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	4.3	251.3															
<b>SUB-TOTAL</b>																										
<b>V. Shape Section (Type-I)</b>																										
24	Beam	H006x301x52.1	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	22	259.600	213.01	55294.8															
25	Beam	H006x301x42.2	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	13	153.400	179.00	26443.9															
26	Beam	H406x301x118	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	1	11.800	124.00	1463.2															
27	Beam	H406x208x113	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	55	649.000	60.00	42834.0															
28	Beam	H206x126x60	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	6	64.800	29.60	1924.2															
29	Beam	H166x106x49	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	3	35.400	31.40	1111.8															
30	Beam	W16x45	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	1	11.800	68.26	805.3															
31	Beam	W12x50	Type I	ASTM A772 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 270 @ 9°C) & 500 Fully killed steel, fine grain, good weldability per ASTM	m	11.800	26	306.800	44.50	13622.6															
<b>SUB-TOTAL</b>																										
<b>VI. Shape Section (Type-II)</b>																										
32	Beam	W6x11	Type II	ASTM A58 Or Equivalent		m	12.000	1	12.000	46.16	553.2															
33	Beam	W6x15	Type II	ASTM A58 Or Equivalent		m	12.000	6	72.000	22.50	1620.0															
34	Beam	W6x13	Type II	ASTM A58 Or Equivalent		m	12.000	10	120.000	19.00	2280.0															
35	Beam	W6x17	Type II	ASTM A58 Or Equivalent		m	12.000	1	12.000	19.00	228.0															
36	Channel	C106x76x9	Type II	ASTM A58 Or Equivalent		m	12.000	19	228.000	24.00	5472.0															
37	Channel	C106x56x7.5	Type II	ASTM A58 Or Equivalent		m	12.000	1	12.000	9.36	112.3															
38	Channel	C106x56x6	Type II	ASTM A58 Or Equivalent		m	12.000	8	96.000	9.16	872.8															
39	Channel	C8x5.4	Type II	ASTM A58 Or Equivalent		m	12.000	11	132.000	8.00	1056.0															
40	Angle	L106x76x7	Type II	ASTM A58 Or Equivalent		m	12.000	1	12.000	9.32	111.8															
41	Angle	L75x76x6	Type II	ASTM A58 Or Equivalent		m	12.000	18	216.000	6.80	1479.6															
42	Angle	L75x76x6	Type II	ASTM A58 Or Equivalent		m	12.000	41	492.000	6.80	3339.2															
43	Angle	L106x66x6	Type II	ASTM A58 Or Equivalent		m	12.000	6	72.000	4.47	321.6															
44	Angle	L106x66x5	Type II	ASTM A58 Or Equivalent		m	12.000	3	36.000	3.71	135.7															
45	Angle	L106x66x5	Type II	ASTM A58 Or Equivalent		m	12.000	1	12.000	3.77	45.2															
46	Square Hollow Section	S101x106x10x12	Type II	ASTM A58 Or Equivalent		m	12.000	4	48.000	47.10	2260.8															
47	Round Bar	76 Round Bar	Type II	ASTM A58 Or Equivalent		m	6.000	1	6.000	7.90	47.4															
48	Round Bar	25 Round Bar	Type II	ASTM A58 Or Equivalent		m	6.000	1	6.000	3.80	22.8															
49	Round Bar	20 Round Bar	Type II	ASTM A58 Or Equivalent		m	6.000	4	24.000	2.47	59.3															
50	Round Bar	19 Round Bar	Type II	ASTM A58 Or Equivalent		m	6.000	9	54.000	2.33	119.8															
<b>SUB-TOTAL</b>																										
<b>VII. Plate (Type-3)</b>																										

FORM 11A-1: FOR DOMESTIC BIDDER, Bidding price schedule of Goods (PB/CED FORM) are specified as below:

Sr.	Type	Description	Material class	Material Grade	Supplementary	Unit	Typ. Size (mm/ft)	Round Quantity (mt)	Total Length/ Area (MS/MQ)	Unit Weight (kg/ mt/ sqmt)	Total Weight (kg)	Price mechanism	Unit Price excluding import tax (VNĐ/12)	Total Price excluding import tax (VNĐ)	Import tax (VNĐ)	Total price including import tax	VAT	Total amount (VNĐ)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark										
50	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
51	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
52	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
53	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
54	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	3	36.000	648	7776																				
55	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	4	48.000	864	10368																				
56	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	3	36.000	648	7776																				
57	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
58	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	3	36.000	648	7776																				
59	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	2	24.000	432	5184																				
60	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	2	24.000	432	5184																				
61	Plate	APL 2W Grade 50 Or Equivalent	Type I	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	mt	2.0 x 6.0	1	12.000	216	2592																				
<b>SUB-TOTAL</b>																															
<b>VIII. Plate (Type-II)</b>																															
62	Plate	APL 2W Grade 50 Or Equivalent	Type B	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S4, S5	mt	1.5 x 6.0	1	9.000	471	4239.0																				
63	Plate	APL 2W Grade 50 Or Equivalent	Type B	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S4, S5	mt	1.5 x 6.0	2	18.000	942	8478.0																				
64	Plate	APL 2W Grade 50 Or Equivalent	Type B	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S4, S5	mt	1.5 x 6.0	1	9.000	471	4239.0																				
65	Plate	APL 2W Grade 50 Or Equivalent	Type B	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S4, S5	mt	2.0 x 6.0	4	48.000	253.8	11,304.0																				
66	Plate	APL 2W Grade 50 Or Equivalent	Type B	APL 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S4, S5	mt	2.0 x 6.0	6	72.000	380.7	14,130.0																				
<b>SUB-TOTAL</b>																															
<b>IX. Plate (Type-III)</b>																															
67	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	3	36.000	197	5,682.0																				
68	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	1	12.000	65.6	1,887.2																				
69	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	1	12.000	94.2	1,130.4																				
70	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	8	96.000	78.3	7,564.8																				
71	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	1	12.000	78.3	942.0																				
72	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	26	312.000	62.8	19,593.6																				
73	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	14	168.000	47.1	7,912.8																				
74	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	3	36.000	47.1	1,695.6																				
75	Plate	ASTM A58 Or Equivalent	Type III	ASTM A58 Or Equivalent		mt	2.0 x 6.0	1	12.000	47.1	565.2																				
<b>SUB-TOTAL</b>																															
<b>TOTAL WEIGHT</b>																															
<b>OTHER RELATED COSTS</b>																															
1	Supply of all testing and TP/PCA services as required in Technical requirement										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included												
2	Supply of all certificates and reports as required in Technical requirement including but not limited to MID/certificate, Certificate of Origin, Certificate of Quality and Quantity, Pre-shipment inspection report and Inspection Release Note.										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included											
3	Transportation costs including packaging, preservation, freight										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included											
4	Supply of Vendor data as required in Technical requirement										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included											
5	Other related costs as required for the provision of GOODS (if any)										Lot	1	Lumpsum	Included	Included	Included	Included	Included	Included	Included											
M1	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptex's warehouse, Rach Dau ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam but excluding Import tax and VAT) for Domestic bidder (M1) = (A1)-(B)</b>																														
M2	<b>Import tax (if any)</b>																														
M3	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptex's warehouse, Rach Dau ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam, Import tax and excluding VAT) for Domestic bidder (M3) = (M1)+(M2)</b>																														
M4	<b>VAT</b>																														
M5	<b>TOTAL AS-BID PRICE OF GOODS delivered to Vietsoptex's warehouse, Rach Dau ward, Ho Chi Minh City, S.R Vietnam (including all taxes, fees, charges (if any) arisen outside and inside Vietnam, Import tax and VAT) for Domestic bidder (M5)=(M3)+(M4)</b>																														

**Notes:**

- Bidder is requested to propose Unit price as per weight
- Bidder is requested to offer price of Goods on delivery to Vietsoptex warehouse, Rach Dau ward, Ho Chi Minh City, S.R Vietnam, including all taxes, fees and charges (if any) arisen outside and inside Vietnam, import tax for directly imported goods (if any) and VAT as follows:
  - In respect of Goods domestically manufactured, processed or goods manufactured, processed outside Vietnam, but already imported and being offered in Vietnam, bidder is not requested to quote import tax for these Goods. Therefore, the column "Import tax" in the corresponding each line item of Goods shall be filled in with value "0" or "N/A".
  - In respect of Goods manufactured, processed outside Vietnam, bidder is requested to quote clearly import tax for each lot/item of Goods in corresponding column "Import tax".
  - It is noted that import tax in bid proposal shall be the basis of the determination for correct price of Goods. The correct price agreed with the awarded domestic bidder shall exclude import tax and VAT. Bidder shall use the Quote provided by Client for the import tax exemption. In case Bidder has used this Quote but not exempted for import tax, its Import tax shall be paid but not exceeded the quoted import tax in per bidder's bid proposal and in accordance with the actual documentation. VAT shall be paid according to the applicable law.
- Bidder shall propose bid price as of the date 28 days prior to the deadline for submission of the bid as prescribed. In case the bidder declares that the bid price does not include taxes, fees, and charges (if applicable), the bidder's BDB will be disqualified.

**Form No. 11 A-2: Bidding price schedule of goods (for Foreign bidder)**



FORM 11A-2: FOR FOREIGN BIDDER, bidding price schedule of Goods (PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Type Size (mm2)	Round Quantity (pcs)	Total Length/ Area (MSQM)	Unit Weight (kg/ meter / sqmtr)	Total Weight (kg)	Price mechanism	Unit Price (USD)	Total Amount (USD)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark
<b>A SCOPE OF SUPPLY</b>																	
<b>I. Rolled Tubular (Type-I)</b>																	
1	Tubular	PIPE10x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	4	47.200	360.7	17,023.8						
2	Tubular	PIPE50x20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	13	151.400	240.7	36,922.8						
3	Tubular	PIPE457x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	5	59.000	266.3	15,714.3						
4	Tubular	PIPE457x15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S8	m	11.800	6	70.800	163.5	11,576.2						
<b>SUB-TOTAL</b>																	
<b>II. Rolled Tubular (Type-II)</b>																	
5	Tubular	PIPE1300x60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	3.000	3	9.000	1834.8	16,513.3						
6	Tubular	PIPE610x30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	1	11.800	429.1	5,063.5						
7	Tubular	PIPE508x25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	11.800	4	47.200	297.8	14,055.6						
<b>SUB-TOTAL</b>																	
<b>III. Seamless Tubular (Type-I)</b>																	
8	Tubular	PIPE406.4x21.44	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	5	59.000	203.5	12,099.1						
9	Tubular	PIPE355.6x19.05	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	158.1	3,731.4						
10	Tubular	PIPE355.6x15.09	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	126.7	2,990.5						
11	Tubular	PIPE324x19	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	7	82.600	142.9	11,804.6						
12	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	1	11.800	120.8	1,425.1						
13	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	6.000	1	6.000	120.8	724.6						
14	Tubular	PIPE219.1x18.26	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	90.4	2,144.4						
15	Tubular	PIPE219x12.7	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	4	47.200	64.6	3,049.8						
16	Tubular	PIPE219x8.18	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	11.800	2	23.600	42.5	1,003.7						
<b>SUB-TOTAL</b>																	
<b>IV. Seamless Tubular (Type-III)</b>																	
17	Tubular	PIPE219x8.18	Type III	API 5L Grade B Or Equivalent		m	11.800	9	106.200	42.5	4,516.6						
18	Tubular	PIPE114.3x8.56	Type III	API 5L Grade B Or Equivalent		m	11.800	1	11.800	22.3	263.4						
19	Tubular	PIPE114.3x6.02	Type III	API 5L Grade B Or Equivalent		m	11.800	3	35.400	16.1	569.1						
20	Tubular	PIPE88.9x5.49	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	11.3	338.8						
21	Tubular	PIPE60.3x3.91	Type III	API 5L Grade B Or Equivalent		m	6.000	10	60.000	5.4	326.2						
22	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	177	822.000	4.0	3,328.7						
23	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	6.000	5	30.000	4.0	121.5						
<b>SUB-TOTAL</b>																	
<b>V. Shape Section (Type-I)</b>																	
24	Beam	H800x300x15x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	22	259.600	213.00	55,294.8						
25	Beam	H600x300x14x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	13	153.400	175.00	26,845.0						
26	Beam	H450x300x11x18	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11.800	124.00	1,463.2						
27	Beam	H400x200x8x13	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	55	649.000	66.00	42,834.0						
28	Beam	H250x125x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	8	94.400	29.60	2,794.2						
29	Beam	H148x100x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	3	35.400	21.10	746.9						
30	Beam	W18x46	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	1	11.800	66.00	808.3						
31	Beam	W12x50	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (C/N use 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	11.800	26	306.800	44.50	13,652.6						
<b>SUB-TOTAL</b>																	
<b>VI. Shape Section (Type-III)</b>																	
32	Beam	W8x31	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	46.10	553.2						
33	Beam	W6x15	Type III	ASTM A36 Or Equivalent		m	12.000	6	72.000	22.50	1,620.0						
34	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	10	120.000	19.00	2,280.0						
35	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	19.00	228.0						
36	Channel	C130x75x9	Type III	ASTM A36 Or Equivalent		m	12.000	19	228.000	24.00	5,472.0						
37	Channel	C100x50x7.5	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	9.36	112.3						
38	Channel	C100x50x6	Type III	ASTM A36 Or Equivalent		m	12.000	8	96.000	9.16	875.4						
39	Channel	C8x5.4	Type III	ASTM A36 Or Equivalent		m	12.000	11	132.000	8.00	1,056.0						
40	Angle	L100x75x7	Type III	ASTM A36 Or Equivalent		m	12.000	1	12.000	9.32	111.8						
41	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	18	216.000	6.85	1,479.6						
42	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	12.000	41	492.000	6.85	3,370.2						

FORM 11A-2: FOR FOREIGN BIDDER, bidding price schedule of Goods (PRICED FORM) are specified as below:

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Typ. Size (mm2)	Round Quantity (pcs)	Total Length/ Area (MSQM)	Unit Weight (Kg / mtr / square)	Total Weight (KG)	Price mechanism	Unit Price (USD)	Total Amount (USD)	Manufacturer/ Origin	Delivery schedule (calendar days)	Remark		
43	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	6	72,000	4.47	321.8								
44	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	3	36,000	3.77	135.7								
45	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	12,000	1	12,000	3.77	45.2								
46	Square Hollow Section	S15150x150x12	Type III	ASTM A36 Or Equivalent		m	12,000	4	48,000	47.10	2,360.8								
47	Round Bar	Hot Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	1	6,000	7.99	47.9								
48	Round Bar	25x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	1	6,000	3.85	23.1								
49	Round Bar	20x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	4	24,000	2.47	59.3								
50	Round Bar	19x Round Bar	Type III	ASTM A36 Or Equivalent		m	6,000	8	48,000	2.33	111.8								
<b>SUB-TOTAL</b>													<b>20,168.3</b>						
<b>VII. Plate (Type-I)</b>																			
51	Plate	PL40	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	314	3,768.0								
52	Plate	PL35	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	274.75	3,297.0								
53	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	1.5 x 6.0	3	9,000	235.5	2,119.5								
54	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	3	36,000	235.5	8,478.0								
55	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	4	48,000	235.5	11,304.0								
56	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	3	36,000	196.25	7,065.0								
57	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	196.25	2,355.0								
58	Plate	PL20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	5	60,000	157	9,420.0								
59	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	2	24,000	117.75	2,826.0								
60	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	1.5 x 6.0	2	18,000	117.75	2,119.5								
61	Plate	PL12	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S1, S5	m2	2.0 x 6.0	1	12,000	94.2	1,130.4								
<b>SUB-TOTAL</b>													<b>53,882.4</b>						
<b>VIII. Plate (Type-II)</b>																			
62	Plate	PL60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9,000	471	4,239.0								
63	Plate	PL50	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	2	18,000	392.5	7,065.0								
64	Plate	PL40	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.5 x 6.0	1	9,000	314	2,826.0								
65	Plate	PL30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	4	48,000	235.5	11,304.0								
66	Plate	PL25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	2.0 x 6.0	6	72,000	196.25	14,130.0								
<b>SUB-TOTAL</b>													<b>39,564.0</b>						
<b>IX. Plate (Type-III)</b>																			
67	Plate	PL20	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36,000	157	5,622.0								
68	Plate	PL16	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	125.6	1,507.2								
69	Plate	PL12	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	94.2	1,130.4								
70	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	8	96,000	78.5	7,536.0								
71	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	78.5	942.0								
72	Plate	PL8	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	26	312,000	62.8	19,593.6								
73	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	14	168,000	47.1	7,912.8								
74	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	3	36,000	47.1	1,695.6								
75	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	2.0 x 6.0	1	12,000	47.1	565.2								
<b>SUB-TOTAL</b>													<b>46,534.8</b>						
<b>TOTAL WEIGHT</b>													<b>469,795.7</b>						
<b>B OTHER RELATED COSTS</b>																			
1	Supply of all testing and TPS/CA services as required in Technical requirement												Lot	1	Lumpsum	Included	Included		
2	Supply of all certificates and reports as required in Technical requirement including, but not limited to: MRCertificate, Certificate of Origin, Certificate of Quality and Quantity, Pre-Shipment inspection report and Inspection Release Note, ...												Lot	1	Lumpsum	Included	Included		
3	Transportation costs including packaging, preservation, freight												Lot	1	Lumpsum	Included	Included		
4	Supply of Vendor data as required in Technical requirement												Lot	1	Lumpsum	Included	Included		
5	Other related costs as required for the provision of GOODS (if any)												Lot	1	Lumpsum	Included	Included		
M1	<b>TOTAL AS-BID PRICE OF GOODS UNDER CIF TERM (Incoterms 2020) TO INTERNATIONAL PORTS IN HO CHI MINH CITY, S.R. VIETNAM / CIP TERM TAN SON NHAT AIRPORT, HO CHI MINH CITY, S.R. VIETNAM (Incoterms 2020)</b>																		

Notes:

- Bidder is requested to offer bid price of Goods under **CIF term** to International Ports in Ho Chi Minh city, S.R. Vietnam or CIP term to Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam (Incoterms 2020). Bidders are also requested to provide a number of containers and shipments for the transportation of Goods to International Ports in Ho Chi Minh city, S.R. Vietnam or CIP term to Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam.
- Bidders shall propose bid price as of the date 28 days prior to the deadline for submission of the bid as prescribed. In case the bidder declares that the bid price does not include taxes, fees, and charges (if applicable), the bidder's BDB will be disqualified.
- Bidder is requested to propose Unit price as per weight

**Part 2. TECHNICAL REQUIREMENTS**  
**Chapter V. TECHNICAL REQUIREMENTS**





## DANH MỤC- СПЕЦИФИКАЦИЯ

Tên hàng hóa/Dịch vụ -На приобретение товаров/услуг: Rong Doi Structural materials /  
Rong Doi Конструкционные материалы

Số ĐHXN -№ заявки: DN.XNXL-0575/25-TVT

STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
<b>I. VẬT TƯ THIẾT BỊ</b>						
<b>I. Rolled Tubular (Type-I)</b>						
1	038.010.07361	Rolled pipe Ø610x25 API 2W Grade 50 L=11800mm Труба стальная	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S8	Kg	17.023,80	
2	038.010.07897	Rolled pipe Ø508x20 API 2W Grade 50 L=11800mm Труба стальная	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S8	Kg	36.922,80	
3	038.010.07859	Rolled pipe Ø457x25 API 2W Grade 50 L=11800mm Труба стальная	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S8	Kg	15.714,30	
4	038.010.04632	Rolled pipe Ø457x15 API 2W Grade 50 L=11800mm Труба стальная	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S8	Kg	11.576,20	
<b>II. Rolled Tubular (Type-II)</b>						
5	038.010.00045	Rolled pipe Ø1300x60 API 2W Grade 50Z L=3000mm Труба стальная	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5, S8	Kg	16.513,30	
6	038.010.00046	Rolled pipe Ø610x30 API 2W Grade 50Z L=11800mm Труба стальная	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5, S8	Kg	5.063,50	
7	038.010.05017	Rolled pipe Ø508x25 API 2W Grade 50Z L=11800mm Труба стальная	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5, S8	Kg	14.055,60	
<b>III. Seamless Tubular (Type-I)</b>						
8	038.010.08119	Seamless Pipe Ø406.4x21.44 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	12.009,10	
9	038.010.08363	Seamless Pipe Ø355.6x19.05 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	3.731,40	
10	038.010.08364	Seamless Pipe Ø355.6x15.09 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	2.990,50	



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
11	038.010.08365	Seamless Pipe Ø324x19 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	11.804,60	
12	038.010.08223	Seamless Pipe Ø323.9x15.9 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	1.425,10	
13	038.010.06457	Seamless Pipe Ø323.9x15.9 API 5L Grade X52 PSL2 L=6000mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	724,60	
14	038.010.07424	Seamless Pipe Ø219.1x18.26 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	2.134,40	
15	038.010.06809	Seamless Pipe Ø219.1x12.7 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	3.049,80	
16	038.010.07532	Seamless Pipe Ø219x8.18 API 5L Grade X52 PSL2 L=11800mm Труба стальная	API 5L Grade X52 PSL2 Or Equivalent	Kg	1.003,70	
<b>IV. Seamless Tubular (Type-III)</b>						
17	038.010.07854	Seamless Pipe Ø219.1x8.18 API 5L Grade B Or Equivalent L=11800mm Труба стальная	API 5L Grade B Or Equivalent	Kg	4.516,60	
18	038.010.07249	Seamless Pipe Ø114.3x8.56 API 5L Grade B Or Equivalent L=11800mm Труба стальная	API 5L Grade B Or Equivalent	Kg	263,40	
19	038.010.07957	Seamless Pipe Ø114.3x6.02 API 5L Grade B Or Equivalent L=11800mm Труба стальная	API 5L Grade B Or Equivalent	Kg	569,10	
20	038.010.07590	Seamless Pipe Ø88.9x5.49 API 5L Grade B Or Equivalent L=6000mm Труба стальная	API 5L Grade B Or Equivalent	Kg	338,80	
21	038.010.06824	Seamless Pipe Ø60.3x3.91 API 5L Grade B Or Equivalent L=6000mm Труба стальная	API 5L Grade B Or Equivalent	Kg	326,20	
22	038.011.05962	Seamless Pipe Ø48.3x3.68 API 5L Grade B Or Equivalent L=6000mm Труба стальная	API 5L Grade B Or Equivalent	Kg	3.328,70	



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
23	038.011.05962	Seamless Pipe Ø48.3x3.68 API 5L Grade B Or Equipvalent L=6000mm Труба стальная	API 5L Grade B Or Equivalent	Kg	121,50	
<b>V. Shape Section (Type-I)</b>						
24	037.015.01551	Beam H900 x 300 x 15 x 23 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	55.294,80	
25	037.015.01552	Beam H600 x 300 x 14 x 23 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	26.845,00	
26	037.015.01069	Beam H450 x 300 x 11 x 18 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	1.463,20	
27	037.015.00320	Beam H400 x 200 x 8 x 13 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	42.834,00	
28	037.015.00657	Beam H250 x 125 x 6 x 9 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	2.794,20	
29	037.015.01553	Beam H148 x 100 x 6 x 9 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	746,90	
30	037.015.00007	Beam W18x46 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	808,30	
31	037.015.00008	Beam W12x30 ASTM A572 Grade 50 L=11800mm Балка	ASTM A572 Grade 50 Or Equivalent With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	Kg	13.652,60	
<b>VI. Shape Section (Type-III)</b>						
32	037.015.01124	Beam W8 x 31 ASTM A36 Or Equipvalent L=12000mm Балка	ASTM A36 Or Equivalent	Kg	553,20	
33	037.015.00661	Beam W6 x 15 ASTM A36 Or Equipvalent L=12000mm Балка	ASTM A36 Or Equivalent	Kg	1.620,00	



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
34	037.015.01402	Beam W4 x 13 ASTM A36 Or Equipvalent L=12000mm Балка	ASTM A36 Or Equivalent	Kg	2.280,00	
35	037.015.01402	Beam W4 x 13 ASTM A36 Or Equipvalent L=12000mm Балка	ASTM A36 Or Equivalent	Kg	228,00	
36	037.016.00057	Channel C150 x 75 x 9 ASTM A36 Or Equipvalent L=12000mm Швеллер	ASTM A36 Or Equivalent	Kg	5.472,00	
37	037.016.00311	Channel 100x50x5x7.5 ASTM A36 Or Equipvalent L=12000mm Швеллер	ASTM A36 Or Equivalent	Kg	112,30	
38	037.016.00673	Channel C100 x 50 x 6 ASTM A36 Or Equipvalent L=12000mm Швеллер	ASTM A36 Or Equivalent	Kg	879,40	
39	037.016.00707	Channel C4 x 5.4 ASTM A36 Or Equipvalent L=12000mm Швеллер	ASTM A36 Or Equivalent	Kg	1.056,00	
40	037.018.00332	Angle L100x75x7 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	111,80	
41	037.018.00327	Angle L75x75x6 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	1.479,60	
42	037.018.00327	Angle L75x75x6 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	3.370,20	
43	037.018.00006	Angle L50x50x6 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	321,80	
44	037.018.16469	Angle L50x50x5 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	135,70	
45	037.018.16469	Angle L50x50x5 ASTM A36 Or Equipvalent L=12000mm Сталь угловая	ASTM A36 Or Equivalent	Kg	45,20	
46	037.013.00001	Square Hollow Section SHS150x150x12 ASTM A36 Or Equivalent L=12000mm Трубы стальные прямоугольные	ASTM A36 Or Equivalent	Kg	2.260,80	
47	037.024.01065	Round Bar Ø36mm ASTM A36 Or Equipvalent L=6000mm Сталь круглая	ASTM A36 Or Equivalent	Kg	47,90	



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
48	037.024.01012	Round Bar Ø25mm ASTM A36 Or Equivalent L=6000mm Сталь круглая	ASTM A36 Or Equivalent	Kg	23,10	
49	037.024.00750	Round Bar Ø20mm ASTM A36 Or Equivalent L=6000mm Сталь круглая	ASTM A36 Or Equivalent	Kg	59,30	
50	037.024.00975	Round Bar Ø19mm ASTM A36 Or Equivalent L=6000mm Сталь круглая	ASTM A36 Or Equivalent	Kg	111,80	
<b>VII. Plate (Type-I)</b>						
51	037.021.01452	Plate 40mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	3.768,00	
52	037.021.04342	Plate 35mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	3.297,00	
53	037.021.03592	Plate 30mm x 1500mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	2.119,50	
54	037.021.03025	Plate 30mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	8.478,00	
55	037.021.03025	Plate 30mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	11.304,00	
56	037.021.01624	Plate 25mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	7.065,00	
57	037.021.01624	Plate 25mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	2.355,00	
58	037.021.04345	Plate 20mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	9.420,00	
59	037.021.04346	Plate 15mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	2.826,00	
60	037.021.04339	Plate 15mm x 1500mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	2.119,50	
61	037.021.04425	Plate 12mm x 2000mm x 6000mm API 2W Grade 50 Сталь листовая	API 2W Grade 50 Or Equivalent With Supplementary requirement S1, S3, S5	Kg	1.130,40	
<b>VIII. Plate (Type-II)</b>						



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
62	037.021.00682	Plate 60mm x 1500mm x 6000mm API 2W Grade 50Z Сталь листовая	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5	Kg	4.239,00	
63	037.021.02520	Plate 50mm x 1500mm x 6000mm API 2W Grade 50Z Сталь листовая	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5	Kg	7.065,00	
64	037.021.02138	Plate 40mm x 1500mm x 6000mm API 2W Grade 50Z Сталь листовая	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5	Kg	2.826,00	
65	037.021.04340	Plate 30mm x 2000mm x 6000mm API 2W Grade 50Z Сталь листовая	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5	Kg	11.304,00	
66	037.021.02013	Plate 25mm x 2000mm x 6000mm API 2W Grade 50Z Сталь листовая	API 2W Grade 50Z Or Equivalent With Supplementary requirement S1, S3, S4, S5	Kg	14.130,00	
<b>IX. Plate (Type-III)</b>						
67	037.021.01216	Plate 20mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	5.652,00	
68	037.021.01527	Plate 16mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	1.507,20	
69	037.021.02346	Plate 12mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	1.130,40	
70	037.021.04280	Plate 10mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	7.536,00	
71	037.021.04280	Plate 10mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	942,00	
72	037.021.02450	Plate 8mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	19.593,60	
73	037.021.04282	Plate 6mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	7.912,80	



STT П/п	Mã Vật Tư Код МТР	Tên VTTB/dịch vụ (Việt/Nga hoặc Anh) Наименование МТР/услуг (вьетнам./русс. или англ.)	Đặc Tính Kỹ Thuật Технические характеристики	ĐVT Ед. Изм.	Số Lượng Кол-во	Ghi Chú Примечание
(1)	(2)	(3)	(4)	(5)	(6)	(7)
74	037.021.04282	Plate 6mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	1.695,60	
75	037.021.04282	Plate 6mm x 2000mm x 6000mm ASTM A36 Or Equipvalent Сталь листовая	ASTM A36 Or Equivalent	Kg	565,20	

(\*) : New items

**Giám đốc XN - Директор Предприятия**

**Phạm Thanh Bình**

**Thỏa thuận/ Согласовано :**

**Phó giám đốc XNXL**

**Ký tắt/Viza:**

**Trưởng P.KTSX**

**Người thực hiện/Исполнитель:**

**Kỹ sư P.KTKH**





**THIEN NGA – HAI AU PHASE 1 PROJECT  
BLOCK 12/11, OFFSHORE VIETNAM**

**Approved by Director  
“OCD-VIETSOVPETRO”**

**PHAM THANH BINH  
" \_\_\_\_\_ " \_\_\_\_\_ 2025.**

**TECHNICAL REQUIREMENT  
FOR RONG DOI STRUCTURAL MATERIALS**

**Ref No: 9001-2300-QS-2102**

**Rev.B3: Re-approved for Bid**





**THIEN NGA – HAI AU PHASE 1 PROJECT  
BLOCK 12/11, OFFSHORE VIETNAM**

**TECHNICAL REQUIREMENT FOR RONG DOI STRUCTURAL  
MATERIALS**

---

**Agreed by:**

Deputy Director of OCD – VSP

Le Quoc Anh

**Checked by:**

Manager of Design Dept.

Tran Sy Thai

Project Manager

Dong Van Nhuong

Deputy Project Manager

Borodin E.C

Engineer of Design Dept.

Tran Dinh Xuan Hong

Construction Manager

Le Xuan Truong

Engineering Manager

Pham Minh Quang

Engineer of Design Dept.

Nguyen Tuan Cuong

Engineer of Design Dept.

Nguyen Huy

Engineer of Project Management  
Dept.

Nguyen Khanh Ky

**Prepared by:**

Engineer of Design Dept.

Tran Dang Hai

Engineer of Design Dept.

Nguyen Van Chung

Engineer of Design Dept.

Mai Duc Giang





ZARUBEZHNEFT EP VIETNAM B.V.

THIEN NGA - HAI AU PHASE 1 PROJECT, BLOCK 12/11, OFFSHORE VIETNAM



# TECHNICAL REQUIREMENT FOR RONG DOI STRUCTURAL MATERIALS

DOCUMENT NO. : 9001-2300-QS-2102

B3	29.08.25	Re-approved for Bid	M.D.Giang	P.M.Quang	D.V.Nhuong	
B2	06.08.25	Re-approved for Bid	M.D.Giang	P.M.Quang	D.V.Nhuong	
Rev No	Date	Purpose of Issue	Issued by	Checked By	App. by	App. by
			VSP			ZNEPV

**TRACK CHANGES**

<b>N<sup>o</sup></b>	<b>Revision N<sup>o</sup></b>	<b>Content of revision</b>	<b>Note</b>
1	B1	Approved for Bid	02.07.25
2	B2	Re-approved for Bid	06.08.25
3	B3	Re-approved for Bid	29.08.25



## TABLE OF CONTENTS

1. INTRODUCTION.....	4
2. DEFINITIONS AND ABBREVIATIONS .....	5
3. PURPOSE .....	6
4. SCOPE OF WORK/SUPPLY .....	6
5. TECHNICAL REQUIREMENT .....	7
6. YEAR OF MANUFACTURE .....	7
7. DELIVERY PLACE AND DELIVERY TIME.....	7
8. RECOMMENDED COUNTRY OF ORIGIN .....	7
9. RECOMMENDED VENDOR/MANUFACTURER REQUIREMENT .....	8
10. WARRANTY .....	9
11. CERTIFICATES AND DOCUMENTATION .....	9
12. VENDOR DATA REQUIREMENT LIST-VDRL.....	10
13. DOCUMENT REQUIREMENT .....	10

### APPENDICESD

APPENDIX 1 - MATERIAL TAKE-OF FOR RONG DOI STRUCTURAL MATERIALS

APPENDIX 2 - SPECIFICATION FOR STRUCTURAL STEEL MATERIAL

APPENDIX 3 - VENDOR DATA REQUIREMENT LIST





In June 2023, Vietsovpetro had signed transferred of Operatorship to the custodian of Zarubezhneft EP Vietnam.

The field development plan consists of a new platform BK-TNHA, a new subsea pipeline and risers between BK-TNHA to existing wellhead platform at WHd Rong Doi and upgrading/modification of CPP Rong Doi.

1) BK-TNHA (Thien Nga-Hai Au Wellhead Platform)

- Automated unmanned facilities operations, monitored and controlled from CPP RD.
- Total 9 wells (4 production wells, 2 future production wells & 3 spare slots).
- Covers TN-3X & HA-1X areas.

2) Subsea Pipeline from BK-TNHA to WHd RD

- 16” FWS x 36km subsea pipeline from WHP BK-TNHA to WHd RD.

3) Modifications Rong Doi (WHd RD/CPP RD)

Brownfield upgrade/modification on existing platform to cater the condensate and gas from BK-TNHA with required arrival pressure of 23 barg.

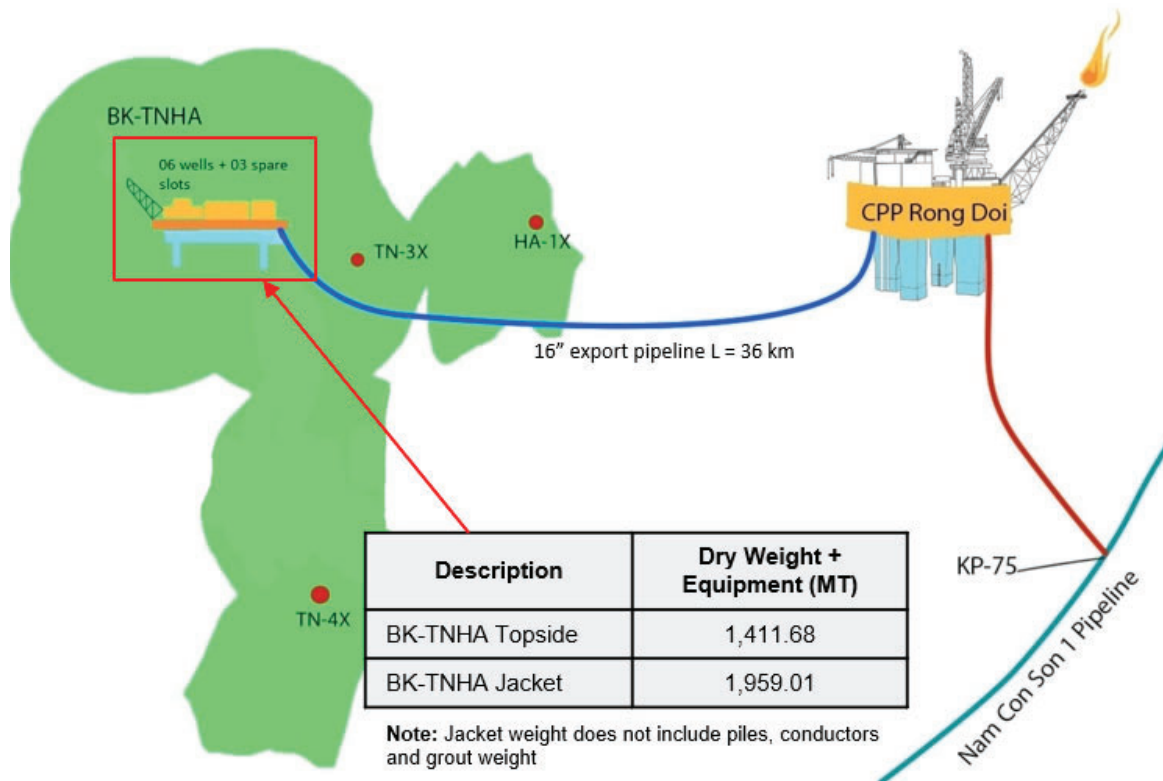


Figure 1.2: Thien Nga Hai Au Development Scheme In Phase 1.

2. DEFINITIONS AND ABBREVIATIONS

CLIENT /ZNEPV            Zarubezhneft EP Vietnam  
 CONTRACTOR /VSP      Vietsovpetro Joint Venture.

Correspondence	Letters, Faxes, Transmittals, Emails, Minutes of Meetings
CA	Certifying Authority
DCC	Document Controller
Document	Comprises of all Correspondence, Technical Deliverables, Shop Drawings, and Vendor Data, Technical Query, CONTRACTOR /CLIENT's Supplied Data, etc.
NCR	Non-conformance report
OCD	Offshore Construction Division.
PQA/QCM	Project QA/QC Manager
PM	Project Manager
PMT	Project Management Team
Sub-Contractor	Contractor's sub-contracted party for any part of the EPCIC work scope.
Technical Deliverables	Drawings, Specifications, Datasheets, Calculations, Reports, Procedures, TQs, Work Instructions, etc.
WHP	Wellhead Platform

### 3. PURPOSE



This technical requirement defines the minimum requirements for the supply of the materials, including tubulars, shape sections and plates for Rong Doi Modification.

### 4. SCOPE OF WORK/SUPPLY



The vendor shall supply full items and sufficient quantities in **Appendix 1 - Material Take-Off For Rong Doi Structural Materials**.

The Scope of supply also includes but not limited to the following:



- Engineering activities required for manufacture of the Material.
- Manufacture of the Materials in accordance with required Specifications.
- Provision of all testing and TPI/CA services required by Technical Requirement. Inspection and Testing Requirements in order get properly Certification.
- Delivery of the material in accordance with required delivery terms and condition.
- Provision of **VENDOR** data in accordance with **VENDOR** Data Requirement List in **Appendix 3** of this Technical Requirement.
- The **VENDOR** must provide all information requested, including a list of any exceptions and non-conformities to the specifications listed in this Technical Requirement.



**5. TECHNICAL REQUIREMENT**



VENDOR shall supply Tubulars, Shape sections and Plates that strictly comply with Doc No. 9001-2000-SS-0001\_Specification for Structural Steel Material (**Appendix 2**).

In the event of any conflict between this Technical Requirement, Specification, and other documents, the order of the precedence of the documents is as follows:

- Mandatory Laws, Standards and Regulation of Vietnam
- This technical requirement.
- Specifications, datasheet.
- International Codes and Standards.

**6. YEAR OF MANUFACTURE**

For Ex-Mill: Goods must be brand new and manufactured in 2025 year or later.

For Ex-Stock: Goods must be unused and manufactured in 2024 year or later.

**7. DELIVERY PLACE AND DELIVERY TIME**

- Delivery Place/Delivery term:
  - ✓ For Foreign Bidders: CIF term (Incoterms 2020) to International Ports in Ho Chi Minh City, S.R Viet Nam/ CIP term Tan Son Nhat Airport, Ho Chi Minh City, S.R Vietnam (incoterms 2020).
  - ✓ For Domestic Bidders: All GOODS shall be delivered at Vietsovpetro Site, No.67, 30/4 Road, Rach Dua Ward, Ho Chi Minh City, S.R Viet Nam or Vietsovpetro Port, No.69, 30/4 Road, Rach Dua Ward, Ho Chi Minh City, S.R Viet Nam.
- Delivery time of GOODS, including vendor data review, packing/handling, shipping, transportation, delivery... time shall be not later than **90** calendar days after issue of Letter of Award (LOA).

Note: VENDOR has to follow Vietsovpetro’s HSE policy when delivery goods to Vietsovpetro Site/Port.

**8. RECOMMENDED COUNTRY OF ORIGIN**

Description	Recommended country of origin
Tubular, Shape Section and Plate (Type I & Type II)	Europe, G7, Russia, Australia, Korea.



B3

Tubular, Shape Section and Plate (Type III)	Europe, G7, Russia, Australia, Korea, Singapore, Malaysia, Thailand, Indonesia, Brazil.
---	---

Note: Material & equipment made in **INDIA** or **CHINA** shall not be used. **VENDOR** must list out Country Original of all material, component in technical proposal.

**9. RECOMMENDED VENDOR/MANUFACTURER REQUIREMENT**

**VENDOR** to be recommended to offer materials from Vendor/Manufacturer as table below:

Level 1	Level 2
<b>TUBULAR</b>	
<ul style="list-style-type: none"> <li>• Nippon Steel</li> <li>• V &amp; M Corp</li> <li>• NSSMC</li> <li>• Bentler</li> <li>• EEW</li> <li>• Sumitomo</li> <li>• Tenaris</li> <li>• Van Leeuwen</li> <li>• Huyndai</li> <li>• Dong Yang</li> </ul>	<ul style="list-style-type: none"> <li>• JFE Steel Corp</li> <li>• Dong kuk</li> <li>• Steel Flower</li> <li>• Histeel</li> <li>• Chang woon</li> <li>• Turbos</li> <li>• Daiduck</li> <li>• PV Pipe</li> <li>• Kumsoo</li> </ul>
<b>PLATE</b>	
<ul style="list-style-type: none"> <li>• Arcelor Mittal</li> <li>• JFE Steel Corp</li> <li>• Nippon Steel</li> <li>• Posco</li> <li>• Huyndai</li> <li>• DongKuk</li> <li>• Salzgitr Stahl</li> </ul>	<ul style="list-style-type: none"> <li>• G. Fiori</li> <li>• Kawasaki</li> <li>• Mitsui</li> <li>• Soon Supply</li> <li>• Tenaris (DTS/Siderca)</li> </ul>
<b>BEAMS &amp; SHAPES</b>	
<ul style="list-style-type: none"> <li>• JFE Steel Corp</li> <li>• Nippon Steel</li> <li>• Posco</li> <li>• Tenaris</li> </ul>	<ul style="list-style-type: none"> <li>• Dongkuk</li> <li>• Celsa</li> <li>• Osaka</li> <li>• Mescier</li> </ul>
<ul style="list-style-type: none"> <li>• Arcelor -Mittal</li> <li>• Corus / British Steel</li> <li>• Edgen Murray</li> <li>• Incheon Iron &amp; Steel</li> </ul>	<ul style="list-style-type: none"> <li>• Regency Steel</li> <li>• Samkang</li> <li>• Tenaris ThyssenKrupp Mannesmann</li> <li>• Voest Alpine (COP approved)</li> <li>• Mitsui &amp; Co. Ltd</li> <li>• Regency Steel</li> <li>• Sumitomo Corporation</li> <li>• ThyssenKrupp</li> </ul>



Level 1	Level 2
<ul style="list-style-type: none"> <li>• V &amp; M</li> <li>• Huyndai</li> </ul>	<ul style="list-style-type: none"> <li>• Siam</li> <li>• Kawasaki Steel Co</li> <li>• Marubeni - Itochu Tubulars</li> </ul>
	<ul style="list-style-type: none"> <li>• Mannesmann</li> </ul>

## 10. WARRANTY

The warranty and Performance Guarantee of GOODS shall be 24 months from the date of received GOODS.

## 11. CERTIFICATES AND DOCUMENTATION

All relevant certificates must be confirmed to provide and to be submitted before delivery, but not limit:

- a) Mill Certificates (Original for Ex-Mill/Original or True Copy for Ex-Stock) shall comply with Section 6.8 of the Specification for Structural Steel Material (**Appendix 2**) and accordance with EN 10204 as follows:
  - Type 3.2 for Material type I and type II.
  - Type 3.1 for Material type III and Miscellaneous.
- b) Certificate of Origin issued or authenticated by The Chamber of Commerce in Manufacturer's/ Exporter's country (Original/electronic provided web-link to check).
- c) Certificate of Warranty issued by Bidder (Original/electronic provided web-link to check).
- d) Certificate of Quality and Quantity issued by manufacturer for Ex-Mill / issued by Stockist for Ex-Stock (Original/electronic provided web-link to check).
- e) Pre-shipment inspection report and Inspection Release Note (IRN) issued by third party inspector (TPI) to ensure Goods meet quality standards, technical specifications and contractual requirements including but not limited dimensional inspection, documentation review, packing and marking checks, visual inspection before each shipment (Original/electronic provided web-link to check) for Material type I and type II.

*Note: The recommended Third-Party are ABS, BV, DNV, and LR. In the event of force majeure conditions, if the Bidder proposes an alternative Third Party, the Bidder must provide a justification document. The proposed alternative Third Party must be a member of the International Association of Classification Societies (IACS) and subject to approval by the Contractor.*



## 12. VENDOR DATA REQUIREMENT LIST-VDRL



Refer to **Appendix 3** – VENDOR Data Requirement List

## 13. DOCUMENT REQUIREMENT

VENDOR is requested to submit a complete of Technical Documentations as a part of its bid document and the minimum requirements as listed below:

- Scope of supply with detailed specifications, quantities, manufacturer details, and country of origin (no information or any information such as “or equal”, “or equivalent” is not acceptable). The VENDOR to **specify ex-Mill or ex-stock** for each item in the Scope of supply table.
- Steel Rolled Pipe with clarified Mother Plate manufacturer and Pipe manufacturer for evaluation.
- Manufacturing, Test, Delivery Schedule.
- Statement of Compliance and Deviation or Exception List (If any).
- The supporting letter/license for sale/letter commitment issued by the manufacturer for Ex-mill/by agency for Ex-stock.
- Inspection & Test Plan (sample copy).
- Mill Certificate (sample copy).

### Notes:

*All documents and drawings in tender proposal shall be provided with: one (01) original and three (03) copies and one (01) set of electronic copies on a USB drive.*

*VENDOR also shall be full responsibility to submit for Vendor data register list (VDRL) and Vendor Data as required in section in “Documentation” of project documents for Company review after LOA.*

*All final documents shall be provided with: one (01) original and three (03) copies and one (01) set of electronic copies on a USB drive.*



**APPENDIX 1**

**MATERIAL TAKE-OFF FOR RONG DOI STRUCTURAL MATERIALS**

*(05 pages included this page)*



**MATERIAL TAKE-OFF FOR RONG DOI STRUCTURAL MATERIALS**  
(RONG DOI - MODIFICATION 2026)  
(Rev.B4 Date: August 29, 2025)

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Total Fabricated Length/ Area (m/m2)	Cont. Factor	Req. Length/ Area (m/m2)	Typ. Size (m/m2)	Round Quantity (pcs)	Total Length/ Area (M/SQM)	Unit Weight (Kg / mtr / sqmtr)	Total Weight (Kg)	Usage Area	Remark
<b>I. Rolled Tubular (Type-I)</b>																
1	Tubular	PIPE610x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	34.920	1.10	38.412	11.800	4	47.200	360.7	17,023.8	TNHA TOPSIDE	
2	Tubular	PIPE508x20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	124.190	1.10	136.609	11.800	13	153.400	240.7	36,922.8	RONG DOI PUQC	
3	Tubular	PIPE457x25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	48.000	1.10	52.800	11.800	5	59.000	266.3	15,714.3	RONG DOI PUQC	
4	Tubular	PIPE457x15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S8	m	64.200	1.10	70.620	11.800	6	70.800	163.5	11,576.2	RONG DOI PUQC	
<b>SUB-TOTAL</b>														<b>81,237.2</b>		
<b>II. Rolled Tubular (Type-II)</b>																
5	Tubular	PIPE1300x60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	6.610	1.10	7.271	3.000	3	9.000	1834.8	16,513.3	TNHA TOPSIDE	
6	Tubular	PIPE610x30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	8.170	1.10	8.987	11.800	1	11.800	429.1	5,063.5	TNHA TOPSIDE	
7	Tubular	PIPE508x25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5, S8	m	38.890	1.10	42.779	11.800	4	47.200	297.8	14,055.6	RONG DOI PUQC	
<b>SUB-TOTAL</b>														<b>35,632.4</b>		
<b>III. Seamless Tubular (Type-I)</b>																
8	Tubular	PIPE406.4x21.44	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	54.060	1.05	56.763	11.800	5	59.000	203.5	12,009.1	RONG DOI WHD JACKET	
9	Tubular	PIPE355.6x19.05	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	21.690	1.05	22.775	11.800	2	23.600	158.1	3,731.4	RONG DOI WHD JACKET	
10	Tubular	PIPE355.6x15.09	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	17.890	1.05	18.785	11.800	2	23.600	126.7	2,990.5	RONG DOI WHD PLATFORM	
11	Tubular	PIPE324x19	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	74.110	1.05	77.816	11.800	7	82.600	142.9	11,804.6	RONG DOI PUQC	
12	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	7.000	1.20	8.400	11.800	1	11.800	120.8	1,425.1	RISER SUPPORT FOR RONG DOI	
13	Tubular	PIPE323.9x15.9	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	1.500	1.20	1.800	6.000	1	6.000	120.8	724.6	SUBSEA TEMPLATE	
14	Tubular	PIPE219.1x18.26	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	16.170	1.05	16.979	11.800	2	23.600	90.4	2,134.4	RONG DOI WHD PLATFORM	
15	Tubular	PIPE219x12.7	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	35.380	1.05	37.149	11.800	4	47.200	64.6	3,049.8	RONG DOI PUQC	
16	Tubular	PIPE219x8.18	Type I	API 5L Grade X52 PSL2 Or Equivalent		m	21.560	1.05	22.638	11.800	2	23.600	42.5	1,003.7	TNHA TOPSIDE	
<b>SUB-TOTAL</b>														<b>38,873.4</b>		
<b>IV. Seamless Tubular (Type-III)</b>																
17	Tubular	PIPE219x8.18	Type III	API 5L Grade B Or Equivalent		m	94.060	1.10	103.466	11.800	9	106.200	42.5	4,516.6	RONG DOI PUQC	
18	Tubular	PIPE114.3x8.56	Type III	API 5L Grade B Or Equivalent		m	7.000	1.20	8.400	11.800	1	11.800	22.3	263.4	RONG DOI PUQC E & I SUPPORT	
19	Tubular	PIPE114.3x6.02	Type III	API 5L Grade B Or Equivalent		m	28.480	1.10	31.328	11.800	3	35.400	16.1	569.1	RONG DOI PUQC	
20	Tubular	PIPE88.9x5.49	Type III	API 5L Grade B Or Equivalent		m	21.000	1.20	25.200	6.000	5	30.000	11.3	338.8	RONG DOI PUQC E & I SUPPORT	
21	Tubular	PIPE60.3x3.91	Type III	API 5L Grade B Or Equivalent		m	50.000	1.20	60.000	6.000	10	60.000	5.4	326.2	RONG DOI PUQC E & I SUPPORT	
22	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	742.000	1.10	816.200	6.000	137	822.000	4.0	3,328.7	RONG DOI PUQC	

B4

**MATERIAL TAKE-OFF FOR RONG DOI STRUCTURAL MATERIALS**  
(RONG DOI - MODIFICATION 2026)  
(Rev.B4\_Date: August 29, 2025)

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Total Fabricated Length/ Area (m/m2)	Cont. Factor	Req. Length/ Area (m/m2)	Typ. Size (m/m2)	Round Quantity (pcs)	Total Length/ Area (M/SQM)	Unit Weight (Kg / mtr / sqmtr)	Total Weight (Kg)	Usage Area	Remark
23	Tubular	PIPE48.3x3.68	Type III	API 5L Grade B Or Equivalent		m	22.000	1.20	26.400	6.000	5	30.000	4.0	121.5	RONG DOI PUQC E & I SUPPORT	
<b>SUB-TOTAL</b>														<b>9,464.2</b>		
<b>V. Shape Section (Type-I)</b>																
24	Beam	H900x300x15x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	240.040	1.05	252.042	11.800	22	259.600	213.00	55,294.8	RONG DOI PUQC	
25	Beam	H600x300x14x23	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	143.649	1.05	150.831	11.800	13	153.400	175.00	26,845.0	RONG DOI PUQC	
26	Beam	H450x300x11x18	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	0.800	1.05	0.840	11.800	1	11.800	124.00	1,463.2	RONG DOI PUQC	
27	Beam	H400x200x8x13	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	615.910	1.05	646.706	11.800	55	649.000	66.00	42,834.0	RONG DOI PUQC & RONG DOI WHD PLATFORM	
28	Beam	H250x125x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	86.272	1.05	90.586	11.800	8	94.400	29.60	2,794.2	RONG DOI PUQC & RONG DOI WHD PLATFORM	
29	Beam	H148x100x6x9	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	28.040	1.05	29.442	11.800	3	35.400	21.10	746.9	RONG DOI PUQC	
30	Beam	W18x46	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	5.000	1.05	5.250	11.800	1	11.800	68.50	808.3	TNHA TOPSIDE	
31	Beam	W12x30	Type I	ASTM A572 Grade 50 Or Equivalent	With Supplementary requirement S5 (CVN test 27J @ 0°C) & S90 Fully killed steel, fine grain, good weldability properties	m	292.000	1.05	306.600	11.800	26	306.800	44.50	13,652.6	TNHA TOPSIDE	
<b>SUB-TOTAL</b>														<b>144,439.1</b>		
<b>VI. Shape Section (Type-III)</b>																
32	Beam	W8x31	Type III	ASTM A36 Or Equivalent		m	4.700	1.20	5.640	12.000	1	12.000	46.10	553.2	RONG DOI PIPING SUPPORT	
33	Beam	W6x15	Type III	ASTM A36 Or Equivalent		m	55.200	1.20	66.240	12.000	6	72.000	22.50	1,620.0	RONG DOI PIPING SUPPORT	
34	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	97.800	1.20	117.360	12.000	10	120.000	19.00	2,280.0	RONG DOI PIPING SUPPORT	

B4

**MATERIAL TAKE-OFF FOR RONG DOI STRUCTURAL MATERIALS**  
(RONG DOI - MODIFICATION 2026)  
(Rev.B4\_Date: August 29, 2025)

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Total Fabricated Length/ Area (m/m2)	Cont. Factor	Req. Length/ Area (m/m2)	Typ. Size (m/m2)	Round Quantity (pcs)	Total Length/ Area (M/SQM)	Unit Weight (Kg / mtr / sqmtr)	Total Weight (Kg)	Usage Area	Remark
35	Beam	W4x13	Type III	ASTM A36 Or Equivalent		m	9.000	1.20	10.800	12.000	1	12.000	19.00	228.0	RONG DOI PUQC E & I SUPPORT	
36	Channel	C150x75x9	Type III	ASTM A36 Or Equivalent		m	204.280	1.10	224.708	12.000	19	228.000	24.00	5,472.0	RONG DOI PUQC	
37	Channel	C100x50x5x7.5	Type III	ASTM A36 Or Equivalent		m	9.400	1.20	11.280	12.000	1	12.000	9.36	112.3	RONG DOI PUQC	
38	Channel	C100x50x6	Type III	ASTM A36 Or Equivalent		m	77.000	1.20	92.400	12.000	8	96.000	9.16	879.4	RONG DOI PUQC E & I SUPPORT	
39	Channel	C4x5.4	Type III	ASTM A36 Or Equivalent		m	103.300	1.20	123.960	12.000	11	132.000	8.00	1,056.0	RONG DOI PIPING SUPPORT	
40	Angle	L100x75x7	Type III	ASTM A36 Or Equivalent		m	8.740	1.10	9.614	12.000	1	12.000	9.32	111.8	RONG DOI PUQC	
41	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	178.500	1.20	214.200	12.000	18	216.000	6.85	1,479.6	RONG DOI PIPING SUPPORT	
42	Angle	L75x75x6	Type III	ASTM A36 Or Equivalent		m	401.000	1.20	481.200	12.000	41	492.000	6.85	3,370.2	RONG DOI PUQC E & I SUPPORT	
43	Angle	L50x50x6	Type III	ASTM A36 Or Equivalent		m	60.000	1.20	72.000	12.000	6	72.000	4.47	321.8	RONG DOI PUQC E & I SUPPORT	
44	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	28.000	1.20	33.600	12.000	3	36.000	3.77	135.7	RONG DOI PUQC E & I SUPPORT	
45	Angle	L50x50x5	Type III	ASTM A36 Or Equivalent		m	1.500	1.10	1.650	12.000	1	12.000	3.77	45.2	RONG DOI PUQC & RONG DOI WHD PLATFORM	
46	Square Hollow Section	SHS150x150x12	Type III	ASTM A36 Or Equivalent		m	38.080	1.10	41.888	12.000	4	48.000	47.10	2,260.8	RONG DOI WHD PLATFORM	
47	Round Bar	36ø Round Bar	Type III	ASTM A36 Or Equivalent		m	1.800	1.10	1.980	6.000	1	6.000	7.99	47.9	RONG DOI WHD PLATFORM	
48	Round Bar	25ø Round Bar	Type III	ASTM A36 Or Equivalent		m	0.800	1.10	0.880	6.000	1	6.000	3.85	23.1	RONG DOI PUQC	
49	Round Bar	20ø Round Bar	Type III	ASTM A36 Or Equivalent		m	18.000	1.10	19.800	6.000	4	24.000	2.47	59.3	RONG DOI PUQC	
50	Round Bar	19ø Round Bar	Type III	ASTM A36 Or Equivalent		m	39.150	1.10	43.065	6.000	8	48.000	2.33	111.8	RONG DOI PUQC & RONG DOI WHD PLATFORM	
<b>SUB-TOTAL</b>														<b>20,168.3</b>		
<b>VII. Plate (Type-I)</b>																
51	Plate	PL40	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	2.120	1.30	2.756	2.0 x 6.0	1	12.000	314	3,768.0	TNHA TOPSIDE	
52	Plate	PL35	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	6.800	1.30	8.840	2.0 x 6.0	1	12.000	274.75	3,297.0	RONG DOI WHD JACKET	
53	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	1.570	1.30	2.041	1.5 x 6.0	1	9.000	235.5	2,119.5	RONG DOI WHD JACKET	
54	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	18.980	1.30	24.674	2.0 x 6.0	3	36.000	235.5	8,478.0	TNHA TOPSIDE	
55	Plate	PL30	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	35.000	1.30	45.500	2.0 x 6.0	4	48.000	235.5	11,304.0	RONG DOI PUQC	
56	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	25.480	1.30	33.124	2.0 x 6.0	3	36.000	196.25	7,065.0	RONG DOI PUQC & RONG DOI WHD PLATFORM	

B4

**MATERIAL TAKE-OFF FOR RONG DOI STRUCTURAL MATERIALS**  
**(RONG DOI - MODIFICATION 2026)**  
**(Rev.B4\_Date: August 29, 2025)**

No.	Type	Description	Material class	Material Grade	Supplementary	Unit	Total Fabricated Length/ Area (m/m2)	Cont. Factor	Req. Length/ Area (m/m2)	Typ. Size (m/m2)	Round Quantity (pcs)	Total Length/ Area (M/SQM)	Unit Weight (Kg / mtr / sqmtr)	Total Weight (Kg)	Usage Area	Remark
57	Plate	PL25	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	1.560	1.30	2.028	2.0 x 6.0	1	12.000	196.25	2,355.0	TNHA TOPSIDE	
58	Plate	PL20	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	45.604	1.30	59.285	2.0 x 6.0	5	60.000	157	9,420.0	RONG DOI PUQC & RONG DOI WHD JACKET	
59	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	12.650	1.30	16.445	2.0 x 6.0	2	24.000	117.75	2,826.0	TNHA TOPSIDE	
60	Plate	PL15	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	13.000	1.30	16.900	1.5 x 6.0	2	18.000	117.75	2,119.5	RONG DOI PUQC	
61	Plate	PL12	Type I	API 2W Grade 50 Or Equivalent	With Supplementary requirement S1, S3, S5	m2	9.680	1.20	11.616	2.0 x 6.0	1	12.000	94.2	1,130.4	RONG DOI PUQC	
<b>SUB-TOTAL</b>														<b>53,882.4</b>		
<b>VIII. Plate (Type-II)</b>																
62	Plate	PL60	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	1.520	1.30	1.976	1.5 x 6.0	1	9.000	471	4,239.0	RONG DOI PUQC	
63	Plate	PL50	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	12.619	1.30	16.405	1.5 x 6.0	2	18.000	392.5	7,065.0	RONG DOI PUQC	
64	Plate	PL40	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	0.530	1.30	0.689	1.5 x 6.0	1	9.000	314	2,826.0	RONG DOI PUQC	
65	Plate	PL30	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	19.590	1.30	25.467	2.0 x 6.0	4	48.000	235.5	11,304.0	TNHA TOPSIDE	
66	Plate	PL25	Type II	API 2W Grade 50Z Or Equivalent	With Supplementary requirement S1, S3, S4, S5	m2	39.370	1.30	51.181	2.0 x 6.0	6	72.000	196.25	14,130.0	RONG DOI PUQC & RONG DOI WHD JACKET	
<b>SUB-TOTAL</b>														<b>39,564.0</b>		
<b>IX. Plate (Type-III)</b>																
67	Plate	PL20	Type III	ASTM A36 Or Equivalent		m2	20.060	1.20	24.072	2.0 x 6.0	3	36.000	157	5,652.0	RISER SUPPORT FOR RONG DOI	
68	Plate	PL16	Type III	ASTM A36 Or Equivalent		m2	9.410	1.20	11.292	2.0 x 6.0	1	12.000	125.6	1,507.2	RISER SUPPORT FOR RONG DOI	
69	Plate	PL12	Type III	ASTM A36 Or Equivalent		m2	8.060	1.20	9.672	2.0 x 6.0	1	12.000	94.2	1,130.4	RISER SUPPORT & RONG DOI PUQC	
70	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	79.586	1.20	95.504	2.0 x 6.0	8	96.000	78.5	7,536.0	RONG DOI PUQC & RONG DOI WHD PLATFORM	
71	Plate	PL10	Type III	ASTM A36 Or Equivalent		m2	4.133	1.20	4.959	2.0 x 6.0	1	12.000	78.5	942.0	RONG DOI PUQC E & I SUPPORT	
72	Plate	PL8	Type III	ASTM A36 Or Equivalent		m2	251.820	1.20	302.184	2.0 x 6.0	26	312.000	62.8	19,593.6	RONG DOI PUQC & RISER SUPPORT	
73	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	133.053	1.20	159.663	2.0 x 6.0	14	168.000	47.1	7,912.8	RONG DOI PUQC & RONG DOI WHD PLATFORM	
74	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	25.601	1.20	30.721	2.0 x 6.0	3	36.000	47.1	1,695.6	RONG DOI PUQC E & I SUPPORT	
75	Plate	PL6	Type III	ASTM A36 Or Equivalent		m2	9.500	1.20	11.400	2.0 x 6.0	1	12.000	47.1	565.2	RONG DOI PIPING SUPPORT	
<b>SUB-TOTAL</b>														<b>46,534.8</b>		
<b>TOTAL WEIGHT</b>														<b>469,795.7</b>		

B4



**APPENDIX 2**  
**SPECIFICATION FOR STRUCTURAL STEEL MATERIAL**  
*(21 pages included this page)*





**ZARUBEZHNEFT EP VIETNAM B.V.  
BLOCK 12/11 THIEN NGA HAI AU DEVELOPMENT PROJECT**



**SPECIFICATION FOR STRUCTURAL STEEL  
MATERIAL**

**DOCUMENT No.: 9001-2000-SS-0001-C1**

Digitally signed by A. Karim Date: 2025.06.17 10:04:57 +0800  
Azmi Abdul Karim 2025.06.17 10:04:57 +0800  
Dr. Naaim Foad Ahmad 2025.06.17 10:04:58 +0800

C1	17.06.25	Approved for Construction	LMZ	AAK	NZM			
B1	29.05.25	Issued for Approval	LMZ	AAK	NZM			
A2	13.05.25	Issued for Approval Review	LMZ	AAK	NZM			
A1	15.04.25	Issued for Review	LMZ	AAK	NZM			
Rev	Date	Purpose of issue	Issued By	Check by	App. by	Check by	App. by	App. by
			DAR			VSP		ZNEPV

## TRACK CHANGES

<b>№</b>	<b>Revision №</b>	<b>Content of Changes</b>	<b>Date of Revision</b>
1	A1	Issued for Review	15.04.25
2	A2	Issued for <del>Approval</del> -Review	13.05.25
3	B1	Issued for Approval	29.05.25
4	C1	Approved for Construction	17.06.25

**Notes: Detailed revision of the documents shall refer to Comment Response Sheet (CRS).**



**TABLE OF CONTENTS**

1. INTRODUCTION .....	4
2. DEFINITIONS AND ABBREVIATIONS.....	6
3. PURPOSE.....	7
4. SCOPE.....	7
5. REFERENCE DOCUMENTS.....	7
6. STRUCTURAL STEEL .....	9

**APPENDICES**

APPENDIX A      N/A



1. INTRODUCTION

The block 12/11 covers 5347.4 km<sup>2</sup> (excluded the part of Premier Oil company and returning area after completing the second of exploration phase) is 320 km from the Vung Tau City, belongs to the Southwest of the Nam Con Son Basin. The block is spread out from 07°08' to 07°45' north latitude and from 107°45' to 108°30' east longitude, which is adjoined with 11-2/09 and 11-2 blocks to the north, 13/03 block to the south, 20 and 21 blocks to the west and the 06/94 to the east. The block has a flat bathymetry with the water depth of 70 – 120 m.

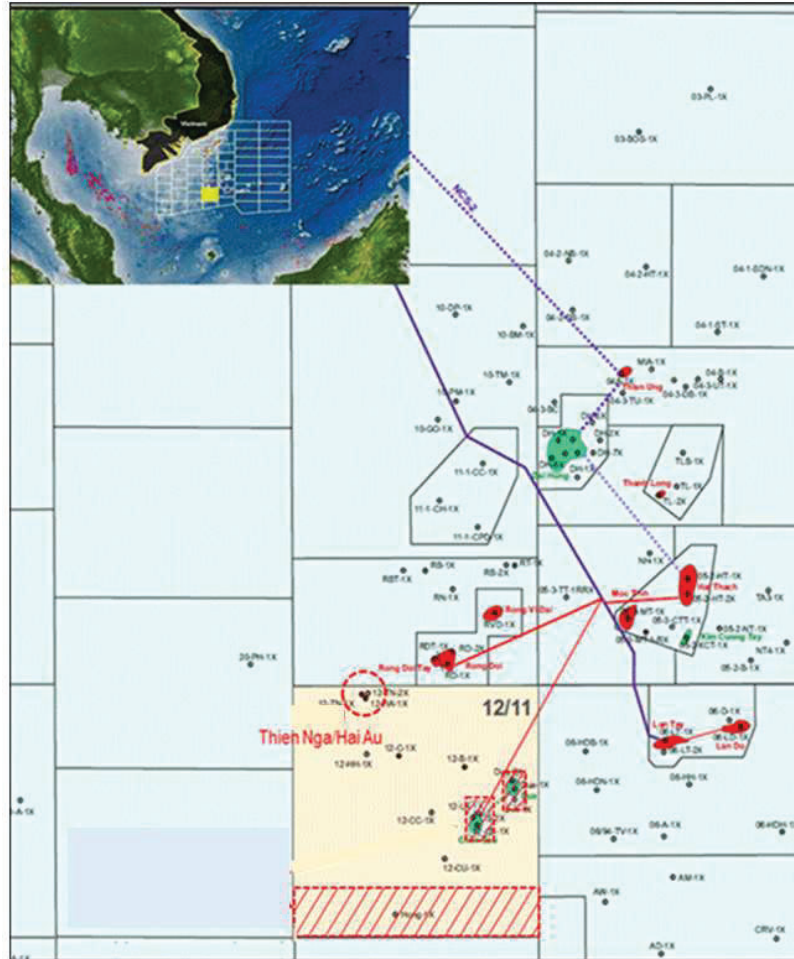


Figure 1.1: Thien Nga – Hai Au location in Block 12/11, Nam Con Son Basin

In 2010, Vietsovetro and JSC Zarubezhneft got the Petrovietnam’s bidding invitation for PSC of block 12/11 block after it had been returned by the Premier Oil Company.

In 2011, NIPI institute, Vietsovetro have conducted the technical and economic evaluation of 12/11 project for JSC Zarubezhneft. Following the bidding result, JSC Zarubezhneft got the 100% interest of block 12/11 PSC, and Vietsovetro then was assigned to become the Operator.

In June 2023, Vietsovetro had signed transferred of Operatorship to the custodian of Zarubezhneft EP Vietnam.



The field development plan consists of a new platform BK-TNHA, a new subsea pipeline and risers between BK-TNHA to existing wellhead platform at WHd Rong Doi and upgrading/modification of CPP Rong Doi.

1) **BK-TNHA (Thien Nga-Hai Au Wellhead Platform)**

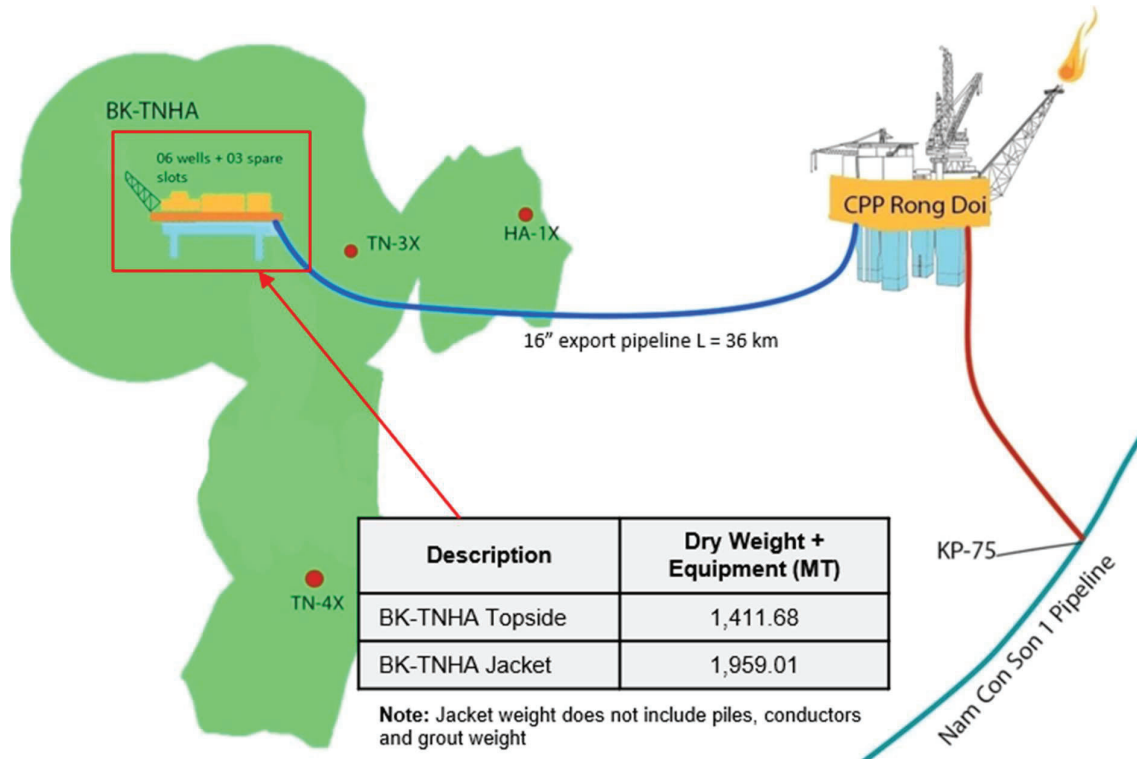
- Automated unmanned facilities operations, monitored and controlled from CPP RD.
- Total 9 wells (4 production wells, 2 future production wells & 3 spare slots).
- Covers TN-3X & HA-1X areas.

2) **Subsea Pipeline from BK-TNHA to WHd RD**

- 16” FWS x 36km subsea pipeline from WHP BK-TNHA to WHd RD.

3) **Modifications Rong Doi (WHd RD/CPP RD)**

- Brownfield upgrade/modification on existing platform to cater the condensate and gas from BK-TNHA with required arrival pressure of 15 barg at the Booster Compressor Suction Header.



**2. DEFINITIONS AND ABBREVIATIONS**

**2.1 DEFINITIONS**

All documents which will use the following words, and expression shall have the meanings given:

COMPANY	Zarubezhneft EP Vietnam B.V. (ZNEPV)
CONTRACTOR	Vietsovpetro Joint Venture (VSP JV)
SUBCONTRACTOR	DAR Energy Sdn Bhd (DAR), in collaboration with VSP-NIPI, aims to fulfill the WORK.
SUB-SUBCONTRACTOR	Party that provides services to perform scope and services on behalf of SUBCONTRACTOR
SUPPLIER/VENDOR	Party responsible for the manufacturing and/or supply of materials, equipment, technical documents/drawings, and services to perform the duties specified by CONTRACTOR
Shall	The words ‘shall’ indicate requirements
Should	The words ‘should’ indicate recommendations
WORK	Provision Of Engineering Services for EPCIC of Thien Nga Hai Au Phase 1 Project

**2.2 ABBREVIATION**

AFC	Approved for Construction
AISC	American Institute of Steel Construction
API	American Petroleum Institute
ASD	Allowable Stress Design
ASTM	American Society for Testing of Materials
EEMUA	Engineering Equipment and Materials Users Association
IFR	Issued for Review
MPa	Mega Pascal
TPA	Third Party Authority



**SPECIFICATION FOR STRUCTURAL STEEL MATERIAL**

TTP	Through Thickness Property (Z-direction)
WSD	Working Stress Design
AWS	American Welding Society
NDT	Non-Destructive Test
TMCP	Thermo-Mechanical Control Processing
EHS	Extra High Strength
QT	Quenched and Tempered
MTC	Material Test Certificate

**3. PURPOSE**

The purpose of this document is to define the specification for the structural steel to be used for design and construction of BKTNHA Wellhead platform and for the modifications on the existing Rong Doi platforms.

**4. SCOPE**

This specification covers steel plates, hot rolled sections, fabricated (cold-rolled pipe) and seamless tubulars only. Steel plates covered by this specification are suitable for manufacture of welded sections and tubulars although their fabrication is subject to the conditions specified in API 2B and other relevant specifications listed in Section 5.0.

**5. REFERENCE DOCUMENTS**

**5.1 INTERNATIONAL CODES AND STANDARDS**

NO.	DOCUMENT NUMBER	DOCUMENT TITLE	REMARKS
1	AISC ASD 9 <sup>th</sup> Edition 1989	Specification for Structural Steel Buildings-Allowable Stress Design	
2	API RP 2A WSD 22 <sup>nd</sup> Edition 2014	Recommended Practice for Planning, Designing and Constructing Fixed Offshore Platforms- Working Stress Design	



**SPECIFICATION FOR STRUCTURAL STEEL MATERIAL**

<b>NO.</b>	<b>DOCUMENT NUMBER</b>	<b>DOCUMENT TITLE</b>	<b>REMARKS</b>
3	API 2H, 9 <sup>th</sup> Edition 2006	Specification for Carbon Manganese Steel Plates for Offshore Structures	
4	API 2W, 6 <sup>th</sup> Edition 2019	Specification for Steel Plates for Offshore Structures, Produced by Thermo-Mechanical Control Process (TMCP)	
5	API 2B, 6 <sup>th</sup> Edition 2021	Specification for the Fabrication of Structural Steel Pipe	
6	API 5L, 46 <sup>th</sup> Edition 2018	Specification for Line Pipe	
7	API RP 2X, 2004 Edition	Recommended Practice for Ultrasonic Examination of Offshore Structural Fabrication and Guidelines for Qualification of Ultrasonic Technicians	
8	API RP 2Z, 4 <sup>th</sup> Edition 2005	Recommended Practice for Preproduction Qualification for Steel Plates for Offshore Structures	
9	ASTM A6/A6M, 2023 Edition	Standard Specification for General Requirement for Rolled Structural Steel Bars, Plates, Shapes and Sheet Piling	
10	ASTM A572/A572M, 2021 Edition	Standard Specification for High Strength Low Alloy Columbium-Vanadium Structural Steel	
11	ASTM A36/A36M, 2019 Edition	Standard Specification for Carbon Structural Steel	
12	ASTM A370, 2023 Edition	Standard Test Methods and Definitions for Mechanical Testing of Steel Products	
13	AWS D1.1/D1.1M, Errata March 2022	Structural Welding Code - Steel	
14	EEMUA 158, 3 <sup>rd</sup> Edition 2014	Construction Specification for Fixed Offshore Platforms	
15	EURONORM 18 Standard	Steel and cast iron – Methods of chemical analysis – General principles of spectrometric analysis.	



5.2 PROJECT REFERENCE

NO.	DOCUMENT NUMBER	DOCUMENT TITLE	REMARKS
1	9001-2201-SS-0003	Specification for Structural Miscellenaous Items	

**6. STRUCTURAL STEEL**

6.1 GENERAL REQUIREMENTS

- All steels shall be new and in good condition. Steel manufactured and kept for more than one (1) year must be with fully material test certificates, clearly identified as stock material, and must receive written approval from COMPANY prior issuance of the purchase order.
- All steels are intended for welding and shall have good weldable properties.
- All steel materials shall be in accordance with this specification and other referenced codes and standards
- All steel materials type I & II shall be fully killed.
- All steel materials type I & II shall be made to fine grain practice.
- All products shall be traceable to the cast number.
- All cold-formed or fabricated tubulars shall meet the requirements of relevant specifications for forming, welding, inspecting and testing as listed in Section 5.0.
- The finished steel shall be presented for inspection such that the surface can be readily inspected for defects. All surfaces shall be 100% visually inspected and shall indicate no defect.
- Repair of steel plates by welding by the manufacturer is not acceptable.
- For steel grade ASTM A572 with Supplementary Requirement S5, the Charpy V-notch impact test shall be done using three transverse specimens and tested in accordance with ASTM A6. Minimum average energy shall be 27J at 0-deg Celsius test temperature. Specimen size of 10mm x 7.5mm shall be used.
- For steel grade ASTM A572 with Supplementary Requirement S90, the chemical elements shall be selected such that the steel product exhibits the stated mechanical properties with good weldability properties.

This specification covered all steel materials for type-I, II and III except for crane pedestal (supplied by vendor) and non-structural carbon steel materials such as timber, stainless steel, galvanized steels, bolt and nuts, etc. shall be referred to Specification for Structural Miscellaneous Items, document no. 9001-2201-SS-0003.



6.2 STEEL TYPES AND APPLICATIONS

Structural steel is categorized into the following types according to their application.

**Table - 2 Steel Types and Applications**

Steel Type	Description	Application
Type I High Strength	Steel with a specified minimum yield strength of 345 MPa	<p><u>All primary and secondary</u> tubular and wide flange (W10 and above) beams.</p> <p>Including but not limited to jacket legs, jacket braces, piles, skirt pile sleeves, brace end stubs required for fatigue considerations, crane pedestal columns, deck legs, truss braces, plate girders, stiffeners, main beams and deck plates.</p>
Type II High Strength with TTP	Steel with a specified minimum yield strength of 345 MPa and TTP	<p>Structural members, which are fracture-critical and requiring improved through thickness property.</p> <p>Including but not limited to tubular joint chords (cans), lifting eyes and cheek plates, deck through leg connection to horizontal beams, and top/bottom beam flanges supporting end of braces or columns.</p>
Type III Mild Steel	Steel with a specified minimum yield strength of 240 MPa	<p>All <u>tertiary steelwork</u>, plates and fabricated (cold-roll) tubular not requiring high strength steel and beam sections smaller than W10.</p> <p>Walkways, deck plate, deck secondary beams, and secondary tubular, handrail, stairways, ladders, gratings, pipe supports, stair bracings, hangers, access platforms, hatch cover, ladder and cage</p>

**i.) Primary members**

Structural elements are essential to the overall integrity of the installation and the failure of which would have severe consequences such as loss of human life,



considerable physical damage, pollution etc. Such applications include but are not limited to jacket leg joint cans, deck leg joint cans, brace joint cans, piles, jacket legs, deck legs between joint cans, main framing members of any structure or portion of a structure that supports critical equipment, braces, deck truss bracing, plate girders, main rolled shaped beams, crane pedestal joint cans, crane pedestals, pedestal adapters, kingposts, lifting pad-eye's main and cheek plates and Lifting attachments etc. Main framing members of any raised structure at an offshore platform that supports critical equipment whose failure may have a serious consequence to the platform's safety shall also be considered as primary members.

### **ii.) Secondary members**

Structural elements critical to the local integrity of the installation, but by whose failure the effect on the overall structural integrity would be unlikely. Examples of these are j-tubes, caissons, well conductors, plates, equipment supports, access platforms, protective frames, boat landings, barge bumpers, monorails and appurtenance support, etc.

### **iii.) Tertiary members**

All outfitting steel work not essential to the main stability of the structure but providing a functional installation, a safe working environment, and allowing safe access. Items such as anodes, walkways, ladders, stairways, handrails, small platforms and minor equipment supports, piping or service supports are included in this category.

Despite being non-critical to the overall integrity of the platform, all secondary and tertiary structural members shall be locally adequate for the anticipated loading for which the members are designed for.



6.3 STEEL TYPES, SHAPES AND SPECIFICATIONS

Structural steel material shall be in accordance with the specifications given in Table 1.

**Table – 1 Steel Specifications to American Standards**

Material Type	Steel Shape	Specification	Thickness, t (mm)	Min. Yield Strength (MPa)	Min. Ultimate Tensile Strength (MPa)	
Type I	Plate	API 2H Grade 50N with Supplementary Requirement S1	$t \leq 64$	345	483	
			$t > 64$	325	483	
	Plate	API 2W Grade 50 with Supplementary Requirement S1	$t \leq 25$	345-517	448	
			$t > 25$	345-483	448	
	Shapes	ASTM A572 Grade 50 with Supplementary Requirements S5, S90 Fully killed, Fine grain, Good weldable properties	$t < 100$	345	450	
Tubulars OD > 406mm Fabricated from Plates	Refer Type I plate above	As above	As above	As above		
Type II	Plate	API 2H Grade 50N with Supplementary S1, S4	$t \leq 64$	345	483	
			$t > 64$	325	483	
		Plate	API 2W Grade 50 with Supplementary S1, S4	$t \leq 25$	345-517	448
				$t > 25$	345-483	448
	Seamless Pipes OD $\leq$ 406mm	API 5L Grade PSL-2 L360N/X52N or L360M/X52M	$t \leq 25$	360-530	460-760	
Shapes	<i>Not used.</i>					



SPECIFICATION FOR STRUCTURAL STEEL MATERIAL

Material Type	Steel Shape	Specification	Thickness, t (mm)	Min. Yield Strength (MPa)	Min. Ultimate Tensile Strength (MPa)
	Tubulars Fabricated from Plates	Refer Type II plate above	As above	As above	As above
	Seamless Pipes	<i>Not used</i>			
Type III	Plate / Open Sections	ASTM A36	$t \leq 51$	248	400
	Seamless pipes	API 5L Gr B	-	240	415

#### 6.4 SHAPES AND SIZES

For ease of procurement and material control, the following practice shall be adhered to:

##### a) Tubes

For sizes up to 406.4 mm (16") outside diameter, seamless tubular shall be used. Structural pipes having an outside diameter larger than 16 inches (406 mm) shall be fabricated from plate in accordance with API Spec 2B or other applicable standards as listed in Section 5.0.

Fabricated tubulars shall have their diameters to thickness (d/t) ratios greater than 20 and less than 60.

All seamless pipes below 219mm (8 in) diameter and smaller shall be Type III steel.

##### b) Plate

Except for flat bars for handrail and vertical ladder, plate thickness shall be selected from the following range:

6, 8, 10, 12, 15, 20, 25, 30, 35 and then at 5mm increments up to 80 mm.

Rationalisation of plate thicknesses shall be performed when there is only a very small quantity of a given type of plate. All plates below 12mm thick shall be Type III steel.



**c) Beams, Columns, Angles and Channels**

W shapes up to W36 shall be hot-rolled sections. I-sections with depths greater than 950mm shall be fabricated from plates.

All stringer beams smaller than W10 should be Type III Mild Steel.

**6.5 STEEL MANUFACTURING PROCESS**

The requirements given in the relevant codes and standards listed in Section 4.0 shall apply. Rimmed or capped steels are not acceptable.

**6.6 DELIVERY CONDITION**

All structural steel shall be delivered in accordance with the requirements of the steel specifications and the additional requirements given in this specification.

Unless specified otherwise, structural steel elements shall be furnished in the longest lengths compatible with mill practice, normalizing equipment and shipping limitations.

Structural steel shapes, pipe, and plate shall be new and straight, and free from defects, mill scale, rust, laps, seams, scabs and deformation.

Tubulars shall be supplied with end caps and edge protectors.

The delivery condition of steel plates shall meet the following requirements:

For Extra High Strength (EHS) steel grades (i.e. grades above S355), the delivery condition shall be TMCP (with or without accelerated cooling) or QT. Direct quenching after rolling followed by tempering is considered as equivalent to conventional quenching and tempering (QT). Steel plates of Special and First Category with thickness less 65 mm than shall be in TMCP-AcC Delivery Condition (Thermo mechanically rolled + Accelerated Cooling).

As regard to as-delivery conditions, the following thickness limitations shall apply:

- $t \leq 150$  mm for normalized and normalized rolling plates
- $t \leq 100$  mm for thermo mechanical rolled plates and for QT plates
- $t \leq 40$  mm for as-rolled plates, always providing that steel quality is KL 0 or KL + 20, or
- $t \leq 25$  mm for as-rolled sections. Otherwise, as-rolled plates are not permitted.

Minimum reduction ratio of concast slab to plate thickness shall be 3.5 to 1 (3 to 1 for tubulars used in piles).



## 6.7 QUALITY ASSURANCE

The Steel Supplier or Vendor shall demonstrate that they operate a quality system in accordance with an internationally recognized standard ISO9001. The effectiveness of the quality system shall be subject to monitoring by Purchaser/COMPANY and in addition, may be audited following an agreed period of notice.

The Vendor shall submit a quality control program, including a sample test certificate, for Purchaser review at the time of Tender. The Vendor shall provide facilities for inspection and provide full cooperation with Purchaser and TPA Inspectors during manufacturing, assembly and testing.

## 6.8 MILL TESTS AND CERTIFICATES

All mandatory inspection and testing listed under the basic specification to which the steel is manufactured and all supplementary and/or additional requirements of this specification for the applicable grade shall be performed by the manufacturer and documented.

One set of all relevant certificates and reports, clearly legible and in English language shall be submitted to COMPANY. SI units shall be used in all documentation.

The mill certificates shall be signed by the manufacturer's Quality Assurance representative and where specified on the Purchase Order, an independent and reputable third party acceptable to the COMPANY, to state compliance with this specification.

The mill test certificates for all Primary and Secondary Steel shall comply with EN 10204 certification type-3.2. The mill test certificates for Tertiary Steels shall comply with EN 10204 certification type-3.1.

## 6.9 EX-STOCK STEEL

Steel manufactured more than one (1) year prior to actual fabrication date shall not be accepted unless approved by COMPANY. However, in case of any immediate requirement of any small quantity, supply of ex-stock steel in good condition and free from rust and pitting may be offered for COMPANY's consideration. Such material shall be easily identifiable with respect to its Heat / Cast number, Manufacturer's stamp, colour coding, Grade etc., as given in the mill test certificate. The mill test certificates of such material shall meet the required steel specification.

The original Mill Certificate of materials shall be made available to the Inspector for review and checking. Certificate made by dealers or stockist shall be not acceptable. Certified true cope of a Mill Certificate by an International and COMPANY recognised certification authority may be accepted provided that the original Mill Certificate can be shown to the Inspector for review. The original marking shall be visible on products. In addition, the COMPANY or CONTRACTOR (VSP) reserves the right to require additional or confirmatory tests (chemical analysis, mechanical tests, thickness



measurements, etc.) from the stockist and to undertake a visit at stockist's storage area to check the said products as regard to corrosion, surface condition, storage condition, markings, etc.

#### 6.10 UN-IDENTIFIABLE STEEL

Steel material that is available in Contractor's stock, which is not identifiable through markings and corresponding mill certificates, or for which mill certificates are not available, shall not be used.

#### 6.11 CHEMICAL COMPOSITION

The requirements given in the steel specifications shall apply.

#### 6.12 MECHANICAL PROPERTIES

The requirements given in the steel specifications shall apply.

#### 6.13 STEEL MARKING

All steels shall be identified by coded marking and/or heat numbers and shall be lasting, visible and eligible so that all steel is identifiable. The material identification and traceability procedure shall be developed to identify each structural member with Heat Number /Cast Number to correlate the test certificates.

All markings (paint stencilling, colour coding and die stamping) shall be inspected by the TPA and certified complete and correct before shipment of material.

Except for the case mentioned below (products in small sizes) materials shall be identified by markings as detailed in the following. Paint stencilling of materials shall be made with white paint and shall include, as a minimum, the following:

- COMPANY's name
- Project name
- Purchase Order no.
- Heat/cast no.
- Steel designation (e.g. S 355. KT - 20)
- Requisition no./ Items no.
- Dimensions (e.g. OD x WT)
- Manufacturer's mark/logo.



**i) Plates**

Paint stencilling shall be arranged at right angle to the principal rolling direction and located at top or bottom of plate. This does not apply to mother plates for tubulars where paint stencilling may be according to Mill's standard approved by the COMPANY.

**ii) Tubulars**

Paint stencilling shall be made at one tubular end as follows:

- $OD \geq 18''$  = on inside
- $OD \leq 16''$  = on outside.

**iii) Rolled sections and Hollow sections**

Paint stencilling shall be made at one end of the product.

A protective coating of clear varnish shall be applied on stencilled area.

Rolled sections and hollow sections of small sizes (size 200 mm and below) in Secondary steels may be delivered in bundles. In this case the marking will be using metal labels fixed to bundles (at least two metal labels per bundle).

**6.14 DIMENSIONAL TOLERANCE REQUIREMENTS**

Dimensional tolerances shall conform to the requirements of relevant specifications listed in Section 5.0.

**6.15 NON DESTRUCTIVE TESTING**

Non-Destructive Procedures and Testing acceptance shall be accordance to API 5L for tubulars made at pipe mills with a 2-pass weld. For all other tubulars made at tubular workshops, NDT procedures and acceptance criteria shall comply with AWS D1.1, except that acceptance criteria shall be Class R for UT. For automatic UT of weld, the number and arrangement of probes shall be in relation to WT, such that the whole weld volume is properly scanned. All NDT procedure shall have prior approval from the COMPANY.

**6.16 STEEL STORAGE**

Protection of raw structural steel during fabrication shall be such that it retains its physical configuration, strength and workability characteristics.

All raw steel shall be protected from the weather and stored above the ground on pallets, timber cribbing or on suitable skids or platforms above the level of any standing water.



Steel shall be kept free from dirt, grease, paint spray and other foreign matters. The open ends of tubular pipes shall be closed with caps or suitable protection.

6.17 APPROVED EQUIVALENT STEEL GRADES

Steel produced in compliance with other internationally recognised equivalent material specifications may be proposed for COMPANY consideration. Approved steel specifications to European standard are given in Table 2. Otherwise, when alternative steel is proposed, the following shall be provided for COMPANY consideration:

- Code or standard that is proposed in lieu of API/ASTM standard
- Comparison of differences to the API/ASTM standard
- Recent production data including chemical analysis and mechanical property statistics, including Charpy V notch transition curves
- Comprehensive weldability data
- Proposed supply condition for each steel grade
- Proposed ladle and product analysis ranges
- Detailed manufacturing procedures
- Quality controls carried out including details of destructive and non-destructive through- thickness testing of Z quality grades
- Hot and cold forming recommendations and details of any testing that has been carried out to support the recommendations

**Table – 2 Approved Steel Grades Equivalent to European Standards**

Material Type	Steel Shape	Specification	Required Options	Thickness, t (mm)	Min. Yield Strength (MPa)	Min. Ultimate Tensile Strength (MPa)
Type I	Plate	EN 10225-1 2019		t ≤ 25	355	470-630
		S355NLO		25 < t ≤ 40	345	
		EN 10225-1 2019		40 < t ≤ 63	335	
		S355MLO		63 < t ≤ 100	325	
	Open sections	EN 10225-2 2019		t ≤ 25	355	460-620
		S355NLO		25 < t ≤ 40	345	
		EN 10225-2 2019				
		S355MLO				



SPECIFICATION FOR STRUCTURAL STEEL MATERIAL

Material Type	Steel Shape	Specification	Required Options	Thickness, t (mm)	Min. Yield Strength (MPa)	Min. Ultimate Tensile Strength (MPa)
	Tubulars fabricated from plates	EN 10225-4 2019 S355NLHCO EN 10225-4 2019 S355MLHCO	Option 11	Refer plate properties	Refer plate properties	Refer plate properties
	Seamless pipes	EN 10225-3 2019 S355NLHCO EN 10225-3 2019 S355 MLHCO		t ≤ 20mm 20 < t ≤ 40mm	355 345	460-620
Type II	Plate	EN 10225-1 2019 S355NLO EN 10225-1 2019 S355MLO	Option 11 Option 12	t ≤ 25mm 25 < t ≤ 40mm 40 < t ≤ 63mm 63 < t ≤ 100mm	355 345 335 325	470-630
	Open Sections	<i>Not used</i>				
	Tubulars Fabricated from Plates	EN 10225-4 2019 S355NLHCO EN 10225-4 2019 S355MLHCO	Option 11 Option 12	t ≤ 25mm 25 < t ≤ 40mm 40 < t ≤ 63mm 63 < t ≤ 100mm	355 345 335 325	470-630
	Seamless pipes	<i>Not used</i>				
	Plate	EN 10025-2 S275J0		t ≤ 16mm 16 < t ≤ 40mm	275 265	410-560
Type III	Open Sections	EN 10025-2 S275J0		t ≤ 16mm 16 < t ≤ 40mm	275 265	410-560
	Hot Finished Seamless Hollow Sections	EN 10210-2 S275J0H		t ≤ 16mm 16 < t ≤ 40mm	275 265	410-560



**SPECIFICATION FOR STRUCTURAL STEEL MATERIAL**

**APPENDIX A – N/A**



**APPENDIX 3**

**VENDOR DATA REQUIREMENT LIST**

*(3 pages included this page)*



**VENDOR Data Requirement List (VDRL)**

Item no.	Data/Document Description	With Bid	After Purchase Order (Note 4)	Final Issue (Note 4)
<b>1</b>	<b>Commercial/Contractual</b>			
1.1	Supplier Document Index & Schedule	√	√	√
1.2	Manufacturing and Delivery/Construction Schedule	√	√	√
1.3	Sub Contract Work Proposal	√		
1.4	Safety Policy and Performance Records	√		
1.5	Insurance Confirmation	√	√	√
1.6	Delivery, Handling and Packing Proposals	√	√	√
1.7	Statement of Conformance with Specification	√	√	√
1.8	Vendor's Sub-Orders		√	√
1.9	Warranty/Guarantee Confirmation	√	√	√
<b>2</b>	<b>Drawing – General</b>			
2.1	General Arrangement Drawings			
<b>3</b>	<b>Data - General</b>			
3.1	Design Calculations			
3.2	Bills of Material		√	√
3.3	Weight Control		√	√
<b>4</b>	<b>Data – Performance</b>			
4.1	Performance Test Reports		√	√
<b>5</b>	<b>QA/Certification</b>			
5.1	QA Accreditation Certification	√		√
5.2	Contract Quality Plan	√	√	√
5.3	Welding Procedures & Qualification Test Reports	√	√	√
5.4	Inspection and Test Plan	√	√	√
5.5	Inspection and Test Reports		√	√
5.6	Calibration Procedures & Results		√	√



<b>Item no.</b>	<b>Data/Document Description</b>	<b>With Bid</b>	<b>After Purchase Order (Note 4)</b>	<b>Final Issue (Note 4)</b>
5.7	Material Certification	√	√	√
5.8	Statement of Code Compliance	√	√	√
<b>6</b>	<b>Manuals &amp; Indices</b>			
6.1	Manufacturer's Data Report (MDR)		√	√
6.2	Manufacturer's Data Report (MDR) Index		√	√

**NOTES:**

1. All documents shall be in English language.
2. All documents requested above will be for information purpose only and shall be re-submitted upon award of work for Company review and comments.
3. One (01) original and three (03) copies and one (01) set of electronic copies on a USB drive shall be submitted where tick marked "With Bid".
4. List of documents to be submitted after purchase order and final issue shall be as specified in the CONTRACT.





**THIEN NGA – HAI AU PHASE 1 PROJECT  
BLOCK 12/11, OFFSHORE VIETNAM**

**Approved by Director  
“OCD-VIETSOVPETRO”**

**PHAM THANH BINH  
" \_\_\_\_\_ " \_\_\_\_\_ 2025.**

**TECHNICAL EVALUATION  
FOR RONG DOI STRUCTURAL MATERIALS**

**Ref No: 9001-2300-QS-2202**

**Rev.B3: Re-approved for Bid**





**THIEN NGA – HAI AU PHASE 1 PROJECT**  
**BLOCK 12/11, OFFSHORE VIETNAM**  
TECHNICAL EVALUATION FOR RONG DOI STRUCTURAL  
MATERIALS

---

**Agreed by:**

Deputy Director of OCD – VSP

Le Quoc Anh

**Checked by:**

Manager of Design Dept.

Tran Sy Thai

Project Manager

Dong Van Nhuong

Deputy Project Manager

Borodin E.C

Engineer of Design Dept.

Tran Dinh Xuan Hong

Construction Manager

Le Xuan Truong

Engineering Manager

Pham Minh Quang

Engineer of Design Dept.

Nguyen Tuan Cuong

Engineer of Design Dept.

Nguyen Huy

Engineer of Project Management  
Dept.

Nguyen Khanh Ky

**Prepared by:**

Engineer of Design Dept.

Tran Dang Hai

Engineer of Design Dept.

Nguyen Van Chung

Engineer of Design Dept.

Mai Duc Giang





ZARUBEZHNEFT EP VIETNAM B.V.

THIEN NGA - HAI AU PHASE 1 PROJECT, BLOCK 12/11, OFFSHORE VIETNAM



# TECHNICAL EVALUATION FOR RONG DOI STRUCTURAL MATERIALS

DOCUMENT NO. : 9001-2300-QS-2202

B3	29.08.25	Re-approved for Bid	M.D.Giang	P.M.Quang	D.V.Nhuong	
B2	06.08.25	Re-approved for Bid	M.D.Giang	P.M.Quang	D.V.Nhuong	
Rev No	Date	Purpose of Issue	Issued by	Checked By	App. by	App. by
			VSP			ZNEPV

**TRACK CHANGES**

<b>№</b>	<b>Revision №</b>	<b>Content of revision</b>	<b>Note</b>
1	B1	Approved for Bid	02.07.25
2	B2	Re-approved for Bid	06.08.25
2	B3	Re-approved for Bid	29.08.25



**TABLE OF CONTENTS**

1. INTRODUCTION..... 4

2. DEFINITIONS AND ABBREVIATIONS ..... 6

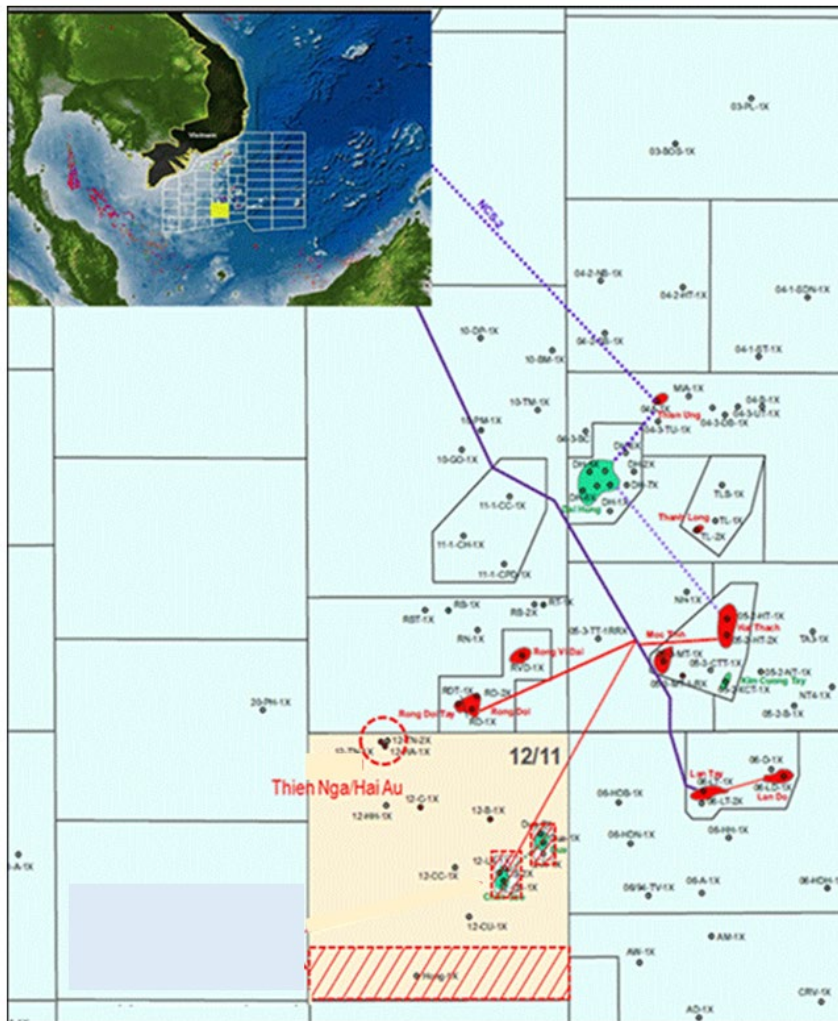
3. PURPOSE ..... 6

4. APPRAISAL DETAIL FOR TECHNICAL PROPOSAL..... 6



**1. INTRODUCTION**

The block 12/11 covers 5347.4 km<sup>2</sup> (excluded the part of Premier Oil company and returning area after completing the second of exploration phase) is 320 km from the Vung Tau city, belongs to the Southwest of the Nam Con Son basin. The block is spread out from 07°08’ to 07°45’ North latitude and from 107°45’ to 108°30’ East longitude, which is adjoined with 11-2/09 and 11-2 blocks to the North, 13/03 block to the South, 20 and 21 blocks to the West and the 06/94 to the East. The block has a flat bathymetry with the water depth of 70 – 120 m.



**Figure 1.1: Thien Nga – Hai Au location in Block 12/11, Nam Con Son Basin**

In 2010, Vietsovpetro and JSC Zarubezhneft got the Petrovietnam’s bidding invitation for PSC of block 12/11 block after it had been returned by the Premier Oil Company.

In 2011, NIPI institute, Vietsovpetro have conducted the technical and economic evaluation of 12/11 project for JSC Zarubezhneft. Following the bidding result, JSC



Zarubezhneft got the 100% interest of block 12/11 PSC, and Vietsovpetro then was assigned to become the Operator.

In June 2023, Vietsovpetro had signed transferred of Operatorship to the custodian of Zarubezhneft EP Vietnam.

The field development plan consists of a new platform BK-TNHA, a new subsea pipeline and risers between BK-TNHA to existing wellhead platform at WHd Rong Doi and upgrading/modification of CPP Rong Doi.

1) BK-TNHA (Thien Nga-Hai Au Wellhead Platform)

- Automated unmanned facilities operations, monitored and controlled from CPP RD.
- Total 9 wells (4 production wells, 2 future production wells & 3 spare slots).
- Covers TN-3X & HA-1X areas.

2) Subsea Pipeline from BK-TNHA to WHd RD

- 16” FWS x 36km subsea pipeline from WHP BK-TNHA to WHd RD.

3) Modifications Rong Doi (WHd RD/CPP RD)

Brownfield upgrade/modification on existing platform to cater the condensate and gas from BK-TNHA with required arrival pressure of 23 barg.

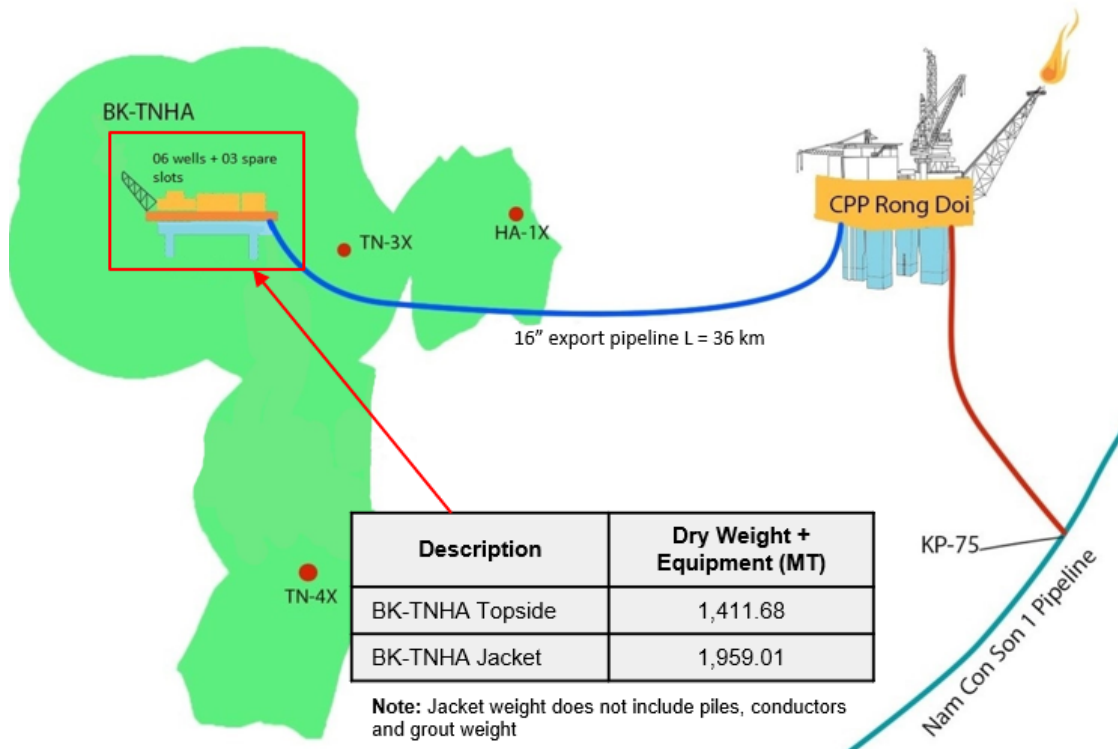


Figure 1.2: Thien Nga Hai Au Development Scheme In Phase 1.



## 2. DEFINITIONS AND ABBREVIATIONS

CLIENT /ZNEPV	Zarubezhneft EP Vietnam
CONTRACTOR /VSP	Vietsovpetro Joint Venture.
Correspondence	Letters, Faxes, Transmittals, Emails, Minutes of Meetings
CA	Certifying Authority
DCC	Document Controller
Document	Comprises of all Correspondence, Technical Deliverables, Shop Drawings, and Vendor Data, Technical Query, CONTRACTOR /CLIENT's Supplied Data, etc.
NCR	Non-conformance report
OCD	Offshore Construction Division.
PQA/QCM	Project QA/QC Manager
PM	Project Manager
PMT	Project Management Team
Sub-Contractor	Contractor's sub-contracted party for any part of the EPCIC work scope.
Technical Deliverables	Drawings, Specifications, Datasheets, Calculations, Reports, Procedures, TQs, Work Instructions, etc.
WHP	Wellhead Platform

## 3. PURPOSE

This technical evaluation provides detailed evaluation criteria for the Bidder's technical proposal. The technical evaluation acts as a quality control mechanism, ensuring that technical aspects are thoroughly vetted to select the Bidder whose technical proposal meets the technical requirements.

## 4. APPRAISAL DETAIL FOR TECHNICAL PROPOSAL



	<b>TECHNICAL EVALUATION CRITERIA</b>	Doc. No.	<b>9001-2300-QS-2202</b>
		Rev.:	B3
		Page:	Page 7/14

**Tender technical proposal shall be evaluated through 2 steps.**

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

- 1. Scope of Supply:** Comply as required in Technical Requirement Document.
- 2. Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

<b>DETAILED SCORES OF TECHNICAL EVALUATION FOR ROLLED TUBULAR - TYPE I</b>						
Index		Evaluation criteria	Level mark			
			I	II	III	
<b>1</b>		<b>General Requirements</b>	<b>15</b>	100%		Note 5
	1.1	Process production procedure, Quality Assurance		25%	100%	
	1.2	Testing & Inspection		25%	100%	
	1.3	Certificate		25%	100%	
	1.4	Official Monograms for manufacturer to produce the pipe API 2B/5L		25%	100%	
<b>2</b>		<b>Delivery Place And Delivery Time</b>	<b>10</b>	100%		
	2.1	Comply as required in Technical Requirement			100%	
	2.2	No later than 07 calendar days as required in Technical Requirement			50%	
	2.3	Later than 07 calendar days as required in Technical Requirement			0%	
<b>3</b>		<b>Specification</b>	<b>30</b>	100%		Note 5
	3.1	Type of material and Grade		30%	100%	
	3.2	Chemical Composition		25%	100%	
	3.3	Mechanical Properties		25%	100%	
	3.4	Dimension and Tolerance		20%	100%	
<b>4</b>		<b>Fabrication</b>	<b>20</b>	100%		Note 5
	4.1	Pipe shall be fabricated from plate in accordance with API 2B or other applicable standards as listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
	4.2	Delivery Condition		20%	100%	
	4.3	Marking		15%	100%	
	4.4	Steel Storage		20%	100%	
	4.5	Warranty		20%	100%	
<b>5</b>		<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
	5.1	Countries of mother plate manufacturer as recommended in Technical Requirement		50%	100%	Note 2 & Note 6
	5.2	Countries of Pipe Manufacturer as recommended in Technical Requirement		50%	100%	Note 2 & Note 6
<b>6</b>		<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
	6.1	Mother plate manufacturer as recommended Vendor List in Technical Requirement		50%	100%	Note 3
	6.2	Pipe Manufacturer as recommended Vendor List in Technical Requirement		50%	100%	Note 3
		<b>Total</b>	<b>100</b>			

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
2. The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
3. The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.
5. Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations. Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.

**TECHNICAL EVALUATION CRITERIA**

Doc. No.	9001-2300-QS-2202
Rev.:	B3
Page:	Page 8/14

**Tender technical proposal shall be evaluated through 2 steps.**

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

1. **Scope of Supply:** Comply as required in Technical Requirement Document.
2. **Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

<b>DETAILED SCORES OF TECHNICAL EVALUATION FOR ROLLED TUBULAR - TYPE II</b>					
Index	Evaluation criteria	Level mark			
		I	II	III	
<b>1</b>	<b>General Requirements</b>	<b>15</b>	100%		Note 5
1.1	Process production procedure, Quality Assurance		25%	100%	
1.2	Testing & Inspection		25%	100%	
1.3	Certificate		25%	100%	
1.4	Official Monograms for manufacturer to produce the pipe API 2B/5L		25%	100%	
<b>2</b>	<b>Delivery Place And Delivery Time</b>	<b>10</b>	100%		
2.1	Comply as required in Technical Requirement			100%	
2.2	No later than 07 calendar days as required in Technical Requirement			50%	
2.3	Later than 07 calendar days as required in Technical Requirement			0%	
<b>3</b>	<b>Specification</b>	<b>30</b>	100%		Note 5
3.1	Type of material and Grade		30%	100%	
3.2	Chemical Composition		25%	100%	
3.3	Mechanical Properties		25%	100%	
3.4	Dimension and Tolerance		20%	100%	
<b>4</b>	<b>Fabrication</b>	<b>20</b>	100%		Note 5
4.1	Pipe shall be fabricated from plate in accordance with API 2B and other applicable standards as listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
4.2	Delivery Condition		20%	100%	
4.3	Marking		15%	100%	
4.4	Steel Storage		20%	100%	
4.5	Warranty		20%	100%	
<b>5</b>	<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
5.1	Countries of mother plate manufacturer as recommended in Technical Requirement		50%	100%	Note 2 & Note 6
5.2	Countries of Pipe Manufacturer as recommended in Technical Requirement		50%	100%	Note 2 & Note 6
<b>6</b>	<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
6.1	Mother plate manufacturer as recommended Vendor List in Technical Requirement		50%	100%	Note 3
6.2	Pipe Manufacturer as recommended Vendor List in Technical Requirement		50%	100%	Note 3
<b>Total</b>		<b>100</b>			

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
2. The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
3. The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.
5. Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations.  
Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.



**TECHNICAL EVALUATION CRITERIA**

Doc. No.	9001-2300-QS-2202
Rev.:	B3
Page:	Page 9/14

**Tender technical proposal shall be evaluated through 2 steps.**

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

1. **Scope of Supply:** Comply as required in Technical Requirement Document.
2. **Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

<b>DETAILED SCORES OF TECHNICAL EVALUATION FOR SEAMLESS TUBULAR</b>					
Index	Evaluation criteria	Level mark			
		I	II	III	
<b>1</b>	<b>General Requirements</b>	<b>15</b>	100%		Note 5
1.1	Process production procedure, Quality Assurance		25%	100%	
1.2	Testing & Inspection		25%	100%	
1.3	Certificate		25%	100%	
1.4	Official Monograms for manufacturer to produce the pipe API 5L		25%	100%	
<b>2</b>	<b>Delivery Place And Delivery Time</b>	<b>10</b>	100%		
2.1	Comply as required in Technical Requirement			100%	
2.2	No later than 07 calendar days as required in Technical Requirement			50%	
2.3	Later than 07 calendar days as required in Technical Requirement			0%	
<b>3</b>	<b>Specification</b>	<b>30</b>	100%		Note 5
3.1	Type of material and Grade		30%	100%	
3.2	Chemical Composition		25%	100%	
3.3	Mechanical Properties		25%	100%	
3.4	Dimension and Tolerance		20%	100%	
<b>4</b>	<b>Fabrication</b>	<b>20</b>	100%		Note 5
4.1	Pipe shall be fabricated in accordance with API 5L and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
4.2	Delivery Condition		20%	100%	
4.3	Marking		15%	100%	
4.4	Steel Storage		20%	100%	
4.5	Warranty		20%	100%	
<b>5</b>	<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
5.1	Countries of Pipe Manufacturer as recommended in Technical Requirement		100%	100%	Note 2 & Note 6
<b>6</b>	<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
6.1	Pipe Manufacturer as recommended Vendor List in Technical Requirement		100%	100%	Note 3
<b>Total</b>		<b>100</b>			

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
2. The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
3. The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.
5. Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations.  
Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.



**TECHNICAL EVALUATION CRITERIA**

Doc. No.	9001-2300-QS-2202
Rev.:	B3
Page:	Page 10/14

Tender technical proposal shall be evaluated through 2 steps.

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

1. **Scope of Supply:** Comply as required in Technical Requirement Document.
2. **Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

DETAILED SCORES OF TECHNICAL EVALUATION FOR SHAPE SECTION - TYPE I						
Index	Evaluation criteria	Level mark				
		I	II	III		
<b>1</b>	<b>General Requirements</b>	<b>15</b>	100%		Note 5	
1.1	Process production procedure, Quality Assurance		30%	100%		
1.2	Testing & Inspection		35%	100%		
1.3	Certificate		35%	100%		
<b>2</b>	<b>Delivery Place And Delivery Time</b>	<b>10</b>	100%			
2.1	Comply as required in Technical Requirement			100%		
2.2	No later than 07 calendar days as required in Technical Requirement			50%		
2.3	Later than 07 calendar days as required in Technical Requirement			0%		
<b>3</b>	<b>Specification</b>	<b>30</b>	100%		Note 5	
3.1	Type of material and Grade		30%	100%		
3.2	Chemical Composition		25%	100%		
3.3	Mechanical Properties		25%	100%		
3.4	Dimension and Tolerance		20%	100%		
<b>4</b>	<b>Fabrication</b>	<b>20</b>	100%		Note 5	
4.1	Shapes shall be fabricated in accordance with ASTM A6/A 6M, ASTM A572 and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%		
4.2	Delivery Condition		20%	100%		
4.3	Marking		15%	100%		
4.4	Steel Storage		20%	100%		
4.5	Warranty		20%	100%		
<b>5</b>	<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4	
5.1	Countries as recommended in Technical Requirement		100%	100%	Note 2 & Note 6	
<b>6</b>	<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4	
6.1	Vendor as recommended Vendor List in Technical Requirement		100%	100%	Note 3	
<b>Total</b>		<b>100</b>				

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
2. The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
3. The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.
5. Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations. Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.



## TECHNICAL EVALUATION CRITERIA

Doc. No. 9001-2300-QS-2202

Rev.: B3

Page: Page 11/14

Tender technical proposal shall be evaluated through 2 steps.

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

- 1. Scope of Supply:** Comply as required in Technical Requirement Document.
- 2. Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

DETAILED SCORES OF TECHNICAL EVALUATION FOR SHAPE SECTION - TYPE III					
Index	Evaluation criteria	Level mark			
		I	II	III	
<b>1</b>	<b>General Requirements</b>	<b>15</b>	100%		Note 5
1.1	Process production procedure, Quality Assurance		30%	100%	
1.2	Testing & Inspection		35%	100%	
1.3	Certificate		35%	100%	
<b>2</b>	<b>Delivery Place And Delivery Time</b>	<b>10</b>	100%		
2.1	Comply as required in Technical Requirement			100%	
2.2	No later than 07 calendar days as required in Technical Requirement			50%	
2.3	Later than 07 calendar days as required in Technical Requirement			0%	
<b>3</b>	<b>Specification</b>	<b>30</b>	100%		Note 5
3.1	Type of material and Grade		30%	100%	
3.2	Chemical Composition		25%	100%	
3.3	Mechanical Properties		25%	100%	
3.4	Dimension and Tolerance		20%	100%	
<b>4</b>	<b>Fabrication</b>	<b>20</b>	100%		Note 5
4.1	Shapes shall be fabricated in accordance with ASTM A6/A 6M, ASTM A36 and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
4.2	Delivery Condition		20%	100%	
4.3	Marking		15%	100%	
4.4	Steel Storage		20%	100%	
4.5	Warranty		20%	100%	
<b>5</b>	<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
5.1	Countries as recommended in Technical Requirement		100%	100%	Note 2 & Note 6
<b>6</b>	<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
6.1	Vendor/Manufacturer as recommended Vendor List in Technical Requirement		100%	100%	Note 3
<b>Total</b>		<b>100</b>			

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2\_Specification for Structural Steel

2. The Countries to be marked as follows:

- Country in the recommended countries: 100%
- Country is **INDIA** or **CHINA**: 0%
- Other countries: 30%

3. The Vendor/Manufacturer to be marked as follows:

- Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
- Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
- Other vendors: 30%

4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.

5. Level III is hand marked according to structural steel technical specifications of VSP as below:

- Completely comply with structural steel technical specifications of the Project: 100 %
- Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
- Not comply with structural steel technical specifications of the Project and not acceptable: 0%

6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations.

Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.



## TECHNICAL EVALUATION CRITERIA

Doc. No. 9001-2300-QS-2202

Rev.: B3

Page: Page 12/14

Tender technical proposal shall be evaluated through 2 steps.

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

- 1. Scope of Supply:** Comply as required in Technical Requirement Document.
- 2. Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

DETAILED SCORES OF TECHNICAL EVALUATION FOR STEEL PLATE - TYPE I						
Level		Evaluation criteria	Level mark			
I	II		I	II	III	
1		<b>General Requirements</b>	<b>15</b>	100%		Note 5
	1.1	Process production procedure, Quality Assurance		30%	100%	
	1.2	Testing & Inspection		35%	100%	
	1.3	Certificate		35%	100%	
2		<b>Delivery Lead Time</b>	<b>10</b>	100%		
	2.1	Comply as required in Technical Requirement			100%	
	2.2	No later than 07 calendar days as required in Technical Requirement			50%	
	2.3	Later than 07 calendar days as required in Technical Requirement			0%	
3		<b>Specification</b>	<b>30</b>	100%		Note 5
	3.1	Type of material and Grade		30%	100%	
	3.2	Chemical Composition		25%	100%	
	3.3	Mechanical Properties		25%	100%	
	3.4	Dimension and Tolerance		20%	100%	
4		<b>Fabrication</b>	<b>20</b>	100%		Note 5
	4.1	Plates shall be fabricated in accordance with API 2W, API 2H and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
	4.2	Delivery Condition		20%	100%	
	4.3	Marking		15%	100%	
	4.4	Steel Storage		20%	100%	
	4.5	Warranty		20%	100%	
5		<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
	5.1	Countries as recommended in Technical Requirement		100%	100%	Note 2 & Note 6
6		<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
	6.1	Vendor as recommended in Technical Requirement		100%	100%	Note 3
<b>Total</b>			<b>100</b>			

**Note:**

- All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
- The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
- The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
- In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturers having the lowest score.
- Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
- During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations. Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.

**TECHNICAL EVALUATION CRITERIA**

Doc. No.	9001-2300-QS-2202
Rev.:	B3
Page:	Page 13/14

Tender technical proposal shall be evaluated through 2 steps.

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

**1. Scope of Supply:** Comply as required in Technical Requirement Document.

**2. Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

DETAILED SCORES OF TECHNICAL EVALUATION FOR STEEL PLATE - TYPE II						
Level		Evaluation criteria	Level mark			
I	II		I	II	III	
1		<b>General Requirements</b>	<b>15</b>	100%		Note 5
	1.1	Process production procedure, Quality Assurance		30%	100%	
	1.2	Testing & Inspection		35%	100%	
	1.3	Certificate		35%	100%	
2		<b>Delivery Lead Time</b>	<b>10</b>	100%		
	2.1	Comply as required in Technical Requirement			100%	
	2.2	No later than 07 calendar days as required in Technical Requirement			50%	
	2.3	Later than 07 calendar days as required in Technical Requirement			0%	
3		<b>Specification</b>	<b>30</b>	100%		Note 5
	3.1	Type of material and Grade		30%	100%	
	3.2	Chemical Composition		25%	100%	
	3.3	Mechanical Properties		25%	100%	
	3.4	Dimension and Tolerance		20%	100%	
4		<b>Fabrication</b>	<b>20</b>	100%		Note 5
	4.1	Plates shall be fabricated in accordance with API 2W, API 2H and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
	4.2	Delivery Condition		20%	100%	
	4.3	Marking		15%	100%	
	4.4	Steel Storage		20%	100%	
	4.5	Warranty		20%	100%	
5		<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
	5.1	Countries as recommended in Technical Requirement		100%	100%	Note 2 & Note 6
6		<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
	6.1	Vendor as recommended in Technical Requirement		100%	100%	Note 3
<b>Total</b>			<b>100</b>			

**Note:**

1. All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2).
2. The Countries to be marked as follows:
  - Country in the recommended countries: 100%
  - Country is **INDIA** or **CHINA**: 0%
  - Other countries: 30%
3. The Vendor/Manufacturer to be marked as follows:
  - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
  - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
  - Other vendors: 30%
4. In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacture having the lowest score.
5. Level III is hand marked according to structural steel technical specifications of VSP as below:
  - Completely comply with structural steel technical specifications of the Project: 100 %
  - Not completely comply with structural steel technical specifications of Vthe Project but acceptable: 20% ~ 75%
  - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
6. During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations. Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.



## TECHNICAL EVALUATION CRITERIA

Doc. No. **9001-2300-QS-2202**

Rev.: B3

Page: Page 14/14

Tender technical proposal shall be evaluated through 2 steps.

**Disqualified Conditions: One of the below conditions**

- Disqualified in "Step 1"
- Any item of level II is equal 0
- Passed in "Step 1" but Total score of Step 2 is below **80** points

**Step 1:** Technical proposal shall be passed step 1 if it meet the conditions as below:

- 1. Scope of Supply:** Comply as required in Technical Requirement Document.
- 2. Year of Manufacture:** Comply as required in Technical Requirement Document.

**Step 2:** Step 2 shall be evaluated in case the technical tender proposal Passed conditions in step 1

DETAILED SCORES OF TECHNICAL EVALUATION FOR STEEL PLATE - TYPE III						
Level		Evaluation criteria	Level mark			
I	II		I	II	III	
1		<b>General Requirements</b>	<b>15</b>	100%		Note 5
	1.1	Process production procedure, Quality Assurance		30%	100%	
	1.2	Testing & Inspection		35%	100%	
	1.3	Certificate		35%	100%	
2		<b>Delivery Lead Time</b>	<b>10</b>	100%		
	2.1	Comply as required in Technical Requirement			100%	
	2.2	No later than 07 calendar days as required in Technical Requirement			50%	
	2.3	Later than 07 calendar days as required in Technical Requirement			0%	
3		<b>Specification</b>	<b>30</b>	100%		Note 5
	3.1	Type of material and Grade		30%	100%	
	3.2	Chemical Composition		25%	100%	
	3.3	Mechanical Properties		25%	100%	
	3.4	Dimension and Tolerance		20%	100%	
4		<b>Fabrication</b>	<b>20</b>	100%		Note 5
	4.1	Plates shall be fabricated in accordance with ASTM A6/A 6M, ASTM A36 and other relevant specifications listed in Section 5.0 of Specification for Structural Steel Material		25%	100%	
	4.2	Delivery Condition		20%	100%	
	4.3	Marking		15%	100%	
	4.4	Steel Storage		20%	100%	
	4.5	Warranty		20%	100%	
5		<b>Recommended Country of Origin</b>	<b>12.5</b>	100%		Note 4
	5.1	Countries as recommended in Technical Requirement		100%	100%	Note 2 & Note 6
6		<b>Recommended Vendor/Manufacturer Requirement</b>	<b>12.5</b>	100%		Note 4
	6.1	Vendor/Manufacturer as recommended in Technical Requirement		100%	100%	Note 3
<b>Total</b>			<b>100</b>			

**Note:**

- All evaluation criteria referred to the relevant technical requirement and specification (Appendix 2)
  - The Countries to be marked as follows:
    - Country in the recommended countries: 100%
    - Country is **INDIA** or **CHINA**: 0%
    - Other countries: 30%
  - The Vendor/Manufacturer to be marked as follows:
    - Vendor/Manufacturer in Level 1 of the recommended Vendor list table: 100%
    - Vendor/Manufacturer in Level 2 of the recommended Vendor list table: 80%
    - Other vendors: 30%
  - In case the contractor offers many origins, vendors/manufacturers in the group/package, CLIENT/ VSP will evaluate them according to origin, vendor/manufacturer having the lowest score.
  - Level III is hand marked according to structural steel technical specifications of VSP as below:
    - Completely comply with structural steel technical specifications of the Project: 100 %
    - Not completely comply with structural steel technical specifications of the Project but acceptable: 20% ~ 75%
    - Not comply with structural steel technical specifications of the Project and not acceptable: 0%
  - During the Bid evaluation stage, for goods originating from countries in armed conflict, or being sanctioned or embargoed, from which the import of the goods may affect the contract performance and delivery schedule, explanations and commitments on the ability to deliver goods must be provided for the Procuring Entity to make evaluations.
- Based on the actual situation at that time, the Procuring Entity has the right to review and decide to reject the bids, or not to continue the evaluation, if the Procuring Entity considers that there is any risks of failures in the contract performance and delivery schedule. In that case, the score of this item will be ZERO point.

**Part 3. CONDITIONS OF CONTRACT AND CONTRACT FORMS**

**Chapter VI. GENERAL CONDITIONS OF CONTRACT (GCC) – *NOT APPLICABLE***

---



**CHAPTER VII. PARTICULAR CONDITIONS OF CONTRACT (SCC) – *NOT APPLICABLE***



## **PART 4. CONTRACT FORMS**

This Chapter includes Contract forms which are considered as an integral part of the Contract.

Form No 12. Letter of Proposal Acceptance and Contract Award

Form No 13. Contract form

Form No.14. Form of Performance bond



**LETTER OF PROPOSAL ACCEPTANCE AND CONTRACT AWARD**

\_\_\_\_\_,day \_\_\_\_ month \_\_\_\_ year \_\_\_\_

To: *[name and address of the successful Bidder]*, (hereinafter referred to as “the Contractor”)Subject: *Notice of BDB acceptance and contract award*

Pursuant to Decision No.\_\_\_\_ dated\_\_\_\_ of\_\_\_\_*[insert the Employer’s name]* (hereinafter referred to as the “Employer”) regarding the approval of bidder selection result for the package \_\_\_\_ *[insert name and identification number of the package]*, the Procuring Entity\_\_\_\_\_*[insert the Procuring Entity’s name]* (hereinafter referred to as the “Procuring Entity”) hereby notifies that: the Employer has accepted your BDB and agreed to award to you a contract for the implementation of the bid package\_\_\_\_\_*[insert name and identification number of the package. In case the package is divided into many parts, insert the name, number of the part for which the Bidder is recognized as the successful bidder]* for the accepted contract amount of\_\_\_\_\_*[insert the accepted contract amount as stated in the decision on approval of bidder selection result]* and the contract duration of\_\_\_\_\_*[insert the contract duration as stated in the decision on approval of bidder selection result]*.

The legitimate representative of the Contractor is requested to finalize and sign the contract with the Employer, the Procuring entity as follows:

- Time for contract finalization: \_\_\_\_ *[insert time for contract finalization]*, at\_\_\_\_\_*[insert venue for contract finalization]*;

- Time for contract signing: \_\_\_\_ *[insert time for contract signing]*, at\_\_\_\_\_*[insert venue for contract signing]*, draft contract is enclosed;

The Contractor is requested to implement the contract performance security measure according to Form No. 15, Part 4 of the BD with the amount of \_\_\_\_ and the effective period of \_\_\_\_ *[insert the corresponding amount and effective period as prescribed in Article 10.6, Contract form of the BD]*.

This letter forms an integral part of the contract documents. After receiving this letter, the Contractor is required to obtain written approval for the finalization and signing of the contract as well as for the furnishing of the performance security as requested above, in which the Contractor shall undertake that the Contractor’s current qualifications meet the requirements set out by the BD. The Employer will refuse to finalize or sign the contract with the Contractor if it is found out that the Contractor’s current qualifications fail to meet the requirements for the implementation of the bid package.

If as of \_\_\_\_month\_\_\_\_year\_\_\_\_<sup>(1)</sup>, the Contractor fails or refuses to finalize or sign the contract, or fails to furnish the performance security as required, the Contractor will be rejected, with its bid security not being returned.

**Legal representative of the Procuring entity***[insert name, title, signature and seal]**Note:*

(1) Insert the time in accordance with the time specified in the Bid Bond Form.

**CONTRACT FORM**  
**(For Foreign contractor/ Domestic contractor)**

**CONTRACT No.** \_\_\_\_\_

**BETWEEN**  
**VIETSOVPETRO**  
**AND**

\_\_\_\_\_

**FOR PROVISION OF**

.....

**VUNG TAU CITY**

**DATE:** \_\_\_\_\_



## CONTENTS

<b>ARTICLE 1: OBJECT OF THE CONTRACT .....</b>	
<b>ARTICLE 2: THE CONTRACT PRICE.....</b>	
<b>ARTICLE 3: DELIVERY .....</b>	
<b>ARTICLE 4: NOTICE OF DELIVERY .....</b>	
<b>ARTICLE 5: DELIVERY OF SHIPPING DOCUMENTS AND TECHNICAL DOCUMENTS.....</b>	
<b>ARTICLE 6:PACKING .....</b>	
<b>ARTICLE 7:MARKING .....</b>	
<b>ARTICLE 8: GOODS' SURVEY AT BUYER'S WAREHOUSE.....</b>	
<b>ARTICLE 9:AGREED AND LIQUIDATED DAMAGES .....</b>	
<b>ARTICLE 10:PAYMENT CONDITIONS AND PERFORMANCE BOND.....</b>	
<b>ARTICLE 11: DRAWING / TECHNICAL DOCUMENTS REVIEW AND APPROVAL .....</b>	
<b>ARTICLE 12: WITNESS, FAT, PRE-SHIPMENT INSPECTION.....</b>	
<b>ARTICLE 13: COMMISSIONING ACTIVITIES .....</b>	
<b>ARTICLE 14: GUARANTEE OBLIGATION.....</b>	
<b>ARTICLE 15: PATENTS AND LICENSES .....</b>	
<b>ARTICLE 16: ARBITRATION.....</b>	
<b>ARTICLE 17: FORCE MAJEURE.....</b>	
<b>ARTICLE 18: TRAINING .....</b>	
<b>ARTICLE 19: REPORTS AND MEETINGS .....</b>	
<b>ARTICLE 20: EFFECTIVENESS OF CONTRACT .....</b>	
<b>ARTICLE 21: OTHER CONDITIONS .....</b>	
APPENDIX No. 1: TECHNICAL REQUIREMENT	
APPENDIX No. 2: SCHEDULE OF PRICES FOR GOODS AND SERVICES	
APPENDIX No. 3: FORM OF ACCEPTANCE PROTOCOL.	
APPENDIX No. 4: FORM OF DOCUMENTATION RECEIPT NOTE	
APPENDIX No. 5: FORM OF DOCUMENTATION APPROVAL PROTOCOL	
APPENDIX No. 6: FORM OF PRE-SHIPMENT INSPECTION PROTOCOL	
APPENDIX No. 7: FORM OF TRAINING COURSE COMPLETION PROTOCOL	
APPENDIX No. 8: DOCUMENTATION SCHEDULE	
APPENDIX No. 9: CORRESPONDENCE TEMPLATE FOR CONTRACT PERFORMANCE	

PLACE: HO CHI MINH CITY, S. R. VIETNAM

DATE: \_\_\_\_\_

This Contract is made between:

VIETSOVPETRO

105, LELOI STREET, VUNG TAU WARD, HO CHI MINH CITY S. R. VIETNAM.

Tel.: +84.254.3839871/3838662

Fax.: +84.254.3838655/56

Represented: **Mr. PHAM THANH BINH – OCD DIRECTOR**

(According to Power of Attorney of VSP's General Director No.557/UQ-PL dated 31<sup>th</sup> December 2024)

Hereinafter referred to as "BUYER" of the one Party.

And:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Hereinafter referred to as "SELLER" of the other Party.

The Parties have agreed to sign this Contract on the following terms and conditions:

## ARTICLE 1: OBJECT OF THE CONTRACT

**1.1** SELLER agrees to sell and BUYER agrees to buy ....., hereinafter referred to as the "GOODS", with description, specification, scope of supply, unit price and total contract value as described as specified in Appendix No. 01 and Appendix No.02 of this Contract, shall be an integral part of this Contract. SELLER's Bidding document and BUYER's Bid document for package"\_\_\_\_\_ " shall be reference documentation for technical details of GOODS.

SELLER's Bidding document and BUYER's Bid document for package "\_\_\_\_\_ " shall be reference documentation for technical details of GOODS and SERVICES

## ARTICLE 2: THE CONTRACT PRICE

2.1. The detailed break down prices are specified in Appendix No. 02 of this Contract.

2.2 The Contract Price is \_\_\_\_\_ USD / \_\_\_\_\_ VND  
(In words: \_\_\_\_\_ only).

2.3.

**2.3.1 For Foreign SELLER:** The Contract Price of GOODS shall be .....USD (*In words:.....*) as referred in this Article shall be provided in Appendix 02, unless otherwise expressly stipulated in this Contract, including without limitation the value of the GOODS, charges of assembling, testing, inspection, certificates and costs for engineering (design), fabrication, Factory Acceptance Test (FAT), documentation, painting, marking and packing, expenses for test and inspection performed by SELLER or its manufacturer prior to shipment and obtaining necessary certificates and licenses, warranty services, transportation cost, other fees, expenses all taxes and

duties arising outside BUYER's country for the supply of GOODS under **CIF – International ports** in Ho Chi Minh city, S. R. Vietnam or **CIP**, Tan Son Nhat airports, Ho Chi Minh city, S.R. Vietnam - Incoterms 2020 basis in connection with the execution of Contract

**or**

**2.3.1 For Domestic SELLER:** The Contract Price of GOODS shall be.....VND (*In words:.....*) as referred in this Article shall be provided in Appendix 02, unless otherwise expressly stipulated in this Contract, including without limitation the value of the GOODS, charges of assembling, testing, inspection, certificates and costs for engineering (design), fabrication, Factory Acceptance Test (FAT), documentation, painting, marking and packing, expenses for test and inspection performed by SELLER or its manufacturer prior to shipment and obtaining necessary certificates and licenses, warranty services, transportation cost to **Vietsovpetro warehouse** at Vung Tau Ward, Ho Chi Minh city, S.R. Vietnam, other fees, expenses, all taxes and duties for the supply of GOODS arising to inside and outside of BUYER's country but excluding import tax and VAT in connection with the execution of Contract

#### **2.4. Price mechanism for Contract price:**

- The Contract price of GOODS is Lumpsum based on fixed unit price and not subject to any alteration by any parties for the whole period of the Contract validity.

**2.5.** In case of CLIENT's non- duty import list available, BUYER shall provide Domestic SELLER the list for the import duty exemption. Domestic SELLER may be allowed to utilize the list to import GOODS for the import duty exemption providing that the Domestic SELLER has direct contract with BUYER and Domestic SELLER imports GOODS directly from its overseas sup-suppliers. If SELLER fulfils the conditions to utilize the list and has done all custom clearance procedures to import GOODS but is not exempted for import tax and VAT of imported tax (if any) by Tax authority, BUYER shall make payment to SELLER for these costs based on the actual documentation but not exceeding the value of import tax \_\_\_\_\_ VND (*as stated in SELLER's Financial proposal*). Any taxes arising beyond the value of import tax as above shall be at SELLER's account. VAT tax is applied according to the current Law.

### **ARTICLE 3: IMPLEMENTAL TIME OF CONTRACT/ OR DELIVERY OF GOODS:**

#### **3.1 Delivery time of GOODS:**

- (*For Foreign SELLER*) Delivery time of GOODS: ASAP but not later than \_\_\_days from the date of *issue LOA*

The GOODS supplied under this Contract shall be delivered on basis of CIF International ports in Ho Chi Minh city, S.R. Vietnam (Incotems 2020) or CIP, Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam (Incoterms 2020).

- (*For Domestic SELLER*) Delivery time of GOODS: ASAP but not later than \_\_\_days from the date of *issue LOA*

The GOODS supplied under this Contract shall be delivered to Vietsovpetro warehouse, Vung Tau Ward, Ho Chi Minh city, S.R. Vietnam.

#### **3.2. Schedule of Shipments for GOODS:**

##### **3.2.1 For Foreign SELLER:**

- Delivery term: GOODS shall be transported to International ports on the terms **CIF** in Ho Chi Minh city, S. R. Vietnam (Incoterms 2020) or Tan Son Nhat airport, on the terms **CIP** in Ho Chi Minh city, S.R. Vietnam (Incoterms 2020).

- Delivery point: International ports in Ho Chi Minh city, S. R. Vietnam/ Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam.

### 3.2.2 For Domestic SELLER:

- Delivery term: GOODS shall be transported to Vietsovetro's warehouse, Vung Tau Ward, Ho Chi Minh city, S.R. Vietnam.
- Delivery point: Vietsovetro's warehouse, Vung Tau ward, Ho Chi Minh City, S.R.Vietnam.

3.2.3 Number of shipments for GOODS: \_\_\_\_\_ shipments.

Partial shipment is allowed at Seller's care and account.

Transshipment is allowed at Seller's care and account.

Earlier shipment is allowed.

### 3.3 The Delivery Date for GOODS is understood as:

- **For Foreign SELLER:** The Delivery date is understood as the date issued by the vessel's agent on vessel's arrival date specified in **Arrival notice** sent to Vietsovetro for the receipt of GOODS at discharge port. This date is basis for the calculation of the agreed and liquidated damages for delay in delivery as per Article 9 of the Contract.

- **For Domestic SELLER:** The Delivery date is understood as time of GOODS transported to Vietsovetro's warehouse, Rach Dua Ward, Ho Chi Minh, S.R. Vietnam as specified in **Receipt note/ Minutes of Material Delivery – Receipt signed by SELLER and BUYER.**

3.4. The carrying vessel must have ISM Certificate.

3.5. SELLER shall be responsible for any extra transport, warehouse expenses and other charges incurred in connection with sending of the equipments, instruments, materials to the wrong discharge Port as prescribed in Article 3.

## ARTICLE 4: NOTICE OF DELIVERY

4.1. SELLER shall notify BUYER by fax/cable/telex as soon as possible, but not later than 05 calendar days from the B/L and not later than 02 calendar days from the AWB date, the following information regarding shipments of GOODS to carry out customs supports for directly imported GOODS by using Client's non- duty import list for the import duty exemption (if provided by Client).

- Contract number
- Name of cargo, quantity and value
- Number of cases, gross weight and measurement
- B/L number and date
- Port of exit and destination, ETD/ETA
- Address, telephone, fax of the shipping agent in Vietnam (if any).
- Any other special instructions which should call to BUYER's attention.

4.2. Within two (2) working days before the Delivery Time as specified in Article headed Delivery, Domestic SELLER/ Foreign SELLER shall send the written Delivery Notice in which shall be specified the information as requested in Article 4.1 hereof.

4.3 SELLER shall be responsible for any losses, expenses, which may be occurred due to incorrect notice of delivery from SELLER to BUYER.

## ARTICLE 5: DELIVERY OF SHIPPING DOCUMENTS AND TECHNICAL DOCUMENTS.

### 5.1A. Delivery of Shipping Documents (*For Foreign SELLER*)

Immediately but not later than 05 (five) days from the date of Bill of Lading and/ not later 02 (two) days from the date of AWB (except Saturday and Sunday, to be not counted) of each shipment of GOODS, one set of the following documents in English shall be sent by courier service at SELLER's expenses to BUYER's address (Offshore Construction Division of J.V Vietsovetro):

- 1) Clean on board Bill of Lading/ Airway Bill consigned to **BUYER** in respect of *Foreign contractor*, marked "freight prepaid" for Bill of Lading, evidencing shipment from \_\_\_\_\_ port to International ports in Ho Chi Minh city, S. R. Vietnam or from \_\_\_\_\_ port to Tan Son Nhat airport in Ho Chi Minh city, S.R. Vietnam: 02 originals and 01 copy;
- 2) Signed Commercial Invoice issued by SELLER with the itemized and total pricing: 02 originals and 01 copy.
- 3) Detailed Packing List showing the contents of each case or lot, gross and net weight, covering the GOODS as specified in Appendix No. 2 to this Contract: 02 originals and 01 copy.
- 4) Certificate of Origin for GOODS, issued by Chamber of Commerce of the Manufacturers' / Exporter's countries: 01 original and 02 copies.
- 5) Certificate of Quality and Quantity issued by Manufacturer: 01 original and 02 copies.
- 6) Certificate of Testing or Inspection for GOODS issued by Manufacturer: 01 original and 02 copies.
- 7) Certificate of Warranty issued by SELLER: 02 originals and 01 copy.
- 8) All documentation and certificates as required in Technical requirement.
- 9) Export License or Letter of SELLER stating that Export License is not necessary for export: 02 originals and 01 copy. (If any)
- 10) Seller's telex/ fax advising that the shipment details (Invoice's value, number and date of B/L/ AWB) to Joint Venture Vietsovetro: copy and visa email: [xndvcang.sd@vietsov.com.vn](mailto:xndvcang.sd@vietsov.com.vn).

All the copies of the documents shall be legible; otherwise the photocopies of the originals shall be furnished instead of copies. Any storage demurrage or other charges due to late or non-receipt of the documents in time by BUYER from SELLER or his forwarder shall be on SELLER's account.

### 5.1B. Delivery of Shipping Documents (*For Domestic SELLER*)

5.1.1 Immediately but not later than 05 working days from the Bill of lading date and/ or not later 02 (two) days from the date of AWB (except Saturday and Sunday, to be not counted) of each shipment of GOODS, the SELLER shall send the following shipment documents by courier at the SELLER's expenses to Offshore Construction Division (OCD)/ by recipients' email ([Quyendt.hq@vietsov.com.vn](mailto:Quyendt.hq@vietsov.com.vn), \_\_\_\_\_ (Buyer) and cc: \_\_\_\_\_) as follows:

- 1) Request for Issuance of Project's Non- duty import List for Import duty exemption (01 copy)

- 2) Clean on board Bill of Lading/ Airway Bill consigned to **SELLER** in respect of Domestic **SELLER**, evidencing shipment from \_\_\_\_\_ port to International ports in Ho Chi Minh city, S. R. Vietnam or from\_\_\_\_port to Tan Son Nhat airport in Ho Chi Minh city, S.R. Vietnam: 01 copy.
- 3) Signed Commercial Invoice issued by SELLER's supplier with the itemized and total pricing: 01 copy;
- 4) Detailed Packing List showing the contents of each case or lot, gross and net weight, covering the GOODS as specified in Appendix No. 2 to this Contract: 01 copy.

5.1.2 *The documents required belonging to the GOODS to be delivered on the basis of Vietsovetro's warehouse, Rach Dua Ward, Ho Chi Minh City, S.R. Vietnam as specified in Article 3 shall be as follows:*

- 1) Signed VAT invoice issued by SELLER (02 originals)
- 2) Clean on board Bill of Lading/ Airway Bill consigned to **SELLER** in respect of Domestic contractor, evidencing shipment from \_\_\_\_\_ port to International ports in Ho Chi Minh city, S. R. Vietnam or from\_\_\_\_port to Tan Son Nhat airport in Ho Chi Minh city, S.R. Vietnam: 02 copies;
- 3) Signed Commercial Invoice issued by **SELLER's supplier** with the itemized and total pricing: 01 copy;
- 4) Detailed Packing List showing the contents of each case or lot, gross and net weight, covering the GOODS as specified in Appendix No. 2 to this Contract: 02 originals and 01 copy.
- 5) Certificate of Origin for GOODS, issued by Chamber of Commerce of the Manufacturers' / Exporter's countries: 01 original and 02 copies.
- 6) Certificate of Quality and Quantity issued by Manufacturer: 01 original and 02 copies.
- 7) Certificate of Testing or Inspection for GOODS issued by Manufacturer: 01 original and 02 copies.
- 8) Certificate of Warranty issued by SELLER: 02 originals and 01 copy.
- 9) All documentation and certificates as required in Technical requirement.

## 5.2. Delivery of Technical Documentation:

- 5.2.1 As soon as possible but not later than 30 calendar days after the scheduled Delivery Date of the last shipment of GOODS (SELLER shall send to BUYER 03 complete sets (comprises of 01 original set and 03 copy sets, electronic copy in 01 USB thumb drive) in English language of all As-built documentation (*if so required*) of the Contract for their comment and approval (*VDRL list as specified in Technical requisition*).
- 5.2.2 After the completion of delivery of GOODS and the submission for As-built documentation as specified in Clause 5.2.1, Article 5, **As-Built/ Final Documentation receipt note** of GOODS shall be issued to confirm that SELLER completed the handover obligation of technical documentation as required in accordance with Appendix No. 4 of the Contract

## ARTICLE 6: PACKING

- 6.1. All GOODS to be delivered in standard export packing, suitable to the nature of GOODS and mean of transportation.

- 6.2. Packing shall ensure safety of GOODS from damages and corrosion during transportation and suitable for crane operations and handling.
- 6.3. SELLER shall provide for each package a detailed packing list in English, indicating the Contract number, specification of items, gross and net weight.
- 6.4. One copy of the packing list in a waterproof envelope shall be put into each case with GOODS, the other copy in a waterproof envelope should be fastened to the outer side of the case.
- 6.5. SELLER is responsible for any kind of losses and/or damages of GOODS arising out from improper or insufficient packing, protection or painting of parts liable to corrosion and/or conservation. However, after the arrival of GOODS to BUYER's warehouse, SELLER is not responsible for any damage to the delivered GOODS due to BUYER's negligence in handling and storage.

## ARTICLE 7: MARKING

- 7.1. Marking shall be done in the one side of each case containing GOODS.
- 7.2. The marking must be clearly done by indelible paint, in English language and not less than 05 (five) centimeters, unless restricted by the size of the case. Where necessary, SELLER shall conspicuously mark on the side of the package appropriate international marks according to the different characteristics and the requirements for transportation, loading, unloading, handling and storage of GOODS.
- 7.3. The marking consists of the following:  
 TOP  
 HANDLE WITH CARE  
  
 CONSIGNEE: \_\_\_\_\_  
 CONTRACT No.: \_\_\_\_\_  
 CASE No. \_\_\_\_ (as applicable)  
 DIMENSIONS (CM)  
 GROSS WEIGHT (KGS)  
 NET WEIGHT (KGS):  
 DESTINATION: International ports in Ho Chi Minh city/ Tan Son Nhat airport in Ho Chi Minh city, S.R. Vietnam or Tan Son Nhat airport, Ho Chi Minh city, S.R. Vietnam (*applied for Foreign SELLER*) or  
  
 DESTINATION: Vietsovpetro's warehouse, Vung Tau ward, Ho Chi Minh City, S.R. Vietnam (*applied for Domestic SELLER*)
- 7.4. For the oversized packages (more than 10 (ten) M long), as well as the case weighing 500 kgs and more, or if the height of the case exceeds one meter, shall have the center of gravity clearly shown with bright indelible paint with sign (+) on the end and side faces of the cases.
- 7.5. The case number shall be indicated by a fraction, the numerator shows the ordinal number of the cases, and the denominator indicates the overall quantity of the cases into which completely delivered GOODS are packed.
- 7.6. SELLER is responsible for any extra transport and warehouse expenses incurred in connection with the sending of GOODS to a wrong address due to incomplete marking.

## ARTICLE 8: RECEIPT OF GOODS AND GOODS' SURVEY AT BUYER'S WAREHOUSE

- 8.1 After GOODS are transported to the delivery point, GOODS shall be received and surveyed as required in the Contract. Nominated representative of BUYER and Domestic SELLER shall handover GOODS, perform the survey for quantity and conditions of GOODS. Two parties shall develop **Minutes of Material Delivery – Receipt** for GOODS as per BUYER's form and sign on it. GOODS provided by Foreign SELLER shall be surveyed for quantity and condition to fulfil all requirements as stipulated in the Contract. **Simultaneously, upon the completion of the survey for quantity and conditions of GOODS after the delivery of GOODS as required in the Contract, Acceptance protocol for GOODS shall be signed by Representatives of CLIENT, BUYER and SELLER as specified in Appendix 03A.**
- 8.2 In some cases, if necessary, the survey at BUYER's warehouse of the received GOODS shall be made by Independent Inspection Company with issuing a Certificate of Quantity and Condition at BUYER's own cost.
- 8.3 The Certificate of quantity and condition issued by Independent Inspection Company for the GOODS supplied under this Contract at BUYER's warehouse shall be legal document for BUYER to make claim to the SELLER.

## ARTICLE 9: AGREED AND LIQUIDATED DAMAGES

9.1. Should SELLER fail:

- a) to deliver GOODS by Delivery Date as specified in Article 3 of this Contract and/or
- b) to fulfill his warranty obligation as specified in Article 14;
- c) to delay in the mobilization of personels and equipment (If any) and commencement to perform SERVICES at onshore/ Offshore worksite as per BUYER's written notice stipulated in Article 3. Number of days that SELLER is delayed to mobilize personnels and equipment for the performance of SERVICE are a basis for liquidated damages.

**Then the agreed and liquidated damages shall be applied as follows:**

- 9.1.1. For the delay of delivery of GOODS and delay of elimination of defects within warranty period, SELLER shall pay to BUYER the agreed and liquidated damages at the rate of **0.25%** of delayed items value of GOODS per each day of delay.
- 9.1.2. For the delay of mobilization of personnels and equipment (If any) and commencement of the performance of SERVICES, SELLER shall pay to BUYER the agreed and liquidated damages at the rate of **0.25%** of value of delayed service items per each day of delay. (Not Applicable)
- 9.1.3 The maximum amount of the Agreed and Liquidated Damages for delay of GOODS and/ or SERVICES shall not exceed **8% (eight percent)** of Contract price.

9.2. Delay in delivery / insufficient quantity:

- 9.2.1. If SELLER delays the delivery of GOODS in excess of 60 calendar days in comparison to the delivery date specified in Article 3.1 of this Contract, except the Force majeure circumstances, the BUYER shall be entitled to:
- a) Assign a third party capable of providing GOODS/ GOODS with SERVICES. In this case, SELLER shall be responsible for signing a contract with the assigned party to continue the work provided to BUYER.

Or;

- b) Directly sign the contract to purchase GOODS/ GOODS with SERVICES of the Third party to continue the work of the Contract. In this case, Seller shall pay the difference and related expenses, if any.
- Or;
- c) Unilaterally terminate the Contract and in this case Seller shall be fined 08% of the breached part value of Contract.
- 9.2.2 If SELLER delays the delivery of a part of GOODS in excess of 60 calendar days in comparison to the delivery date specified in Article 3.1 of this Contract, excluding force majeure events, BUYER shall have the right to:
- a) Assign a third party capable of providing GOODS/ GOODS with SERVICES. In this case, SELLER shall be responsible for signing a contract with the assigned party to continue the work provided to BUYER.
- Or;
- b) Directly sign the Contract to purchase GOODS/ GOODS with SERVICES of the Third party to continue the work of the Contract. In this case, SELLER shall pay the difference and related expenses, if any.
- c) Unilaterally terminate the Contract and in this case SELLER shall be fined 08% of the breached part value of this Contract.
- 9.3. The maximum amount of the Agreed and Liquidated Damages under this Contract shall not exceed 8% (eight percent) of the Contract Price.
- 9.4. Should the delay in delivery be more than 02 (two) months, BUYER has right to refuse completely or partially the fulfillment of the Contract without compensation to SELLER any losses connected with this refusal. In this case SELLER shall pay to BUYER the Agreed and Liquidated Damages at the rate of 8% (eight percent) of the Contract Price and all losses, expenses with cancellation of the Contract. In any case, the rate of Agreed and Liquidated Damages is not subject to any alteration by arbitration.
- 9.5. The amount of the agreed and liquidated damages stated in Article 9 of this Contract is exclusive of VAT and import tax.
- 9.6. The amount of the Agreed and Liquidated Damages is to be deducted by BUYER from SELLER's invoices while effecting the payment or to be paid by telegraphic transfer (T/T) by SELLER within 15 (fifteen) days upon BUYER's first request or otherwise BUYER has the right to make use of the Performance Bond.

## **ARTICLE 10: PAYMENT CONDITIONS AND PERFORMANCE BOND**

### **1.1 PAYMENT CONDITIONS**

- 1.1.1 **The first milestone: Ninety percent (90%)** Contract price of GOODS shall be paid by Telegraphic Transfer within 45 (forty five) calendar days upon completion of delivery of GOODS and receipt of a full sets of following documents:

- 1) Letter for payment request by SELLER: 01 original and 01 copy;
- 2) Tax invoice: 01 original and 01 copy;
- 3) Performance bond: 01 copy
- 4) *All documentation as specified in Clause 5.1, Article 5 applied for Foreign SELLER/ in Clause 5.1.2, Article 5 applied for Domestic SELLER.*
- 5) Pre-shipment Inspection Protocol jointly signed by Representative of BUYER and SELLER: 01 original, 01 copy. (If any)
- 6) Custom declaration for imported GOODS *only applied to Domestic SELLER*: 02 copies
- 7) *Minutes of Material Delivery – Receipt* for GOODS *applied for Domestic SELLER* or

Shipmaster's Arrival notice *applied for Foreign SELLER.*

8) Acceptance protocol for GOODS signed by Representatives of CLIENT, SELLER AND BUYER.

1.1.2 **The second milestone: Ten percent (10%) Contract price of GOODS shall be paid by** Telegraphic Transfer within 45 (forty-five days) calendar days upon receipt of a full set of the following documents:

- 1) Letter for payment request by Seller: 01 original and 01 copy;
- 2) Tax invoice: 01 original and 01 copy;
- 3) Final Documentation Receipt note as stated in **Clause 5.2.2** of Article 5 in Contract: 01 original and 01 copy.

10.3 Transfer fee shall be on the BUYER'S account.

10.4 All the banking fees, including bank commission and other charges associated with the advising and corresponding bank shall be on the SELLER'S account.

10.5 All charges in connection with the change of payment's form /conditions (whether occurred inside or outside S.R. Vietnam) due to SELLER's/ BUYER's request, shall be at the SELLER's/ BUYER's account.

#### 10.6 **PERFORMANCE BOND:**

- a) Within 07 calendar days from the issue date of Letter of Award, SELLER is responsible to open the performance bond for this Contract as follows:
  - (*For Foreign SELLER*), SELLER, through the first class international Bank or the foreign bank branch that **are legally operated in Vietnam** acceptable to BUYER, will open the Performance Bond (P/B) with the contents (as Form 15 of the BD), covering 10% (Ten percent) of the Contract Price.
  - (*For Domestic SELLER*), SELLER will open the Performance Bond (P/B) with the contents (as Form 15 of BD), covering 10% (Ten percent) of the Contract Price issued by one of reputable domestic banks/the foreign bank branches legally operated in Vietnam acceptable to the BUYER.
  - (*For Foreign SELLER/Domestic SELLER*), The P/B shall be effective from the issuing date of the P/B to the delivery date of last shipment for GOODS plus 30 days **in respect of supply of GOODS**. In case BUYER request to extend the validity of the P/B to cover the SERVICES obligation, SELLER shall promptly extend the P/B accordingly without any costs incurred to BUYER. The P/B Specimen forms an integral part of this Contract.
  - In case of the P/B issued by the reputable domestic bank, the SELLER shall submit the original of P/B to BUYER in the above period.
  - In case of the PB issued by the first class international Bank/ the Foreign bank branch 1 legally operated in Vietnam, the SELLER shall ensure that the issuing Bank will send to BUYER the original P/B through Vietcombank Vungtau Branch.
- b) Upon the issue of the P/B, the issuing Bank shall send to BUYER the original of the P/B. Should the Performance Bond (P/B) not be issued within 10 (ten) calendar days after signing of the Contract, BUYER is entitled to terminate the Contract and withdraw the Bid Bond without recourse to the law court or arbitration.
- c) All costs relating to the P/B shall be at SELLER's account.
- d) Should the BUYER make use of Performance Bond, it will immediately send to the SELLER the copy of declaration to the bank.

- e) SELLER shall request the Bank to extend the Validity of Performance Bond in event of late in delivery of GOODS, or extend the time of delivery and submit the Amendment of Performance Bond for extension validity to BUYER upon BUYER's request in written.

#### **ARTICLE 11: DRAWING / TECHNICAL DOCUMENTS REVIEW AND APPROVAL (NOT APPLICABLE)**

- 11.1 Within 14 days / \_\_\_\_days from the Contract date, **SELLER will submit Vendor data documentation/ Technical documents as specified in Appendix 01 of the Contract by email to BUYER for their comment and review.** The list of Drawings / Technical Documents is specified in Appendix No. 8 or BUYER's another form of this Contract (*To be completed in the expediting process of Contract*). All the said Drawings / Technical Documents shall be approved by BUYER and by Certifying Agent if so required will define by himself whether to review or to approve each Drawing / Technical Document.
- 11.2 The revised Drawings / Technical Documents shall be sent to Certifying Agent for approval if so required, any Drawings / Technical Documents which is commented by BUYER shall be revised to meet BUYER's requirements. In case there is any conflict between BUYER's and Certifying Agent's comments, the comments of Certifying Agent shall prevail.
- 11.3 The revised Drawings / Technical Documents shall be sent to the Certifying Agent for re-approval if so required. After having the documents finally approved by Certifying Agent, SELLER shall inform if there is any revision to the Drawings / Technical Documents by the Certifying Agent and send them immediately to BUYER for information.
- 11.4 Drawing review and approval shall be taken place at BUYER's office. BUYER shall approve submitted Drawings / Technical Documents or give the comments within three (03) days after receipt thereof in the case Drawings / Technical Documents is not complied with BUYER's requirements. Within fourteen (14) days after receipt of BUYER's comments (if any), SELLER shall revise Drawings / Technical Documents to ensure that all Drawings / Technical Documents comply with technical requirements of the Contract.
- 11.5 All expenses related to getting of the approval and re-approval of Drawings / Technical Documents by the Certifying Agent shall be at SELLER's account.
- 11.6 During Drawings / Technical Documents review and/or approval period, BUYER has the right to require SELLER to replace at SELLER's account any specified component or part of Drawings / Technical Documents that does not meet technical requirements of Contract.
- 11.7 Any delay on completion arising out from any disapproval of BUYER due to SELLER's faults shall be at SELLER's sole responsibility.
- 11.8 Upon successful review and approval of Drawings / Technical Documents, SELLER and BUYER shall conduct and sign the **Documentation Approval Protocol** with content complies to as set forth in Appendix No. 5 of this Contract stating that all necessary Drawings / Technical Documents are comply with technical requirements of Contract and have been reviewed and approved by BUYER. In case of delay in approval of Drawings / Technical Documents due to the direct faults of BUYER, the Delivery Date will be extended accordingly.

#### **ARTICLE 12: WITNESS, FAT, PRE-SHIPMENT INSPECTION (IF ANY)**

- 12.1 BUYER has the right to send their team of inspectors to SELLER's plant for FAT, Pre-shipment Inspection for GOODS. The detailed FAT, Pre-shipment Inspection schedules will be discussed by the Parties at appropriate time.
- 12.2 SELLER shall assist for visa arrangement for BUYER's representatives and shall render all necessary assistance to BUYER's representatives during their stay for inspection of GOODS. Expenses for the stay of BUYER's personnel therein including but not limited to return air tickets, food, accommodation, local transportation will be at BUYER's account.
- 12.3 SELLER shall provide standard data-book with certificates of materials. The materials may be inspected by independent inspection authority at BUYER's option and cost. Should quality of the materials be proved defects after inspection, cost related to independent inspection authority shall be at SELLER's account. Any delay incurred by engaging independent inspection authority shall have a corresponding adjustment to the delivery of GOODS.
- 12.4 The dates of commencement of FAT, Pre-shipment Inspection shall be notified by SELLER to BUYER not later than 20 (twenty) calendar days prior to such event.
- 12.5 Upon successful completion of the FAT, Pre-shipment Inspection, the representatives of SELLER and BUYER (if presence) shall sign the **Pre-shipment Inspection Protocol** with the contents of Appendix No. 6 to this Contract. All plans of testing and inspection and document records of testing and inspection shall be made available to SELLER for review and audit and then, handed over to BUYER on the completion of the delivery of GOODS.
- 12.6 Should SELLER and/or BUYER's inspector find that GOODS is not in conformity with the terms and conditions of the Contract and/or is defective, SELLER is to eliminate the defects immediately at their expenses and by their means, but in this case the Delivery Date is not to be extended. When the defects have been eliminated, GOODS shall be inspected/tested again on BUYER's demand in accordance with the terms and conditions of the Contract.
- 12.7 The presence of BUYER's inspectors at the FAT, Pre-shipment Inspection as stated above as well as the signing of the Pre-shipment Inspection Protocol by BUYER's representatives do not release SELLER from their obligations and do not affect BUYER's rights stipulated in Article 14 and other terms and conditions of the Contract.

### **12.8 Manufacturing witness.**

- 12.8.1 BUYER reserves the right to perform or nominate representatives to observe, witness a foresaid inspections and tests at the Seller's workshop to verify all equipments' functionality. SELLER shall be responsible for providing documentations of Inspection Test Plan and Test Procedures for BUYER's approval as well as, suitable office space for BUYER's representatives.
- 12.8.2 Prior 10 days before each activity required for BUYER witness in approved ITP, SELLER shall send notification of inspection to BUYER to assign representatives to witness the inspections and tests at SELLER's workshop. BUYER shall notify in writing to SELLER all inspections/ tests which BUYER participate for witness.
- 12.8.3 Parties's responsibility for the assistances to BUYER's representatives in SELLER's workshop and expenses for BUYER's personnels in the manufacturing witness shall be performed as stipulated in Clause 12.2 Article 12.
- 12.8.4 The joining in the manufacturing witness of BUYER's personnels shall not release the SELLER from his obligations of testing, inspection and guarantee under the Contract.

## **ARTICLE 13: TECHNICAL SERVICE/ COMMISSIONING ACTIVITIES (NOT APPLICABLE)**

## ARTICLE 14: WARRANTY OBLIGATION

- 14.1 SELLER undertakes to guarantee the proper functions of the GOODS (for the period of 24 months from the delivery date of each shipment plus 30 calendar days, provided that the GOODS operates in the technical conditions as set out in this Contract.
- 14.2 SELLER guarantees that the GOODS supplied is sufficient for the normal operation of the whole system in accordance with the technical specifications as stated in the Technical Requirements of this Contract.
- 14.3 The GOODS supplied under this Contract will be of the highest quality and designed standard as set by SELLER for that type of the GOODS and will have certification from Certifying Agent and meet current technological achievement as required, and shall be suitable for normal operation in tropical area conditions regarding environment temperature up to 40°C, humidity up to 100% and offshore environment.
- 14.4 Proper materials of high quality will be used for manufacturing GOODS to be supplied under this Contract, and SELLER guarantee that GOODS will be supplied in new brand and its quality, quantity will be fully in compliance with the technical specifications and scope of supply as mentioned in this Contract.
- 14.5 Should any shortage of parts included into the scope of supply of GOODS be revealed, SELLER shall deliver the same to BUYER's office in Vung Tau, S. R. Vietnam free of charge and free of delivery cost within 07 days after receipt of BUYER's Claim Notification. In this case the penalty on delay delivery shall be applied until the date of receiving of the new ones by BUYER.
- 14.6 Should BUYER reveal any manufacturing defect within the warranty period or should the quality of the GOODS and equipments, materials supplied under this Contract be not in compliance with the terms and conditions of this Contract and its Appendices, BUYER will, by BUYER's Claim Notice, notify SELLER of such defects. SELLER undertakes to proceed with the replacement at his own expenses to eliminate these defects at BUYER's first request without any delay or deliver new GOODS to BUYER's office in Vung Tau, S. R. Vietnam free of charge within 14 calendar days from the receipt of BUYER's Claim Notice.
- 14.7 Should SELLER fail to eliminate the defects as claimed, or fail to deliver new replacement parts, BUYER will have the right to eliminate such defects at SELLER's expenses without prejudice to his rights in respect of the guarantee, and SELLER undertakes to defray at first request all actual normal expenses incurred in respect of such elimination and the agreed and liquidated damages at the rate 8% (eight percent) value of non-used Goods due to defect found. Small defects not requiring SELLER's participation and/or permitting no delay will be eliminated by BUYER and charged at costs to SELLER, subject to SELLER's acceptance.
- 14.8 The guarantee conditions for the replacement part shall be equal to that indicated in this Article. In case of replacement of defective parts under the guarantee period, the guarantee period for replacement parts will be extended by the time during which it was not used due to defect found.
- 14.9 Claim for any latent defects discovered during the guarantee period of GOODS or the GOODS, per the technical conditions as stated in this Contract is to be submitted to SELLER not later than 01 (one) month after expiration of the guarantee period.



- 14.10 To substantiate the claims, BUYER shall submit to SELLER the Claim Notification which is a legal document for BUYER to make claim to SELLER. However, SELLER is reserved the counterproof right by using Independent Inspector at his option and cost.
- 14.11 SELLER will inform BUYER the results of consideration of claim not later than 07 days after receipt of BUYER's Claim Notification. In case the claim proved to be justified, SELLER shall repair and/or replace the defective parts or the missing parts by the new ones of perfect quality on the conditions as mentioned in Article 14.4 of this Contract.
- 14.12 When the repair and/ or replacement is made and all related costs, expenses are settled, the claim is to be considered as finally settled. All the claim amount, for which SELLER is to be responsible to BUYER under this Contract may be deducted by BUYER from the payment of the Contract, Performance Bond or may be recovered by law or otherwise from SELLER to be agreed by both Parties.

## **ARTICLE 15: PATENTS AND LICENSES**

- 15.1 SELLER warrants that the GOODS, methods and/or processes supplied or used by SELLER for or in connection with Contract do not and will not infringe the intellectual property rights of any Third party whether in the form of letters patent, registered designs, copyrights, trademarks or any similar rights. SELLER shall indemnify and hold harmless and defend BUYER from and against all claims, actions, proceedings, demands, damages, liabilities, costs, charges and expenses whatsoever suffered or incurred by the owner as a result of any breach by SELLER of this warranty.
- 15.2 SELLER shall indemnify and forever keep indemnified and hold harmless BUYER from all actions, suits, claims, demands, liabilities, actions, proceedings, damages, losses, costs, charges, expenses and fines in respect of infringements of patent, design, trademark or copyright or other protected right howsoever arising from the use of tools, methods owned, hired, constructed or provided by SELLER in connection with the performance of this Contract.

## **ARTICLE 16: ARBITRATION**

- 16.1 This Contract is governed and construed in accordance with the law of Vietnam.
- 16.2 Any disputes or discrepancies which may arise out of this Purchase Order shall be settled smoothly, amicably, basing on mutual benefit and mutual understanding.
- 16.3 All disputes arising out and or in relation to this Purchase Order shall be finally settled by Vietnam International Arbitration Center at Vietnam Chamber of Commerce and Industry in accordance with its rules of arbitration. The number of arbitrator shall be three. The applicable law shall be the law of Vietnam. The language of arbitration shall be Vietnamese.
- 16.4 Decision/award of the arbitration shall be final and binding upon both parties.

## **ARTICLE 17: FORCE MAJEURE**

- 17.1 Force majeure is an event occurring in an objective manner which is unforeseeable and unrecoverable despite all necessary and possible measures being taken such as war, riot, armed conflict, embargo, natural disaster (flood, storm, tornado, earthquake, tsunami), fire, epidemic/ pandemic announced by WHO/ Country, a Region/ Country blockade order imposed by the Host Government.



- 17.2 The party encountering a force majeure event that leads to the failure to perform their obligations under the contract due to the direct influence of the force majeure event is obliged to immediately notify the other party, including the provision of information, explanation on the direct impact of the force majeure event leading to the breach of contract performance with evidence to prove measures taken to remedy the problem and minimize the damage. Delay in notification, provision of information and explanation, if later than 10 calendar days after the force majeure event occurs, shall cause the party encountering the force majeure event to lose the right to waive responsibility later on due to force majeure.
- 17.3 The written confirmation by the Vietnam Chamber of Commerce and Industry or the competent authority in the area where the force majeure event occurred is the sufficient evidence to prove the force majeure event and the time of its occurrence.
- 17.4 In case due to direct consequence of a force majeure event, a Party in the Contract is unable to perform all or a part of their obligations under this contract, the time for contract performance period shall be extended by the time that the force majeure event took place.
- 17.5 If the force majeure event lasts more than 02 months, each party has the right to terminate this contract without having to compensate the other party.
- 17.6 Difficulties in manufacture such as lack of materials, electricity, labor; fire; strike; etc. are not considered force majeure and shall not exempt Seller from the obligation of delivery or late delivery; Information from newspapers, networks and other media is for reference only.

#### **ARTICLE 18: TRAINING (*NOT APPLICABLE*)**

#### **ARTICLE 19: REPORTS AND MEETINGS**

- 19.1 SELLER shall assign a personnel as a focal contact point in communicating with manufacturers and BUYER on all issues related to the Contract and monitor manufacturers to meet all aspects of vendor data, inspection requirement, delivery time and others as per the Contract. SELLER shall submit to BUYER weekly/ bi-weekly progress reports for all aspects of the Contract.
- 19.2 Within 07 (seven) days from the date of signing of this Contract, if necessity, both Parties shall meet to hold a “Kick-off Meeting” at BUYER’s office in Vung Tau ,Vietnam, or Online Meeting, in which the following key matters shall be reviewed:
- a) Confirm the execution plan for the project and all related works.
  - b) Confirm the schedule of work for the Contract outlining when each deliverable is to be submitted to BUYER, the detailed means to deliver the MAJOR EQUIPMENT OF GOODS, ITP, VDRL, Plan for issue and Approve Designed Documents and including the confirmation of delivery and production schedules and shipping plan of the Contract.
  - c) Clarify any unclear technical and commercial matters, thorough understanding of scope of supply, applicable specifications, material requirement and others as required in the Contract.



- 19.3. In case requested by BUYER, two parties shall hold a meeting to discuss and expedite the performance of Contract. Meetings between BUYER's and SELLER's Representatives shall be held at times agreed by both Parties regarded as a desk expediting. Minutes of Meetings shall be kept by both Parties.
- 19.4 Site expediting may be performed in case delivery is critical to the Contract schedule and necessary to resolve any issues arising with manufacturer's performance. The site expediting shall be taken place at manufacturer workshop/ Factory. In this case, BUYER shall notify in writing to SELLER about a plan for the site expediting which BUYER and Employer (if any) shall participate for. SELLER shall assist for visa arrangement and render all necessary assistance to BUYER and Employer's representatives during their working in Manufacturer Workshop/ Factory. Expenses for their stay therein including but not limited air tickets, food, accommodation, local transportation will be at BUYER and Employer's account. Minutes of Meetings for the site expediting shall be made by the expeditor and sent to BUYER not later than 2 days from the date of completion of the site expediting.

#### **ARTICLE 20: EFFECTIVENESS OF CONTRACT**

This Contract will come into force on the signing date between BUYER and SELLER and it will be terminated upon fulfillment by both parties all their obligations as per stipulated in this Contract.

#### **ARTICLE 21: OTHER CONDITIONS**

- 21.1. *(Only applied for Foreign SELLER)* All taxes, duties and custom fees in connection with the execution of this Contract levied outside Vietnam, Personal income taxes (PIT) of SELLER's personnel and taxes imposed on Contractor's sub-contractor (if any) inside Vietnam to be at SELLER's account.

All other taxes, duties and custom fees imposed on SELLER by the competent authorities of Vietnam in connection with the execution of this Contract inside Vietnam to be at BUYER's account.

*(Only applied for Foreign SELLER)* SELLER has responsibility for declaring and paying personal income tax for its employees worked in Vietnam. Within 07 days from the date the employees begin working in Vietnam, SELLER has to submit to the Tax Department of Ba Ria - Vung Tau the information below: list employees, nationality, passports, working time, work undertaken, and income. At the same time SELLER sends 01 copy of those documents above to BUYER.

- 21.2. Any amendment and/or supplement of this Contract shall be valid only if they are made in writing and signed by authorized Representatives of BUYER and SELLER. If authorized representatives can not be obtained, confirmation by fax will be accepted.
- 21.3. Neither party shall be entitled to transfer its rights and obligations under this Contract to third party, except its lawful successor, without prior agreement in writing of other Party.
- 21.4. All correspondences and negotiation prior to signing of this Contract, which have content conflicted with any terms and conditions of this Contract, shall be considered null and void.
- 21.5. This Contract signed in five originals in English language, two of them for SELLER and three of them for BUYER, each one consists of \_\_\_ pages.
- 21.6 The documents forming the Contract is arranged in the following order of precedence:
- (1) Contract, including all Appendix;
  - (2) Letter of Proposal Acceptance and Contract Award;
  - (3) Particular Conditions of Contract;
  - (4) General Conditions of Contract;

- (5) Proposal and Clarifications (if any);
- (6) Bidding document (BD) and Bulletins (if any);
- (7) Any other document listed in the Particular Conditions of Contract.

21.7 In the event of conflict, inconsistency or ambiguity between the main text of this Contract, Appendixes thereof, the order of precedence for prevailing shall be: the main text; Appendixes. In the event of conflict, inconsistency or ambiguity between the references of the Contract, the order of precedence for prevailing shall be: SELLER's Technical Proposal ref No. \_\_\_\_\_; BUYER's Technical Requirement of the Bidding document No.\_\_\_\_\_.

**FOR THE BUYER**

-----

**FOR THE SELLER**

-----



APPENDIX No. 1  
TO CONTRACT No. \_\_\_\_\_

## **TECHNICAL REQUIRMENT**

*(Technical requirement issued for purchase shall be completed before signing Contract)*



APPENDIX No. 2

TO CONTRACT No. \_\_\_\_\_

**SCHEDULE OF PRICES FOR GOODS AND SERVICES**

*(Including Appendix No. 02A, 02B, 02C, 02D)*

**A. In respect of Contract of supply of GOODS with SERVICES, the Contract price of GOODS with SERVICES is stipulated as Appendix No. 02A and Appendix 02B as below:**

**Appendix No. 02A - SCHEDULE OF PRICES FOR GOODS**

1	2	3	4	5	6	7	8	9	10	11
No.	Description	Unit	Qty	Code, Part number	MNF	Origin	Price mechanism	Unit Price (VND/USD)	Extended Price (VND/USD) (Column 4x9)	Remark
<i>A</i>	<i>Base scope</i>									
<i>I.1</i>	<i>Item 1</i>									
<i>I.2</i>	<i>Item 2</i>									
	....									
<i>I.n</i>	<i>Item n</i>									
<b>For Foreign SELLER, total price of GOODS under Term CIF International port, Ho Chi Minh city, S.R. Vietnam (Incoterm 2020) - USD</b>										
<b>For Domestic Bidder: Total price of GOODS including all taxes, fees, surcharges but excluding import tax for imported GOODS and VAT, delivery to Vietsovpetro's warehouse, Vung Tau ward, Ho Chi Minh City, S.R. Vietnam - (VND)</b>										
<b>OPTIONAL SCOPE</b>										

**LEGAL REPRESENTATIVE OF BUYER**

*[Full name, title, signature and stamp]*

**LEGAL REPRESENTATIVE OF SELLER**

*[Full name, title, signature and stamp]*



APPENDIX No. 3A  
TO CONTRACT No. \_\_\_\_\_

**FORM OF ACCEPTANCE PROTOCOL**  
*(FOR PROVISION OF GOODS)*

Place: Vung Tau, S. R. Vietnam

Date:

The authorized Representatives of VIETSOVPETRO, (hereinafter referred to as BUYER) of one Party, and

The authorized Representatives of \_\_\_\_\_ (hereinafter referred to as SELLER) of the other Party,

Have made up this Acceptance Protocol to certify that:

For the **Provision of** \_\_\_\_\_ (*name of package* \_\_\_\_\_) for Thien Nga – Hai Au Phase 1 project, Block 12/11, Offshore Vietnam (*Hereinafter referred to as the GOODS*) have been successfully delivered by SELLER in accordance with the CONTRACT No. \_\_\_\_\_ with the detail shipment as follows:

- + Shipment 1 of \_\_\_\_\_ was delivered on \_\_\_\_\_/\_\_\_\_\_/2025;
- + Shipment 2 of \_\_\_\_\_ was delivered on \_\_\_\_\_/\_\_\_\_\_/2025;
- + Shipment 3 of \_\_\_\_\_ was delivered on \_\_\_\_\_/\_\_\_\_\_/2025.

**GOODS** is in good condition.

**GOODS' ACTUAL QUANTITY:** (*Detail refer to attachments*)

However, the signing of this Protocol does not release the SELLER from his guaranteed obligations and responsibility as stipulated in the CONTRACT.

**FOR THE CLIENT**

**FOR THE BUYER**

**FOR THE SELLER**



APPENDIX No. 3B  
TO CONTRACT No. \_\_\_\_\_

**FORM OF SITE ACCEPTANCE PROTOCOL**  
*(FOR PROVISION OF GOODS AND SERVICES)*

Place: Vung Tau, S. R. Vietnam

Date:

The authorized Representatives of VIETSOVPETRO, (hereinafter referred to as BUYER) of one Party, and

The authorized Representatives of \_\_\_\_\_ (hereinafter referred to as SELLER) of the other Party,

have made up this Acceptance Protocol to certify that:

- On \_\_\_\_\_ (*insert the date*) \_\_\_\_\_ the Technical Services/ Commissioning Activities have been successfully completed by SELLER in accordance with the Contract and any and all defects and/or discrepancies revealed during the period of Commissioning Activities have been eliminated and/or rectified to the satisfaction of BUYER;
- SELLER has completed the work of supervision of start-up, commissioning and SAT in..... days.
- The GOODS are in proper working conditions and ready immediately for normal operation.

However, the signing of this Protocol does not relieve SELLER from his guarantee obligations and responsibilities as stipulated in the Contract.

**FOR THE CLIENT**

**FOR THE BUYER**

**FOR THE SELLER**



**FORM OF FINAL DOCUMENTATION RECEIPT NOTE**

*Place.. . . . .*

*Date.. . . . .*

The authorized representative of Joint Venture Vietsovetro (hereinafter referred to as “BUYER”) and

The authorized representative of \_\_\_\_\_ (hereinafter referred to as the “SELLER”), SELLER hereby confirm that 04 (four) complete sets (01 original and 03 copies) of Final Documentation in English have been duly received in full and on time by BUYER from SELLER in accordance with requirements of the Contract No. \_\_\_\_\_

However, the signing of this Final Documentation Delivery Note does not release the SELLER from his guarantee obligation and responsibility as stipulated in the Contract.

**FOR THE BUYER**

**FOR THE SELLER**



APPENDIX No. 5  
TO CONTRACT No. \_\_\_\_\_

**FORM OF DOCUMENTATION APPROVAL PROTOCOL**

Joint Venture Vietsovpetro hereinafter referred to as “BUYER”, on one hand, and

\_\_\_\_\_, hereinafter referred to as “SELLER”, on the other hand, have drawn up this protocol to certify that all Drawings / Technical Documents specified below have been duly submitted by SELLER and successfully approved by BUYER and reviewed and/or approved by CERTIFYING AGENT in compliance with the terms and conditions of the Contract No. \_\_\_\_\_ dated \_\_\_\_.

No.	Documents title	BUYER	Certifying Agent	
		Approval	Review	Approval
1	.....			
2	.....			
3	.....			
4	.....			
5				
6				
7				
8				
...	.....			

The signing of this protocol does not relieve SELLER from its obligations and responsibilities as stipulated in the Contract.

**FOR THE BUYER**

**FOR THE SELLER**



APPENDIX No. 6  
TO CONTRACT No. \_\_\_\_\_

**FORM OF PRE-SHIPMENT INSPECTION PROTOCOL (IF ANY)**

Place.....

Date.....

Joint Venture Vietsovpetro, hereinafter referred to as BUYER, on one hand, and  
\_\_\_\_\_, hereinafter referred to as SELLER, on the other hand has drawn up this document to certify that:

The pre-shipment inspection works have been carried out in accordance with Article\_\_ of Contract No. \_\_\_\_\_ dated \_\_\_\_\_ to the satisfaction of BUYER:

- Visual checks of GOODS under final assembly at Fabrication yard(s) and verification of mechanical completion of GOODS against Specifications.
- Carry out the inspection/ testing of the GOODS
- Review of the Manufacturers' certificates including testing certificates, records, reports, datasheets of GOODS

SELLER confirmed that all GOODS are well manufactured, fabricated, tested and in accordance with international Standards and Technical Requirement provided for in the SPECIFICATIONS.

SELLER also guarantees that all GOODS will be supplied fully in accordance with the requirements and conditions said at Contract.

However, signing of this Certificate does not release SELLER from his warranty responsible as stipulated in the Contract.

**On the behalf of BUYER**

**On the behalf of SELLER**



APPENDIX No. 7  
TO THE CONTRACT No. \_\_\_\_\_

**FORM OF TRAINING COURSE COMPLETION PROTOCOL (IF ANY FOR SERVICES)**

*Place.. . . . .*

*Date.. . . . .*

Joint Venture Vietsovetro hereinafter referred to as “BUYER” of the one Party;

And:

\_\_\_\_\_, hereinafter referred to as “SELLER” of the other Party,

have drawn up this document to certify that the “On-the-job” Training Course and Overseas Training Course has been carried out in accordance with Article 18 of the Contract No. \_\_\_\_\_ dated .....to the satisfaction of BUYER.

However, the signing of this protocol does not release SELLER from his Guarantee responsibilities as stipulated in the Contract.

**FOR THE BUYER**

**FOR THE SELLER**



APPENDIX No. 8  
TO THE CONTRACT No. \_\_\_\_\_

**DOCUMENTATION SCHEDULE**  
*(To be completed in the expediting progress)*

List of Drawings / Technical Documents to be submitted to BUYER and CERTIFICATION AGENCY for review and/or approval:

ITEM	DESCRIPTION	FOR VSP			FOR CERTIFICATION AGENCY		
		INFOR	REVIEW	APPROVAL	INFOR	REVIEW	APPROVAL
1							
2							
3							
4							
5							





**CORRESPONDENCE FORM FOR CONTRACT PERFORMANCE**

Day month year 20..

**To:** Joint Venture Vietsovpetro/ the Contractor  
(insert the Fax number of the Transaction Party)  
**Attention:** Commercial Department of OCD/ Port & Logistics Division/ Service/  
construction entity.  
**Email:** (The Person in charge and to be provided in Expediting progress)

**(Insert the transaction content, including: Delivery notice, Delivery of goods documents, notification of commencement of service/ construction, information on personnel/ equipment conducting service/ construction, etc.)**

**REPRESENTATIVE OF PARTY ....**  
(Signature and stamp)



## FORM OF PERFORMANCE BOND

TO: \_\_\_\_\_, day \_\_\_\_ month \_\_\_\_ year \_\_\_\_  
 \_\_\_\_\_ [name of the Employer]  
 (Hereinafter referred to as the "Employer")

Liên quan tới Hợp đồng/ Thông báo trúng thầu số \_\_\_\_\_ về việc \_\_\_\_\_ (sau đây được gọi là "Hợp đồng"/ "Thông báo trúng thầu") được ký giữa \_\_\_\_\_ (sau đây gọi là "BÊN ĐƯỢC BẢO LÃNH") và \_\_\_\_\_ (sau đây gọi là "BÊN THỤ HƯỞNG"), chúng tôi, \_\_\_\_\_ có trụ sở chính tại \_\_\_\_\_ (sau đây gọi là "BÊN BẢO LÃNH") phát hành Thư bảo lãnh không hủy ngang và vô điều kiện cho bên thụ hưởng với số tiền là \_\_\_\_\_ (Bằng chữ: \_\_\_\_\_) (sau đây gọi là "THƯ BẢO LÃNH").

With reference to Contract/Letter of Award No. \_\_\_\_\_ entitled \_\_\_\_\_ (hereinafter referred to as "the Contract") entered into on the \_\_\_\_\_ by and between \_\_\_\_\_, having address at \_\_\_\_\_ (hereinafter referred to as "BIDDER") and \_\_\_\_\_, we, \_\_\_\_\_, having registered office at \_\_\_\_\_ (hereinafter referred to as "GUARANTOR") hereby open in the favor of \_\_\_\_\_ (Hereinafter referred to as the "BENEFICIARY") an unconditional and irrevocable bank guarantee for the amount of \_\_\_\_\_ (In words: \_\_\_\_\_) (hereinafter referred to as "GUARANTEE").

THƯ BẢO LÃNH này có hiệu lực kể từ ngày phát hành và sẽ duy trì hiệu lực cho đến \_\_\_\_\_ sau đây gọi là "Ngày hết hiệu lực". Đối với bất cứ sự gia hạn, đổi mới hoặc chuyển nhượng Hợp đồng vượt quá thời gian được quy định trong THƯ BẢO LÃNH này, BÊN THỤ HƯỞNG sẽ không cần phải thông báo hoặc được sự đồng thuận của BÊN BẢO LÃNH. THƯ BẢO LÃNH này sẽ được gia hạn dựa trên yêu cầu bằng văn bản từ BÊN ĐƯỢC BẢO LÃNH để đảm bảo cho thời gian gia hạn, đổi mới hoặc chuyển nhượng của Hợp đồng.

This GUARANTEE is effective from the issuance date and shall remain valid, binding and in force until \_\_\_\_\_, hereinafter referred to as "the Expiry Date". For any extensions, renewals, or assignments of the Contract beyond the time stated in this GUARANTEE, BENEFICIARY shall not be required to give notice to nor obtain the consent of GUARANTOR. This GUARANTEE would be extended upon written request of BIDDER to cover the extension, renewal or assignment periods.

BÊN BẢO LÃNH cam kết **không hủy ngang và vô điều kiện** thanh toán ngay cho BÊN THỤ HƯỞNG một khoản tiền hay những khoản tiền, theo chỉ thị của BÊN THỤ HƯỞNG, tổng không vượt quá số tiền bảo lãnh nêu trên trong vòng 05 ngày làm việc kể từ ngày nhận được văn bản yêu cầu của BÊN THỤ HƯỞNG ghi rõ BÊN ĐƯỢC BẢO LÃNH đã vi phạm nghĩa vụ theo Hợp đồng. GUARANTOR hereby **unconditionally and irrevocably** guarantees to promptly pay BENEFICIARY an amount or amounts, specified by BENEFICIARY, up to the amount stated above, within 05 working days upon our receipt of BENEFICIARY's written demand stating that BIDDER has failed to fulfill its performance obligation(s) under the Contract.

Sau Ngày hết hiệu lực, THƯ BẢO LÃNH này sẽ tự động không còn giá trị cho dù bản gốc THƯ BẢO LÃNH và các Thư sửa đổi liên quan (nếu có) có được gửi trả lại BÊN BẢO LÃNH hay không. After the Expiry date, this GUARANTEE shall automatically become null and void, whatsoever and irrespective of whether this GUARANTEE is returned to GUARANTOR or not.

Số tiền bảo lãnh nêu trên sẽ được thanh toán ngay bởi BÊN BẢO LÃNH cho BÊN THỤ HƯỞNG cho dù có sự tranh cãi hoặc phản đối nào của BÊN ĐƯỢC BẢO LÃNH hoặc của BÊN BẢO LÃNH hoặc của bất kì bên thứ ba nào khác, và bất kể có hay không sự tranh chấp giữa BÊN ĐƯỢC BẢO LÃNH và BÊN THỤ HƯỞNG về hoặc liên quan tới Hợp đồng hoặc về bất cứ vấn đề khác và cho dù những tranh chấp này, nếu có, đã được giải quyết, dàn xếp, kiện tụng hoặc phân xử bằng bất kỳ hình thức nào.

*The said guarantee amount shall be paid by GUARANTOR forthwith to BENEFICIARY notwithstanding any contestation or protest by BIDDER or by GUARANTOR or by any third party, and irrespective of whether or not there is any dispute between BIDDER and BENEFICIARY in respect of or relating to the Contract or in respect of any other matter and irrespective of whether or not such said dispute, if any, has been settled, resolved, litigated, or adjudicated upon otherwise howsoever.*

BÊN BẢO LÃNH hoặc BÊN ĐƯỢC BẢO LÃNH sẽ không được giải trừ bất cứ nghĩa vụ nào theo THƯ BẢO LÃNH này cho dù có bất cứ sự sửa đổi, thay đổi, thanh toán sai lệch, gia hạn nào liên quan tới Hợp đồng hay bất kỳ sự trì hoãn ân hạn nào của BÊN THỤ HƯỞNG trong hoặc liên quan đến bất cứ vấn đề gì của Hợp đồng.

*Neither alteration, variation, incorrect payment, extension in terms of the Contract nor any forbearance of forgiveness in or in respect of any matter or thing concerning the Contract on the part of BENEFICIARY shall in any way release GUARANTOR or BIDDER or from any liabilities under this GUARANTEE.*

Việc đòi tiền nhiều lần theo bảo lãnh này là được phép và theo đó, Số tiền bảo lãnh nêu trên sẽ tự động giảm tương ứng với số tiền mà Ngân hàng đã thực hiện thanh toán cho Bên thụ hưởng theo Thư bảo lãnh.

*Multiple demands under this Guarantee are allowed. In such event, the Guarantee Amount aforementioned shall automatically be reduced by the amount of each and any payment made by us under this Guarantee.*

Thư bảo lãnh được điều chỉnh và giải thích theo pháp luật Việt Nam. Bất kỳ tranh chấp nào phát sinh từ hoặc liên quan đến Thư bảo lãnh sẽ [do Tòa án nhân dân có thẩm quyền của Việt Nam giải quyết theo quy định của pháp luật] / [sẽ được giải quyết tại Trung tâm Trọng tài quốc tế Việt Nam (VIAC) bên cạnh Phòng Thương mại và Công nghiệp Việt Nam theo quy tắc tố tụng trọng tài của VIAC].

*The Guarantee shall be governed by and construed in accordance with the laws of Vietnam. Any dispute arising out of or relating to this Guarantee shall be submitted to [the jurisdiction of competent People's Court of Vietnam in accordance with the governing law] / [arbitration by the Vietnam Arbitration Center international (VIAC) at the Vietnam Chamber of Commerce and Industry in accordance with its rules of arbitration].*

THƯ BẢO LÃNH này được phát hành duy nhất 01 (một) bản song ngữ (tiếng Việt và tiếng Anh) và không được phép chuyển nhượng. Trường hợp có sự khác nhau về cách hiểu giữa nội dung tiếng Việt và tiếng Anh thì nội dung tiếng Việt là căn cứ pháp lý.

*This GUARANTEE is issued solely in 01 (one) bilingual original (Vietnamese and English) and is not transferrable. Should there be any inconsistency between the two languages of this GUARANTEE, the Vietnamese content shall prevail and be final.*

**LEGAL REPRESENTATIVE OF THE BANK**  
*[Full name, title, signature and stamp]*

## **PART 5. APPENDIX**

*(ATTACHED TO THE BIDDING DOCUMENT)*

Appendix 01A: Form of Acknowledgement of Receipt of the bidding document.

Appendix 01B: Form of Confidentiality Statement.

Appendix 02: Technical evaluation criteria of package.



Appendix 01A

FORM OF ACKNOWLEDGEMENT OF RECEIPT OF THE BIDDING DOCUMENT

Date: \_\_\_\_\_

ITB/Bidding document No.: \_\_\_\_\_

Package: \_\_\_\_\_

- ( ) We acknowledge receipt of the subject Bidding document and all referenced documents therein.
- ( ) We have read the Bidding document, all attachments and **will submit our Bid document/Bid proposal** (including Technical proposal and Financial proposal) to Procuring entity/ Client on or before the bid closing date.
- ( ) We confirm our adherence to the highest standards of business ethics and, in particular, we have established precautions to prevent any of our officers, employees, or agents from making, receiving, providing or offering substantial gifts, entertainment, payment, loans or other considerations which may influence individuals.
- ( ) **We will not submit Bid document/ Bid proposal;** and all attachments will be disposed / returned upon Vietsovpetro’s request.  
Reason for declining:

.....  
.....  
.....

This ACKNOWLEDGEMENT OF INTENTION TO BID confirms that we agree to treat the Bidding document (and any subsequent information provided to us) as confidential and proprietary information; that the Bidding document (and any subsequent Bidding documents) will not be reproduced without the prior written consent of Vietsovpetro/ the procuring entity, other than for the purposes of preparing our bid proposal (and any subsequent technical proposal and Financial proposal); and that we will dispose / return all copies of the documents to Vietsovpetro at Vietsovpetro’s request.

**We further confirm that we will complete and deliver our bid proposal (Technical proposal and Financial proposal) to Vietsovpetro/ the Procuring entity no later than     hrs (Vietnam Time) of    /    / 2025.**

**Contact information**

**Name of Single Point of Contact** .....

**Facsimile Number** .....

**Telephone Number** .....

**Email address** .....

**Postal Address** .....

Yours faithfully

.....  
(For and on behalf of)

**FACSIMILE and EMAIL TO:**

**To : OFFSHORE CONSTRUCTION DIVISION**

Bidding document No.: \_\_\_\_\_



Package : \_\_\_\_\_

Attn. : Mr. Bui Minh Thanh – Procurement Manager

Email : Thanhbm.hq@vietsov.com.vn

CC : Mr. \_\_\_\_\_ - Buyer

Email : \_\_\_\_\_@vietsov.com.vn

Fax : (84-0254) 3839796

**C/c : (Name and address of Client)**

Email : \_\_\_\_\_



## Appendix 01B

### FORM OF CONFIDENTIALITY STATEMENT

Given by : \_\_\_\_\_  
(hereinafter referred to as “Bidder”)

To: **Offshore Construction Division - Joint Venture Vietsovpetro**  
67 30/4 Street, Rach Dua Ward,  
Ho Chi Minh City, S.R. Vietnam  
Tel: (84-0254) 3839871 Ext: 3954  
Fax: (84-0254) 3839796

**ITB/Bidding Document No.:** \_\_\_\_\_

**Package :** \_\_\_\_\_

In consideration of Bidder’s receipt of any part of the documents issued by Vietsovpetro/ Procuring entity in respect of the subject Bidding document and any associated information subsequently issued by Company (collectively referred to as “Confidential Information”), Bidder undertakes and agrees as follows:

1. All Confidential Information shall be kept strictly confidential and shall not be disclosed by Bidder without Vietsovpetro’s written consent.
2. Bidder shall not use the Confidential Information for any purpose whatsoever other than to prepare its Bid Proposal for the provision of **Package:** \_\_\_\_\_.
3. All Confidential Information shall remain the exclusive property of Vietsovpetro, and Bidder shall promptly return all of it when Vietsovpetro asks Bidder to do so. At the same time Bidder shall destroy any further copies or analyses made from the Confidential Information.
4. Bidder shall not make any public announcement whatsoever relating to the Bidding document or bidding process.
5. Bidder shall ensure that its employees and agents, and any consortium partners and their employees and agents, comply with the confidentiality obligations set out in this document.
6. Bidder will only disclose Confidential Information to any entity mentioned in Item 5 above (including candidate subcontractors and suppliers who are participating in preparing, or providing information for, Bidder’s proposal or bid) to the extent necessary for each such entity to complete its respective portion of the proposal or bid. Bidder shall not make such disclosure until it has secured, for the benefit of Company from the entity to which the disclosure is to be made, a confidentiality undertaking in the same form and content as this document. Bidder undertakes to ensure that all such entities shall comply with their confidentiality undertakings.

Bidder understands and expressly agrees that a breach of any of the above undertakings will be grounds for Vietsovpetro to eliminate Bidder from further consideration.

For and on behalf of Bidder:

Signature: \_\_\_\_\_ / Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

**Appendix 02**  
**TECHNICAL EVALUATION CRITERIA OF PACKAGE**  
*(Attached to the BD)*

